June 7, 2024 Volume 33, Number 36



Today's Newsletter Market Situation

Crop Progress and Condition 1

3 Weather

Grain Use 5

Cash Wheat Prices 6

Commitment of

Traders 7

Marketing Strategies

Seasonal Index 10

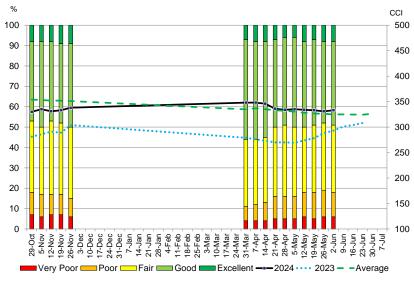
Marketing Plan 10

Upcoming Reports/ Events 11

Market Situation

Crop Progress and Condition. The condition index for U.S. winter wheat improved 2 points this week, back up to 333. The share rated very poor and poor was down 1% while wheat rated good and excellent was up 1%. The average crop condition index for this week is 325. The index last year was 293.

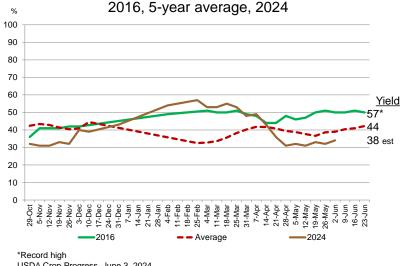
2024 U.S. Winter Wheat Crop Condition Ratings, June 2



USDA Crop Progress, June 3, 2024

The share of Kansas wheat rated good and excellent was up 2 points this week to 34%. Kansas wheat rated very poor and poor was up 2.

> Kansas Winter Wheat Crop Condition Ratings Percent Good and Excellent



USDA Crop Progress, June 3, 2024

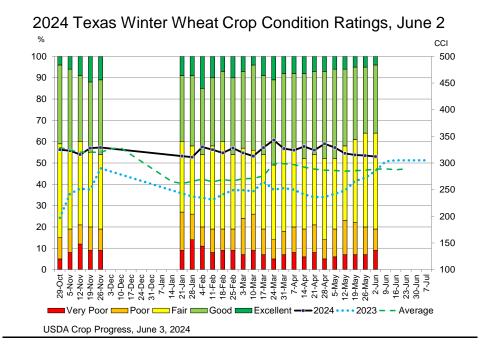


June 7, 2024 Volume 33, Number 36



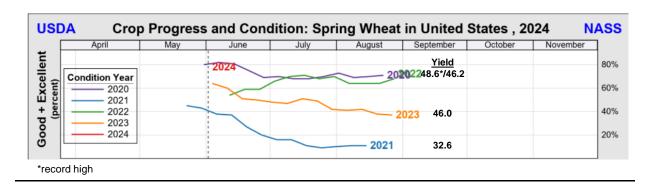
The condition rating of the Texas wheat crop was down slightly this week. Wheat rated very poor and poor was down 1% while wheat rated good and excellent was unchanged.

The crop condition index this week is 312, average is 289. The reading last year was 285. Texas wheat harvested is 33%, ahead of the 5-year average of 27%.



Oklahoma's wheat crop is 56% good and excellent (53% last week); Colorado, 46% (41% last week).

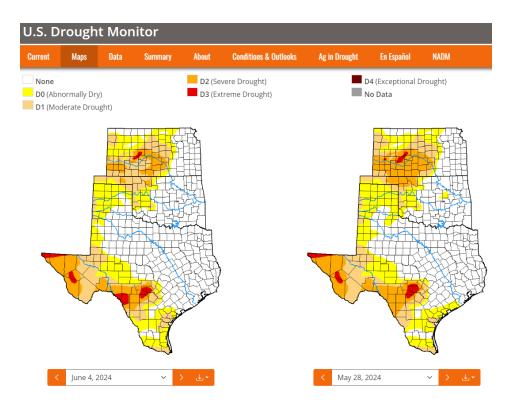
Condition ratings for the spring wheat crop are off to a strong start: 75% good and excellent. This is about the same starting point as the 2020 crop when we set a record high spring wheat yield of 48.6 bushels per acre.



