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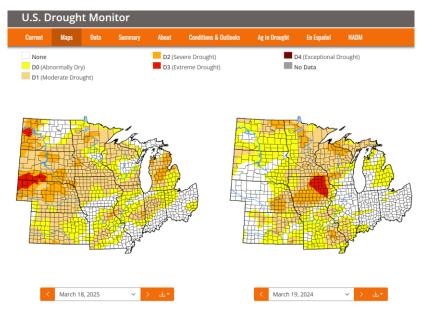
| Today's Newslette | <u>er</u> |
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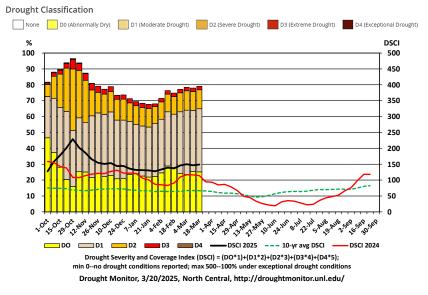
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Market Situation

Crop Progress and Condition. With planting season just a few weeks away, the area of the North Central region under drought is 79% and the drought severity index stands at 149. That is worse than drought indicators last year at this time when the area impacted by drought was 68% and the index was 114. The difference this year is the hardest hit areas are now on the western edge of the region whereas last year the most severe and extreme conditions were in Iowa.



North Central Drought Monitor, 3/18/2025



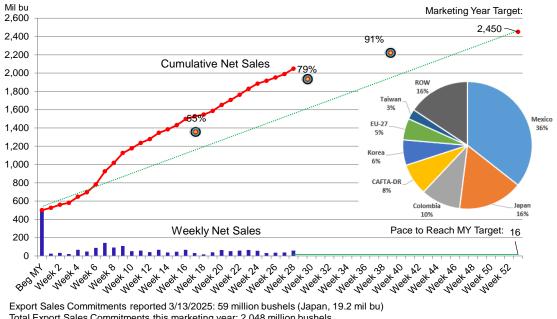
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Grain Use. This week's export sales reports continued generally strong levels of sales. Corn sales are now 84% of the 2.450 billion bushel target. Normally, 79% of sales are on the books by the end of March. Sorghum sales are behind normal but look to have improved, but much of that is due to USDA lowering the export target from 170 million bushels down to 100 million bushels. Soybean sales stand at 92% of its 1.8258 billion bushel marketing year projection. Export sales of ethanol are running 33% above year ago levels and 55% above average.

The next round of potential tariff impositions is just around the corner on April 2. Commodity and current export market share currently and potentially impacted by tariffs:

| Corn | 41%: Mexico 36%, EU 5% |
|----------|------------------------------------|
| Sorghum | 92%: China 80%, Mexico 8%, EU 4% |
| Soybeans | 65%: China 47%, EU 10%. Mexico 8% |
| Ethanol | 48%: Canada 33%, EU 11%, Mexico 4% |

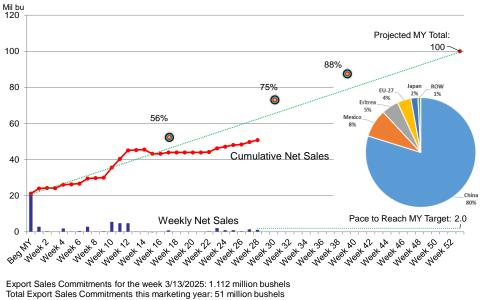


U.S. Corn Export Sales Commitments, 2024/25 MY

Export Sales Commitments reported 3/13/2025: 59 million bushels (Japan, 19.2 mil bu) Total Export Sales Commitments this marketing year: 2,048 million bushels 84% of the 2024/25 MY Export Sales Target of 2,450 million bushels (March WASDE) On average, 79% of the marketing year total is accounted for by the end of March

