March 1, 2024 Volume 33, Number 11



# Today's Newsletter Market Situation

Crop Insurance Price
Discovery 1

Crop Progress 3

Grain Use 5

Cash Feed Grain

Prices 6

Outside Markets 6

#### **Marketing Strategies**

Seasonality 9

Feed Grain Marketing
Plan 10

# Upcoming

Reports/Events 10

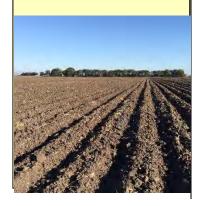
#### **Market Situation**

<u>Crop Insurance Price Discovery.</u> For the sales closing date of March 15, the average closing price of the December corn futures contract and the November soybean contract in the month of February sets the base price for crop insurance purposes.

The 2024 base price for corn is \$4.66, \$4.67 grain sorghum, and \$11.55 soybeans. That is down from last year by \$1.25 per bushel for corn, \$1.17 for grain sorghum, and \$2.21 for soybeans.



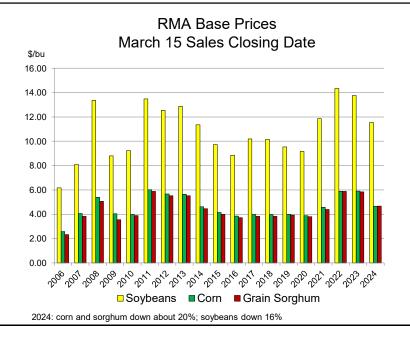




our Price Criteria				Select New Criteria
	Commodity	: Soybeans : Texas	Type: All Practice: Conventional	
	Sales Closing Date	: March 15, 2024	Year: 2024 🗸 🕨	
В	ase Contract: CB	OT November So	oybeans 2024 (ZSX24)	cris
	Projected Price	Price Volatility	Harvest Price	
	\$11.55 per Bushel	0.15	Not Yet Available	
Status	Released	Released	Yet To Start	
Start Date	2/1/2024	2/1/2024	N/A	
End Date	2/29/2024	2/29/2024	N/A	

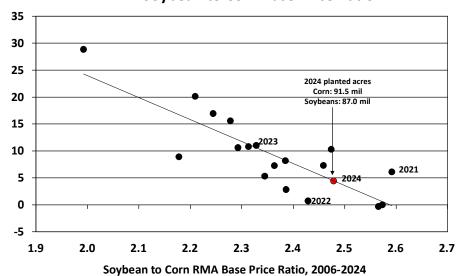
March 1, 2024 Volume 33, Number 11





The ratio of insurance base prices for soybeans and corn also provides insight into farmer's planting intentions. With a soybean to corn price ratio of 2.48, it is expected that corn acres will exceed soybean acres by about 4.4 million. Using combined corn and soybean acres from USDA's Ag Forum of 178.5 million, that results in about 91.5 million acres of corn and 87.0 million acres of soybeans planted in 2024.

## Corn acres minus Soybean acres, mil (2019 intended, all other actual) and RMA Soybean to Corn Base Price Ratio

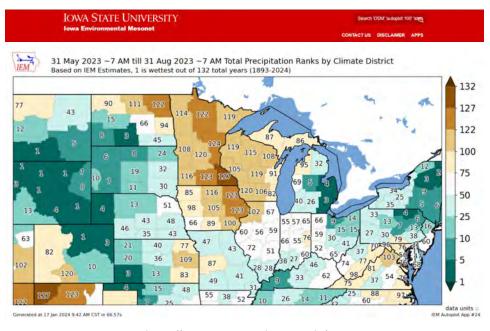


Updated 3/1/2024

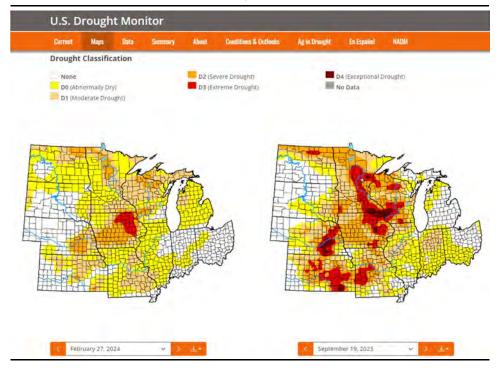
March 1, 2024 Volume 33, Number 11



<u>Crop Progress.</u> Despite severe drought conditions in key production areas at critical times in the growing season, the U.S. national corn yield was a record high 177.3 in 2023. The drought monitor shows much of northeast lowa still under extreme drought, but conditions have improved compared to late September 2023.