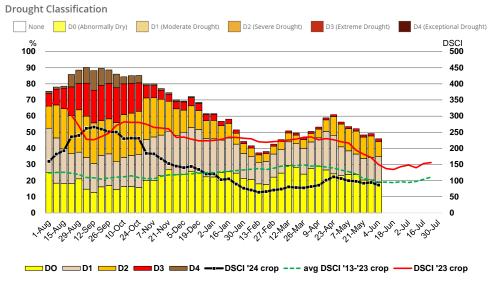
June 7, 2024 Volume 33, Number 36



<u>Weather.</u> The Southern Plains Drought Severity Index was down 8 points this week to 86. The severity index last year at this time was 150. The 10-year average is 96. Total area under drought decreased 3% to 46.



Southern Plains Drought Monitor 6/2/2024



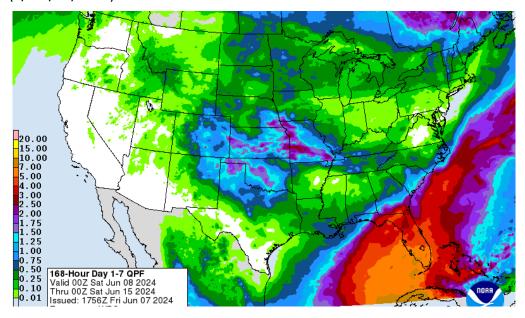
Drought Severity and Coverage Index (DSCI) = (DO*1)+(D1*2)+(D2*3)+(D3*4)+(D4*5); min 0--no drought conditions reported; max 500--100% under exceptional drought conditions

Drought Monitor, 6/4/2024, Southern Plains Climate Hub, http://droughtmonitor.unl.edu/

June 7, 2024 Volume 33, Number 36



It looks like a wet week ahead for the Southern Plains north of I-20 in the 7-day precipitation forecast (6/8-6/15/2024).

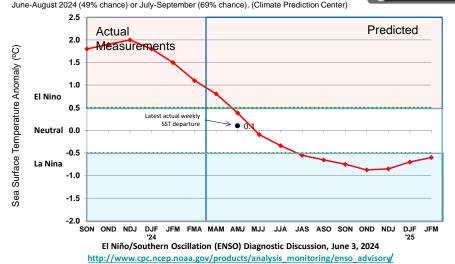


"The El Niño—Southern Oscillation (ENSO) is currently neutral. However, the Bureau's ENSO Outlook is at La Niña Watch, due to some early signs that an event might form in the Pacific Ocean later in 2024 (Australian Bureau of Meteorology, 5/28/2024). The U.S. Climate Prediction Center puts the likelihood of La Nina by July/August/September at 69%. This week's eastern Pacific, sea surface temperature departure from normal is +0.1° C, down from +0.2° C last week.

Oceanic Nino Index (ONI)

ENSO Alert System Status: El Nino Advisory/La Nina Watch
The El Niño-Southern Oscillation (ENSO) is currently neutral. However, the Bureau's ENSO
Outlook is at La Niña Watch, due to some early signs that an event might form in the Pacific
Ocean later in 2024. (Australian Bureau of Meteorology)
A transition from El Niño to ENSO-neutral is likely in in the next month. La Niña may develop in

La Niña Watch





<u>Grain Use.</u> All wheat export sales for the week of May 30 show cancellations of 8.4 million bushels. Colombia was the top buyer for the week at 801,000 bushels. Mexico cancelled sales of 2.7 million bushels but turned around and bought 3.7 million bushels for 2024/25. For the marketing year, we are 35 million bushels short of the 720-million bushel target with one more day to officially report.

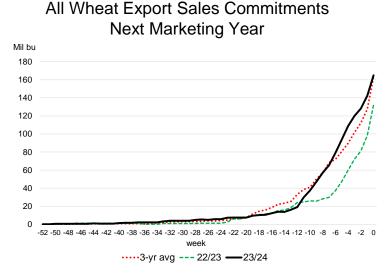
800 Projected MY Total 720 700 94% **Cumulative Net Sales** 600 Top Importers, Current MY 500 mil bu share Mexico 118 17% Philippines 15% 103 400 China 78 53% 0 72 11% 300 Korea 50 Taiwan 40 6% CAFTA-DR 38 6% 200 17 Thailand 2% Indonesia 100 Weekly Net Sales Pace to reach the target: 35

2023/24 U.S. All Wheat Export Sales Commitments

Export Sales Commitments reported for 5/30/2024: -8.4 million bushels (Colombia, 801,000 bu; Mexico, -2.7 mil bu) Total Export Sales Commitments this marketing year: 685 million bushels 95% of the 2023/24 MY Export Sales Target of 720 million bushels (May WASDE)

USDA, Foreign Agricultural Service: 6/7/2024

Export sales for the next marketing year, 2024/25, have reached 165 million bushels. Last year at this time, new crop export sales were 132 million. The 3-year average is 163 million.



