

**2021 Estimated Costs and Returns per Animal  
November- February Stockers  
North Texas Extension District - 4**

| REVENUE  | Number of Head | Pay Weight<br>or Amount | Units    | \$/Unit          | Total               | Enterprise<br>Total |
|--|----------------|-------------------------|----------|------------------|---------------------|---------------------|
|  | 320            |                         |          |                  |                     |                     |
| Stocker  | 0.975          | 6.70                    | CWT      | \$142.00         | \$927.62            | \$296,836.80        |
| <b>Total Revenue</b>                             |                |                         |          |                  | <b>\$927.62</b>     | <b>\$296,836.80</b> |
| VARIABLE COSTS                                   | Quantity       | Units                   | \$/Unit  | Total            | Enterprise<br>Total |                     |
| <b>Production Costs</b>                          |                |                         |          |                  |                     |                     |
| Stocker Purchase                                 | 4.70           | CWT                     | \$151.00 | \$709.70         | \$227,104.00        |                     |
| <b>Grazing</b>                                   |                |                         |          |                  |                     |                     |
| Acre Lease                                       | 0.25           | Acre                    | \$12.00  | \$3.00           | \$960.00            |                     |
| Gain Contract                                    | 187.95         | Pounds                  | \$0.40   | \$75.18          | \$24,057.44         |                     |
| <b>Health</b>                                    |                |                         |          |                  |                     |                     |
| Health - Stocker                                 | 1              | Head                    | \$30.00  | \$30.00          | \$9,600.00          |                     |
| <b>Feed</b>                                      |                |                         |          |                  |                     |                     |
| Bermuda Hay                                      | 1              | Roll                    | \$50.00  | \$50.00          | \$16,000.00         |                     |
| Salt & Minerals -Stockers                        | 12             | Pound                   | \$0.20   | \$2.40           | \$768.00            |                     |
| <b>Miscellaneous</b>                             |                |                         |          |                  |                     |                     |
| Miscellaneous - Stocker                          | 1              | Head                    | \$10.00  | \$10.00          | \$3,200.00          |                     |
| Fuel   | 1              | Head                    | \$2.38   | \$2.38           | \$762.50            |                     |
| Lube (As a % of fuel)                            | 10.0%          | Percent                 | \$2.38   | \$0.24           | \$76.25             |                     |
| Repairs  | 1              | Head                    | \$0.96   | \$0.96           | \$307.36            |                     |
| Marketing  | 0.975          | Head                    | \$11.00  | \$10.73          | \$3,432.00          |                     |
| Labor  | 1              | Head                    | \$15.33  | \$15.33          | \$4,906.02          |                     |
| Interest on Credit Line                          |                |                         | 4.75%    | \$17.18          | \$5,496.53          |                     |
| <b>Total Variable Costs</b>                      |                |                         |          | <b>\$927.09</b>  | <b>\$296,670.11</b> |                     |
| Planned Returns Above Variable Costs:            |                |                         |          | \$0.52           | \$166.69            |                     |
| Breakeven Price to Cover Variable Costs          |                |                         | \$141.92 | CWT              |                     |                     |
| FIXED COSTS                                      | Quantity       | Units                   | \$/Unit  | Total            | Enterprise<br>Total |                     |
| Depreciation                                     | 1              | Head                    | \$8.89   | \$8.89           | \$2,844.29          |                     |
| Equipment Investment                             | \$162.97       | dollars                 | 6.00%    | \$9.78           | \$3,129.00          |                     |
| <b>Total Fixed Costs</b>                         |                |                         |          | <b>\$18.67</b>   | <b>\$5,973.29</b>   |                     |
| <b>Total Costs</b>                               |                |                         |          | <b>\$945.76</b>  | <b>\$302,643.39</b> |                     |
| Planned Returns to Management, Risk, and Profit: |                |                         |          | <b>(\$18.15)</b> | <b>(\$5,806.59)</b> |                     |
| Breakeven Price to Cover Total Costs             |                |                         | \$144.78 | CWT              |                     |                     |

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**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**