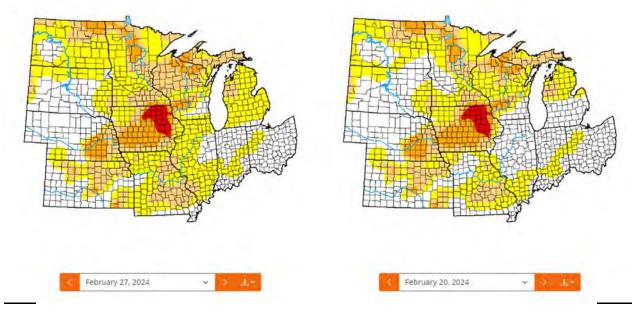
https://mesonet.agron.iastate.edu/



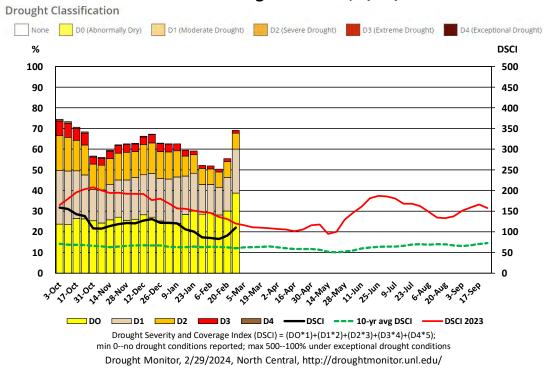
March 1, 2024 Volume 33, Number 11



However, drought in the North Central region worsened this week compared to last. Drought coverage increased notably from Missouri to Michigan. Area under drought was up 14%, back up to 69%. The drought severity index this week is 110, up 19 points. The index a year ago was 120 and the 10-year average is 61.



# North Central Drought Monitor, 2/27/2024



March 1, 2024 Volume 33, Number 11



<u>Grain Use.</u> Corn export sales commitments for the week of February 22 were 43 million bushels. The big buyer for the week was Mexico with 13.7 million bushels. This brings the sales total for the marketing year to 1.501 billion bushels, 72% of the target set by USDA. Normally, about 78% of the marketing year total is on the books by the end of March.

Marketing Year Target: Mil bu 2,200 2,100 2,000 91% 🧑 1,800 Cumulative Net Sales 1,600 1,400 Top Importers, Current MY, mil bu 55% 1,200 32% Mexico 670 Japan 229 11% 1,000 Colombia 150 7% CAFTA-DR 83 4% 800 China 70 3% Korea 600 Canada 32 2% 400 Taiwan 28 200 Weekly Net Sales Pace to Reach MY Target: 22 34,004,04,0 Neek Export Sales Commitments reported 2/22/2024: 43 million bushels (Mexico: 16.7 mil bu) Total Export Sales Commitments this marketing year: 1,501 million bushels 72% of the 2023/24 MY Export Sales Target of 2,100 million bushels (February WASDE) Normal rate of sales end of March: 78% USDA, Foreign Agricultural Service: 2/29/2024

U.S. Corn Export Sales Commitments, 2023/24 MY

Strong export sales for grain sorghum reported this week: 17.5 million bushels. This brings sales for the year to 191 million bushels, 80% of the 240 million bushel marketing year target.



Normal rate of sales end of March: 75%

USDA, Foreign Agricultural Service: 2/23/2024

March 1, 2024 Volume 33, Number 11



## Cash Feed Grain Prices, \$/bu.

	Nearby Corn	TX Corn Avg Cash		TX Corn	Corn LA Gulf
	Futures	Elevator	TX Basis	Feedlot	Export bid
February 1	4.47	5.03	0.56	5.89	5.05
February 8	4.33	4.89	0.56	5.73	4.92
February 15	4.18	4.74	0.55	5.58	4.74
February 22	4.06	4.62	0.56	5.46	4.63
February 29	4.16	4.72	0.56	5.56	4.73
10-yr average			0.09		

		TX Sorghum			Sorghum
	Nearby Corn	Avg Cash		TX Sorghum	TX Gulf
	Futures	Elevator	TX Basis	Feedlot	Export bid
February 1	4.47	4.57	0.10	5.15	5.62
February 8	4.33	4.43	0.10	5.01	5.48
February 15	4.18	4.28	0.10	4.85	
February 22	4.06	4.16	0.10	4.74	5.22
February 29	4.16	4.26	0.10	4.83	5.30
10-yr average			-0.35		

AMS Market News: TX cash = average (North, Central, and South Panhandle), Gulf sorghum: DTN

<u>Outside Markets.</u> The inflation gauge preferred by the Federal Reserve, the Personal Consumption Expenditures Index (PCE), was updated this week by the Bureau of Economic Analysis.

Compared to a year ago, the all-price index in January was up 2.4%, down from 2.6% in December. Core PCE, which excludes food and energy, was 2.8%, down from 2.9%.

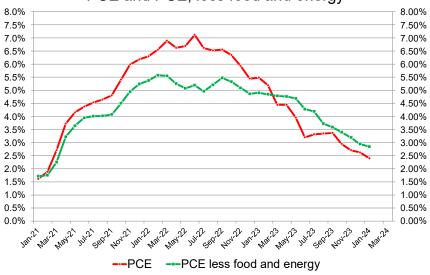
Though the 12-month change in the index was down, the monthly change in core PCE was +0.42%. That is the highest month to month change in the index since January 2023. This indicates underlying stubbornness in getting prices back to the Fed's 2% inflation goal.

The next meeting of the Federal Open Market Committee to discuss monetary policy and set interest rates is March 19-20.