USDA, Foreign Agricultural Service: 6/7/2024

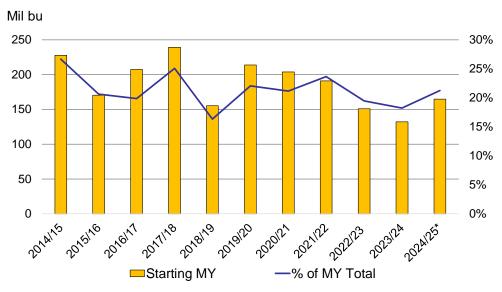
June 7, 2024 Volume 33, Number 36



Over the last 10 years, we have begun the marketing year with an average of 189 million bushels of wheat export sales on the books, 21% of the projected marketing year target. Last year, beginning marketing year sales were below those benchmarks: 132 million bushels, 18% of the projected marketing year total.

To date, sales for the new marketing year stand at 165 million bushels, 21% of the 775 million bushels export target. That sales percentage is back up to average after a 2-year shortfall.

All Wheat Export Sales, Starting Marketing Year



*to date
USDA, FAS, Export Sales Query System, June 7, 2024

Cash Wheat Prices, \$/bu.

| | Nearby | Avg TX | | Houston | | Elevator to |
|-------------|------------|---------------|-------|---------|-------|---------------|
| | KC Futures | cash elevator | basis | Port | basis | Export Spread |
| May 9 | 6.52 | 5.80 | -0.72 | 7.11 | 0.59 | -1.31 |
| May 16 | 6.73 | 5.96 | -0.77 | 7.33 | 0.60 | -1.37 |
| May 23 | 7.11 | 6.39 | -0.72 | 7.71 | 0.60 | -1.32 |
| May 30 | 7.10 | 6.37 | -0.72 | 7.34 | 0.25 | -0.97 |
| June 6 | 6.78 | 6.10 | -0.68 | | | |
| 10-year avg | | | -0.32 | | 0.82 | -1.14 |

USDA, AMS, Market News: TX cash = average (North, Central, and South Panhandle); Houston Port, DTN

June 7, 2024 Volume 33, Number 36



<u>Commitment of Traders.</u> Positions reported as of June 4 show speculators taking more bearish positions as prices pushed lower. Traders got out of both sides of the market in Chicago wheat, exiting more longs than shorts. In Kansas City wheat and corn, they added to both sides of the market, adding more short positions than longs. In soybeans, traders held fewer long positions and more bets for lower prices (short positions).

For June 4, based on whether the net long number (long contracts held minus short contracts held) is positive or negative and whether that net long number increased or decreased compared to the week before, speculators were:

- more bearish Chicago soft red winter wheat,
- more bearish KC hard red winter wheat,
- more bearish corn, and
- more bearish soybeans.