USDA, Foreign Agricultural Service: March 20, 2025

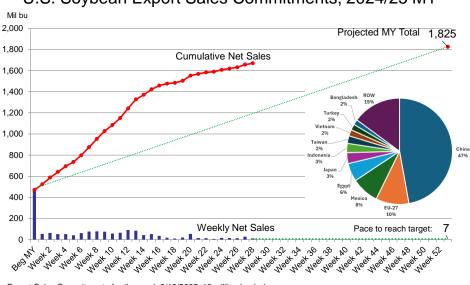




U.S. Grain Sorghum Export Sales Commitments, 2024/25 MY

Export Sales Commitments for the week 3/13/2025: 1.112 million bushels Total Export Sales Commitments this marketing year: 51 million bushels 51% of the 2024/25 MY Export Sales Target of 100 million bushels (March WASDE) On average, 75% of the marketing year total is accounted for by the end of March

USDA, Foreign Agricultural Service: March 20, 2025



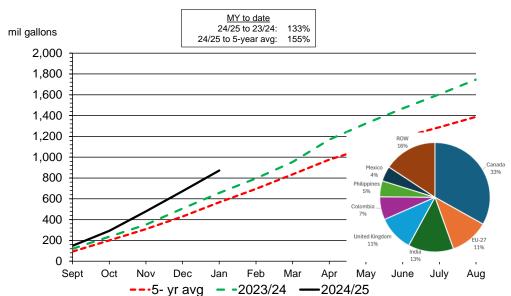
U.S. Soybean Export Sales Commitments, 2024/25 MY

Export Sales Commitments for the week 3/13/2025: 13 million bushels Total Export Sales Commitments this marketing year: 1,686 million bushels 92% of the 2024/2025 MY Export Sales Target of 1,825 million bushels (March WASDE)

USDA, Foreign Agricultural Service: March 20, 2025

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U.S. Ethanol Exports

Cash Feed Grain Prices, \$/bu.

| | | TX Corn | | | Corn |
|---------------|-------------|------------|----------|------------|------------|
| | Nearby Corn | Avg Cash | | TX Corn | LA Gulf |
| | Futures | Elevator | TX Basis | Feedlot | Export bid |
| February 20 | 4.98 | 5.37 | 0.39 | 6.25 | 5.76 |
| February 27 | 4.65 | 5.04 | 0.39 | 5.97 | 5.48 |
| March 6 | 4.64 | 4.95 | 0.31 | 5.89 | 5.26 |
| March 13 | 4.65 | 5.00 | 0.35 | 5.91 | |
| March 20 | 4.69 | 5.00 | 0.31 | 5.95 | 5.37 |
| 10-yr average | | | 0.41 | | |
| | | TX Sorghum | | | Sorghum |
| | Nearby Corn | Avg Cash | | TX Sorghum | TX Gulf |
| | Futures | Elevator | TX Basis | Feedlot | Export bid |
| February 20 | 4.98 | 4.78 | -0.20 | 5.49 | |
| February 27 | 4.65 | 4.44 | -0.20 | 5.07 | |
| March 6 | 4.64 | 4.31 | -0.33 | 5.02 | |
| March 13 | 4.65 | 4.36 | -0.29 | 5.03 | |
| March 20 | 4.69 | 4.40 | -0.29 | 5.07 | |
| | | | 0.02 | | |

USDA, FAS, GATS As of March 20, 2025



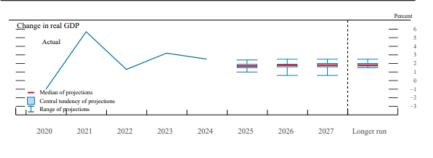
Outside Markets. The Federal Open Market Committee of the Federal Reserve voted to leave the target range of the federal funds rate unchanged at its meeting this week. That range is 4-1/4 to 4-1/2 percent. The decision was based on the committee's assessment that economic activity in the U.S. continues to expand at a solid pace, the unemployment rate is stable and relatively low, but inflation remains, in the words of the press release, "somewhat elevated".