March 1, 2024 Volume 33, Number 11



U.S. Inflation: 12-month % change PCE and PCE, less food and energy



Source: Personal Consumption Expenditures (PCE), U.S. Bureau of Economic Analysis, February 29, 2024

## Prices about 11:00 am CT March 1, 2024:

QTR IV		1/2/2024	3/1/2024	net change	% change
S&P 500	SPX:IN	4,743.00	5,120.17	377.17	7.95%
10-yr T Note	Yield, %	3.95	4.27	0.32	8.10%
CRB	CRY:IND	262.63	275.08	12.45	4.74%
Dollar Index	June 2024	101.58	103.57	1.99	1.96%
Crude Oil	June 2024	71.04	78.91	7.87	11.08%
Copper	May 2024	3.90	3.86	(0.04)	-0.92%
Corn	May 2024	4.77	4.23	(0.54)	-11.27%
	July 2024	4.88	4.35	(0.53)	-10.87%
Soybeans	May 2024	12.81	11.47	(1.34)	-10.48%
	July 2024	12.87	11.56	(1.30)	-10.12%
SRW Wheat	May 2024	6.19	5.57	(0.62)	-10.01%
	July 2024	6.26	5.61	(0.66)	-10.46%

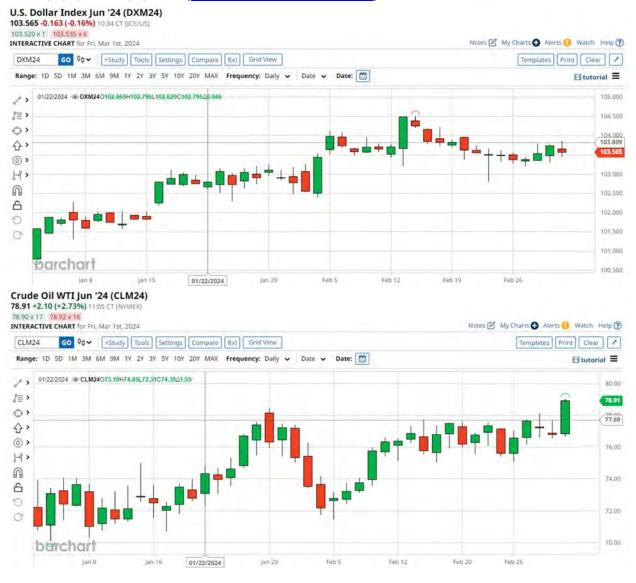
March 1, 2024 Volume 33, Number 11



Items in the table and reasoning for inclusion:

- S&P 500 Index—a reflection of market expectations of future earnings and economic growth;
- 10-year T-note: expectations of economic growth--rising yields suggest increases in economic growth and inflation;
- CRB Index—price direction of a representative indicator of global commodities;
- US dollar Index—impact on export prospects as a strong dollar makes our products relatively more expensive in the global marketplace;
- Crude Oil and Copper—barometers positively correlated to global economic activity.

## Charts, 1/2/2024-3/1/2024 (https://www.barchart.com/):



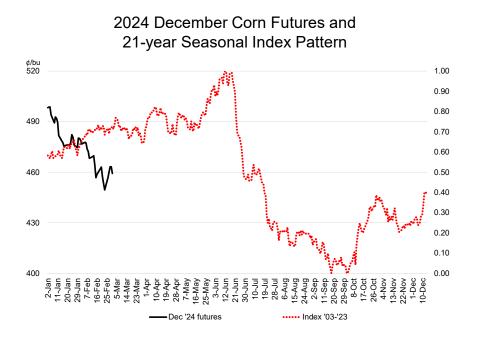
March 1, 2024 Volume 33, Number 11





#### **Marketing Strategies**

<u>Seasonality.</u> The seasonal price pattern for the December corn contract shows the best pricing prospects in the first half of the year (peaking in June) with prices falling below average (0.50 on the index) in mid-July and then bottoming out late September/early October. Prices to this point have failed to show typical late-winter price strength.

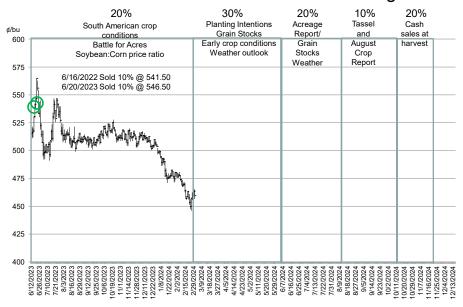


March 1, 2024 Volume 33, Number 11



<u>Feed Grain Marketing Plan.</u> I lifted all hedges and sold the last of the 2023 corn crop at harvest in late October. I am 20% priced on 2024 corn.

# December Corn Futures and 2024 Marketing Plan



## **Upcoming Reports/Events**

March 8	Crop Production	
	World Agricultural Supply and Demand Estimates	
March 12	Short-term Energy Outlook, EIA	
March 19-20	Federal Open Market Committee, Federal Reserve	
March 22	Cattle on Feed	
March 28	Prospective Plantings	
	Grain Stocks	
	Hogs and Pigs	
April 1	Crop Progress reports resume	

March 1, 2024 Volume 33, Number 11



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