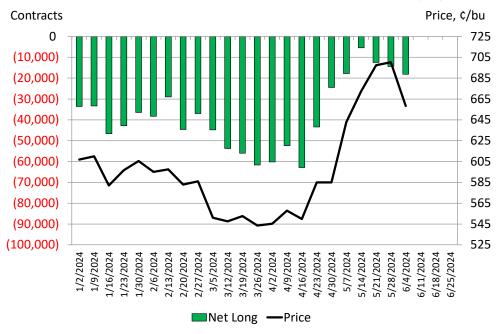
| 4 | | | | | | | | | |
|---|-----------|----------|---------|----------|---------|----------|---------|----------|---------------|
| | | WheatSRW | | | | WheatHRW | | | |
| | | Long | Short | Net Long | Price | Long | Short | Net Long | Price |
| i | 4/2/2024 | 119,394 | 179,651 | (60,257) | 545.25 | 70,037 | 105,506 | (35,469) | 563.25 |
| , | 4/9/2024 | 119,333 | 171,730 | (52,397) | 557.75 | 63,243 | 102,699 | (39,456) | 574.25 |
| : | 4/16/2024 | 118,774 | 181,671 | (62,897) | 549.75 | 60,456 | 102,979 | (42,523) | 587.50 |
|) | 4/23/2024 | 123,697 | 167,088 | (43,391) | 585.00 | 59,586 | 98,116 | (38,530) | 608.75 |
|) | 4/30/2024 | 120,889 | 145,345 | (24,456) | 585.00 | 52,296 | 75,653 | (23,357) | 622.75 |
| | 5/7/2024 | 122,686 | 140,471 | (17,785) | 642.75 | 52,166 | 69,822 | (17,656) | 664.00 |
| ! | 5/14/2024 | 132,484 | 137,899 | (5,415) | 672.50 | 55,634 | 66,433 | (10,799) | 683.25 |
| | 5/21/2024 | 130,514 | 143,036 | (12,522) | 697.50 | 57,587 | 70,005 | (12,418) | 701.50 |
| Ļ | 5/28/2024 | 127,585 | 141,978 | (14,393) | 700.25 | 62,916 | 67,551 | (4,635) | 731.25 |
| i | 6/4/2024 | 121,898 | 140,019 | (18,121) | 658.25 | 63,082 | 70,885 | (7,803) | <u>687.25</u> |
| i | Change | (5,687) | (1,959) | (3,728) | (42.00) | 166 | 3,334 | (3,168) | (44.00) |

| | Corn | | | | Soybeans | | | | |
|-----------|---------|---------|-----------|---------|----------|---------|---------|-----------|---------|
| | Long | Short | Net Long | Price | | Long | Short | Net Long | Price |
| 4/2/2024 | 294,298 | 475,634 | (181,336) | 427.50 | | 95,389 | 253,429 | (158,040) | 1174.00 |
| 4/9/2024 | 278,917 | 469,108 | (190,191) | 431.25 | | 90,965 | 249,442 | (158,477) | 1174.50 |
| 4/16/2024 | 278,571 | 483,428 | (204,857) | 431.00 | | 94,418 | 266,311 | (171,893) | 1145.00 |
| 4/23/2024 | 288,529 | 448,697 | (160,168) | 443.00 | | 96,430 | 251,000 | (154,570) | 1167.50 |
| 4/30/2024 | 284,015 | 427,439 | (143,424) | 439.50 | | 92,100 | 254,443 | (162,343) | 1145.50 |
| 5/7/2024 | 311,911 | 343,265 | (31,354) | 467.00 | | 123,324 | 183,372 | (60,048) | 1246.50 |
| 5/14/2024 | 337,217 | 336,993 | 224 | 467.50 | | 112,139 | 178,114 | (65,975) | 1214.25 |
| 5/21/2024 | 332,720 | 374,547 | (41,827) | 458.00 | | 120,057 | 165,039 | (44,982) | 1236.25 |
| 5/28/2024 | 337,903 | 389,535 | (51,632) | 462.50 | | 129,688 | 155,596 | (25,908) | 1229.50 |
| 6/4/2024 | 339,144 | 459,077 | (119,933) | 442.50 | | 128,076 | 180,065 | (51,989) | 1179.00 |
| Change | 1,241 | 69,542 | (68,301) | (20.00) | 0 | (1,612) | 24,469 | (26,081) | (50.50) |

June 7, 2024 Volume 33, Number 36

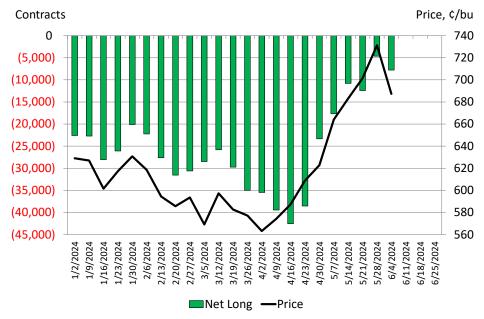


Non-commercial Investment in CBOT Wheat, 6/4/2024



CFTC Legacy Report, Futures Only https://www.cftc.gov/MarketReports/CommitmentsofTraders/index.htm