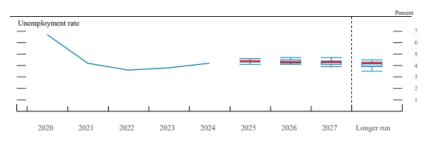
Also as part of this meeting were economic projections of the committee members around GDP growth, inflation, unemployment, and the appropriate monetary policy given that outlook. The median (middle of the range) projection for GDP changes little from 2025 through 2027, 1.7 to 1.8%. Unemployment too is steady, 4.4 to 4.2%. The rate of inflation is expected decline, from 2.7% in 2025 down to 2.0% (the Fed's target level) by 2027.

 Table 1. Economic projections of Federal Reserve Board members and Federal Reserve Bank presidents, under their individual assumptions of projected appropriate monetary policy, March 2025

| | | Μ | $edian^1$ | | | Central 7 | endency ² | | | Ran | ge^3 | |
|--|------------|--------------|------------|---------------|------------------------|--------------------|----------------------|---------------|------------------------|------------------------|--------------------|---------------|
| Variable | 2025 | 2026 | 2027 | Longer run | 2025 | 2026 | 2027 | Longer run | 2025 | 2026 | 2027 | Longer run |
| Change in real GDP | 1.7 | 1.8 | 1.8 | 1.8 | 1.5-1.9 | 1.6-1.9 | 1.6-2.0 | 1.7-2.0 | 1.0-2.4 | 0.6-2.5 | 0.6-2.5 | 1.5–2.5 |
| December projection | 2.1 | 2.0 | 1.9 | 1.8 | 1.8-2.2 | 1.9-2.1 | 1.8-2.0 | 1.7-2.0 | 1.6-2.5 | 1.4-2.5 | 1.5-2.5 | 1.7–2.5 |
| Unemployment rate | 4.4 | 4.3 | 4.3 | 4.2 | 4.3–4.4 | 4.2 - 4.5 | 4.1 - 4.4 | 3.9–4.3 | 4.1 - 4.6 | 4.1 - 4.7 | 3.9 - 4.7 | 3.5-4.5 |
| December projection | 4.3 | 4.3 | 4.3 | 4.2 | 4.2–4.5 | 4.1 - 4.4 | 4.0 - 4.4 | 3.9–4.3 | 4.2 - 4.5 | 3.9 - 4.6 | 3.8 - 4.5 | 3.5-4.5 |
| PCE inflation | 2.7 | $2.2 \\ 2.1$ | 2.0 | 2.0 | 2.6-2.9 | 2.1-2.3 | 2.0-2.1 | 2.0 | 2.5 - 3.4 | 2.0 - 3.1 | 1.9-2.8 | 2.0 |
| December projection | 2.5 | | 2.0 | 2.0 | 2.3-2.6 | 2.0-2.2 | 2.0 | 2.0 | 2.1 - 2.9 | 2.0 - 2.6 | 2.0-2.4 | 2.0 |
| Core PCE inflation ⁴ December projection | 2.8 2.5 | 2.2 2.2 | 2.0 2.0 | | 2.7 - 3.0 2.5 - 2.7 | 2.1-2.4 2.0-2.3 | 2.0-2.1 2.0 | | 2.5 - 3.5 2.1 - 3.2 | 2.1 - 3.2 2.0 - 2.7 | 2.0-2.9 2.0-2.6 | |
| Memo: Projected appropriate policy path | | | | | | | | | | | | |
| Federal funds rate | 3.9 | 3.4 | 3.1 | 3.0 | 3.9-4.4 | 3.1 - 3.9 | 2.9 - 3.6 | 2.6-3.6 | 3.6 - 4.4 | 2.9 - 4.1 | 2.6 - 3.9 | 2.5-3.9 |
| December projection | 3.9 | 3.4 | 3.1 | 3.0 | 3.6-4.1 | 3.1 - 3.6 | 2.9 - 3.6 | 2.8-3.6 | 3.1 - 4.4 | 2.4 - 3.9 | 2.4 - 3.9 | 2.4-3.9 |

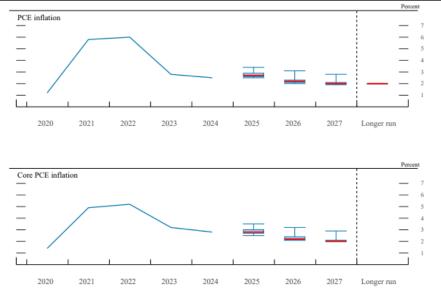
Figure 1. Medians, central tendencies, and ranges of economic projections, 2025–27 and over the longer run





