| 160 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Cotton Lint | 400.00 | Pound | \$0.74 | \$296.00 | \$47,360.00 |
| Cottonseed | 0.30 | Ton | \$225.00 | \$67.50 | \$10,800.00 |
| Total Revenue |  |  |  | \$363.50 | \$58,160.00 |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Fertilizer Application | 1 | Acre | \$7.50 | \$7.50 | \$1,200.00 |
| Strip and Module - Cotton | 4 | CWT | \$12.00 | \$48.00 | \$7,680.00 |
| Ginning - Cotton | 18 | CWT | \$3.25 | \$58.50 | \$9,360.00 |
| Fertilizer |  |  |  |  |  |
| Fertilizer (P) - Dry | 20 | Pound | \$0.80 | \$16.06 | \$2,569.60 |
| Fertilizer (N) - Dry | 30 | Pound | \$0.52 | \$15.66 | \$2,505.60 |
| Herbicide |  |  |  |  |  |
| Herbicide and Apply Preplant | 1 | Acre | \$60.15 | \$60.15 | \$9,624.00 |
| Herbicide and Apply Postemerge Dry | 1 | Acre | \$33.49 | \$33.49 | \$5,358.40 |
| Insecticide |  |  |  |  |  |
| Insecticide and Apply Cotton | 0.5 | Acre | \$15.73 | \$7.87 | \$1,258.40 |
| Boll Weevil Assessment Dryland | 1 | Acre | \$1.00 | \$1.00 | \$160.00 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance Cotton - Dryland | 1 | Acre | \$25.00 | \$25.00 | \$4,000.00 |
| Seed |  |  |  |  |  |
| Seed - Cotton Dryland | 0.18 | Bag | \$335.00 | \$60.30 | \$9,648.00 |
| Other Chemicals |  |  |  |  |  |
| Harvest Aid Apply Cotton Dryland | 0.5 | Acre | \$36.25 | \$18.13 | \$2,900.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 0.3 | Hour | \$17.65 | \$5.30 | \$847.20 |
| Other Labor | 0.35 | Hour | \$17.65 | \$6.18 | \$988.40 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 1.74 | Gallon | \$3.10 | \$5.39 | \$863.04 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$4.88 | \$4.88 | \$780.00 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$2.49 | \$2.49 | \$397.80 |
| Tractors/Self-Propelled | 1 | Acre | \$3.29 | \$3.29 | \$525.70 |
| Implements | 1 | Acre | \$5.62 | \$5.62 | \$898.85 |
| Interest on Credit Line |  |  | 9.00\% | \$15.11 | \$2,416.99 |
| Total Variable Costs |  |  |  | \$399.89 | \$63,981.99 |
| Planned Returns Above Variable Costs: |  |  |  | (\$36.39) | (\$5,821.99) |
| Breakeven Price to Cover Variable Costs |  |  | \$0.83 |  |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$2.61 | \$2.61 | \$417.69 |
| Tractors/Self-Propelled | 1 | Acre | \$3.25 | \$3.25 | \$519.47 |
| Implements | 1 | Acre | \$6.91 | \$6.91 | \$1,104.89 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$18.03 | Dollars | 9.00\% | \$1.62 | \$259.56 |
| Tractors/Self-Propelled | \$25.29 | Dollars | 9.00\% | \$2.28 | \$364.22 |
| Implements | \$29.54 | Dollars | 9.00\% | \$2.66 | \$425.38 |
| Cash Rent - Cotton Dryland | 1 | Acre | \$30.00 | \$30.00 | \$4,800.00 |
| Total Fixed Costs |  |  |  | \$49.32 | \$7,891.21 |
| Total Specified Costs |  |  |  | \$449.21 | \$71,873.20 |
| Returns Above Specified Costs |  |  |  | (\$85.71) | (\$13,713.20) |
| Breakeven Price to Cover Total Costs |  |  | \$0.95 |  |  |

Developed by Justin Benavidez, Assistant Professor, Texas A\&M AgriLife Extension, 806-677-5600.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

