Projections for Planning Purposes Only -- Not to be Used without Updating 2024 Estimated Costs and Returns per Acre

Irrigated Alfalfa
South Plains Extension District - 2

| Crop Acres | 122 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Hay - Alfalfa | 6.00 | Ton | \$240.00 | \$1,440.00 | \$175,680.00 |
| Total Revenue |  |  |  | \$1,440.00 | \$175,680.00 |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Custom Baling | 6 | Ton | \$50.00 | \$300.00 | \$36,600.00 |
| Fertilizer Application - Liquid Low | 1 | Acre | \$3.50 | \$3.50 | \$427.00 |
| Crop Consultant | 1 | Acre | \$6.00 | \$6.00 | \$732.00 |
| Fertilizer |  |  |  |  |  |
| Fertilizer (P) - Liquid | 65 | Pound | \$0.88 | \$57.46 | \$7,010.12 |
| Fertilizer ( N ) - Liquid | 30 | Pound | \$0.61 | \$18.33 | \$2,236.26 |
| Sulfur | 12 | Pound | \$0.12 | \$1.44 | \$175.68 |
| Herbicide |  |  |  |  |  |
| Herbicide and Application Alfalfa | 1 | Acre | \$22.00 | \$22.00 | \$2,684.00 |
| Insecticide Application Alfalfa | 1 | Acre | \$25.90 | \$25.90 | \$3,159.80 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance Alfalfa | 1 | Acre | \$2.50 | \$2.50 | \$305.00 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 24.00 | Acrelnch | \$10.00 | \$240.00 | \$29,280.00 |
| Irrigation Labor | 1.25 | Hour | \$12.00 | \$15.00 | \$1,830.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Hour | \$12.00 | \$12.00 | \$1,464.00 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 2.01 | Gallon | \$3.00 | \$6.03 | \$735.41 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$5.20 | \$5.20 | \$634.75 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$0.50 | \$0.50 | \$61.00 |
| Irrigation Equipment | 1 | Acre | \$42.00 | \$42.00 | \$5,124.00 |
| Tractors/Self-Propelled | 1 | Acre | \$6.00 | \$6.00 | \$732.00 |
| Implements | 1 | Acre | \$3.00 | \$3.00 | \$366.00 |
| Interest on Credit Line |  |  | 9.00\% | \$20.53 | \$2,505.03 |
| Total Variable Costs |  |  |  | \$787.39 | \$96,062.05 |
| Planned Returns Above Variable Costs: |  |  |  | \$652.61 | \$79,617.95 |
| Breakeven Price to Cover Variable Costs |  |  | \$131.23 |  |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Equipment Fixed Costs |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.25 | \$1.25 | \$152.50 |
| Irrigation Equipment | 1 | Acre | \$55.00 | \$55.00 | \$6,710.00 |
| Tractors/Self-Propelled | 1 | Acre | \$12.00 | \$12.00 | \$1,464.00 |
| Implements | 1 | Acre | \$10.00 | \$10.00 | \$1,220.00 |
| Management Fee, Owner/Operator Labor | 1 | Acre | \$25.00 | \$25.00 | \$3,050.00 |
| Allocated Establishment Cost | 1 | Acre | \$100.00 | \$100.00 | \$12,200.00 |
| Cash Rent - Alfalfa | 1 | Acre | \$130.00 | \$130.00 | \$15,860.00 |
| Whole Farm Insurance | 1 | Acre | \$2.00 | \$2.00 | \$244.00 |
| Total Fixed Costs |  |  |  | \$335.25 | \$40,900.50 |
| Total Specified Costs |  |  |  | \$1,122.64 | \$136,962.55 |
| Returns Above Specified Costs |  |  |  | \$317.36 | \$38,717.45 |
| Breakeven Price to Cover Total Costs |  |  | \$187.11 |  |  |


|  | Example Breakeven Prices |  |  |
| :---: | :---: | :---: | :---: |
| $\left.\begin{array}{cc\|c}\text { Example } & \text { Example } & \text { To Cover } \\ \text { Yield } & \text { Yield } & \text { To Cover } \\ \text { Percent } & \text { Ton } & \text { Variable } \\ 75 \% & 4.50 & \text { Costs }\end{array}\right]$ Total |  |  |  |
| $90 \%$ | 5.40 | $\$ 174.98$ | Costs |
| $100 \%$ | 6.00 | $\$ 145.81$ | $\$ 249.48$ |
| $110 \%$ | 6.60 | $\$ 131.23$ | $\$ 18.90$ |
| $125 \%$ | 7.50 | $\$ 119.30$ | $\$ 170.11$ |