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The federal funds rate given these conditions is projected at 3.9% in 2025, 3.4% in 2026, 3.1% in 2027, and 3.0% longer term. However, the range of projections for interest rate policy by 2027 is still relatively wide, from a high of about 4% to a low around 2.5%

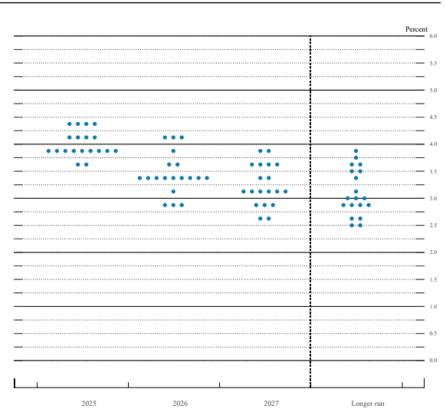
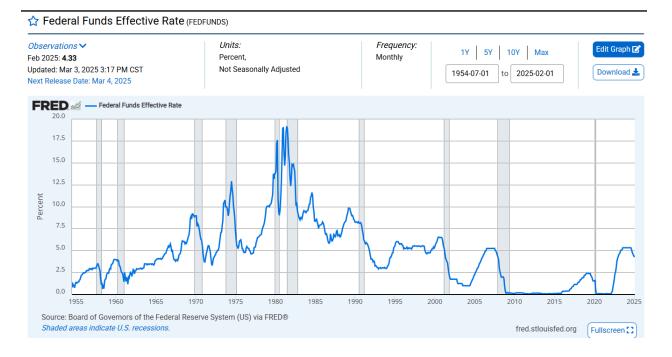


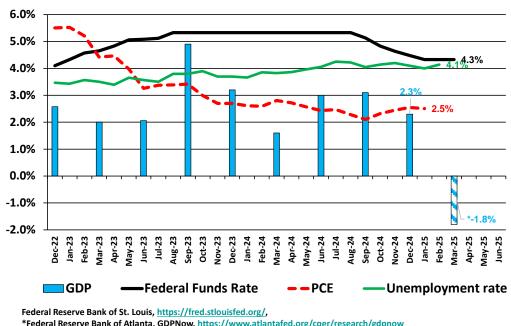
Figure 2. FOMC participants' assessments of appropriate monetary policy: Midpoint of target range or target level for the federal funds rate

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The current forecast for U.S. GDP growth in the current first quarter of 2025 is -1.8%. The next meeting of the Federal Open Market Committee to evaluate monetary policy is May 6-7.



Interest Rates, Inflation, Unemployment, and Quarterly GDP

Federal Reserve Bank of St. Louis, <u>https://fred.stlouisfed.org/</u>, *Federal Reserve Bank of Atlanta, GDPNow, <u>https://www.atlantafed.org/cqer/research/gdpnow</u> Personal Consumption Expenditures Index, Federal Reserve Economic Data Updated March 21, 2025



Prices about 9:10 am CT March 21, 2025:

| | I QTR | 1/2/2025 | 3/21/2025 | net change | % change |
|--------------|-----------|----------|-----------|------------|----------|
| S&P 500 | SPX:IN | 5,868.55 | 5,612.41 | (256.14) | -4.36% |
| 10-yr T Note | Yield, % | 4.57 | 4.25 | (0.32) | -7.00% |
| CRB | CRY:IND | 298.98 | 307.41 | 8.43 | 2.82% |
| Dollar Index | June 2025 | 108.85 | 103.63 | (5.22) | -4.80% |
| Crude Oil | June 2025 | 71.21 | 67.67 | (3.54) | -4.97% |
| Copper | June 2025 | 4.08 | 5.06 | 0.98 | 24.11% |
| Com | May 2025 | 4.67 | 4.65 | (0.02) | -0.48% |
| Corn | July 2025 | 4.70 | 4.73 | 0.02 | 0.48% |
| Cauhaana | May 2025 | 10.25 | 10.08 | (0.17) | -1.66% |
| Soybeans | July 2025 | 10.38 | 10.20 | (0.17) | -1.69% |
| | May 2025 | 5.58 | 5.58 | 0.01 | 0.13% |
| SRW Wheat | July 2025 | 5.65 | 5.75 | 0.10 | 1.77% |