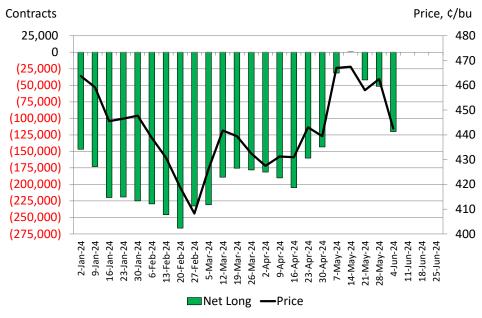
Non-commercial Investment in KC Wheat, 6/4/2024



CFTC Legacy Report, Futures Only https://www.cftc.gov/MarketReports/CommitmentsofTraders/index.htm

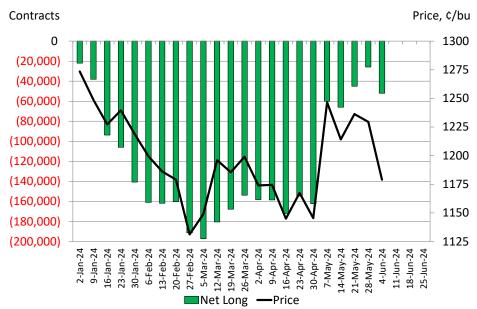


Non-commercial Investment in Corn, 6/4/2024



CFTC Legacy Report, Futures Only https://www.cftc.gov/MarketReports/CommitmentsofTraders/index.htm

Non-commercial Investment in Soybeans, 6/4/2024



CFTC Legacy Report, Futures Only https://www.cftc.gov/MarketReports/CommitmentsofTraders/index.htm

June 7, 2024 Volume 33, Number 36



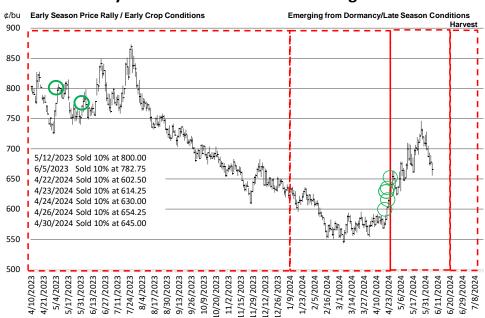
Marketing Strategies

<u>Seasonal Index.</u> The seasonal price pattern of the July Kansas City wheat contract shows pricing opportunities associated with the crop condition in February/March as the crop breaks dormancy and April/May with late-season weather risk.

Cents/bu Index 800 1.000 0.900 750 0.800 0.700 700 0.600 0.500 650 0.400 600 0.300 0.200 550 0.100 500 0.000 ····· Average Price Index July '24 Futures

2024 July KC Wheat futures and average daily price index, 2004-2023

<u>Wheat Marketing Plan.</u> I am 70% priced on the 2024 wheat crop. I still have 30% to price and profit from a continuation of this rally. If we fall back, I'll be glad to have locked in what I have.



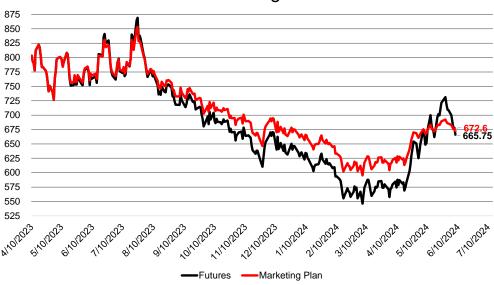
July 2024 KC Wheat and Marketing Plan

June 7, 2024 Volume 33, Number 36



As of the close today (665.75) my net marketing plan price for 2024 wheat (70% sold, 30% open) is 672.60. I am 30% sold for 2025.

2024 July KC Wheat Closing Futures Price and Current Marketing Plan Price



Upcoming Reports/Events

| June 11 | Short-term Energy Outlook | | | |
|------------|--|--|--|--|
| June 11-12 | Federal Open Market Committee, Federal Reserve | | | |
| June 12 | Crop Production | | | |
| | WASDE | | | |
| June 28 | Acreage | | | |
| | Grain Stocks | | | |

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