Items in the table and reasoning for inclusion:

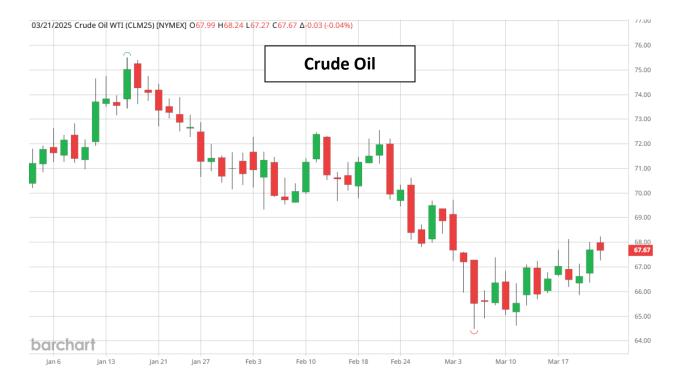
- S&P 500 Index—a reflection of market expectations of future earnings and economic growth;
- 10-year T-note: expectations of economic growth--rising yields suggest increases in economic growth and inflation;
- CRB Index—price direction of a representative indicator of global commodities;
- US dollar Index—impact on export prospects as a strong dollar makes our products relatively more expensive in the global marketplace;
- Crude Oil and Copper—barometers positively correlated to global economic activity.

Charts, 1/2/2025-3/21/2025 (https://www.barchart.com/):

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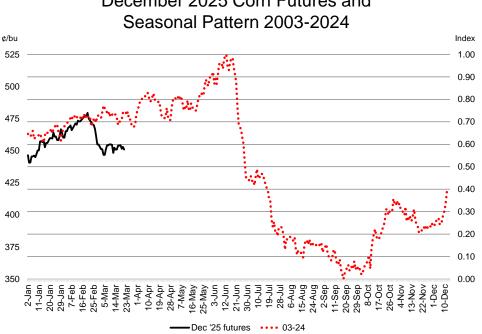
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Marketing Strategies

<u>Seasonality.</u> The seasonal price pattern for the December corn contract shows the best pricing prospects in the first half of the year (peaking in June) with prices falling below average (0.50 on the index) in late-June/early July and then bottoming out late September/early October. This is the foundation of my marketing plan.



December 2025 Corn Futures and

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Feed Grain Marketing Plan. I am 30% sold on the 2025 corn crop. My plan is to have 70% priced by July.



Current marketing plan performance:

| | December 2025 | 2025 Marketing Plan | % of 2025 | Marketing Plan |
|------------------|---------------|---------------------|-------------|----------------|
| | corn futures | average price | crop priced | advantage, % |
| January 2, 2025 | 446.50 | 456.60 | 20% | 2.3% |
| February 3, 2025 | 465.25 | 470.88 | 30% | 1.2% |
| March 3, 2025 | 451.25 | 461.08 | 30% | 2.2% |
| March 21, 2025 | 451.00 | 460.90 | 30% | 2.2% |



Upcoming Reports/Events

| March 21 | Cattle on Feed |
|-------------|---|
| March 25-26 | Master Marketer: Building a Marketing Plan: Feed Grains, Waco |
| March 27 | Hogs and Pigs |
| March 31 | Prospective Plantings |
| | Grain Stocks |
| April 4 | Employment Situation March 2025, Bureau of Labor Statistics |
| April 7 | Crop Progress reports resume |
| April 8 | Short-term Energy Outlook |
| April 10 | Crop Production |
| | WASDE |
| | Consumer Price Index, Bureau of Labor Statistics |
| April 23-24 | Master Marketer: Building a Marketing Plan: Grain, Cotton, Livestock, |
| | Weslaco |

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