

**2021 Estimated Costs and Returns per Animal  
Stockers on Native Pasture  
North Texas Extension District - 4**

| Number of Head                                   |       | 320                     |         |          |            |                     |  |
|--|-------|-------------------------|---------|----------|------------|---------------------|--|
| REVENUE  | Head  | Pay Weight<br>or Amount | Units   | \$/Unit  | Total      | Enterprise<br>Total |  |
| Stocker  | 0.980 | 7.50                    | CWT     | \$153.00 | \$1,124.55 | \$359,856.00        |  |
| Total Revenue                                    |       |                         |         |          | \$1,124.55 | \$359,856.00        |  |
| VARIABLE COSTS                                   |       | Quantity                | Units   | \$/Unit  | Total      | Enterprise<br>Total |  |
| <b>Production Costs</b>                          |       |                         |         |          |            |                     |  |
| Stocker Purchase                                 |       | 4.50                    | CWT     | \$160.00 | \$720.00   | \$230,400.00        |  |
| Grazing  |       |                         |         |          |            |                     |  |
| Acre Lease                                       |       | 2.00                    | Acre    | \$12.00  | \$24.00    | \$7,680.00          |  |
| <b>Health</b>                                    |       |                         |         |          |            |                     |  |
| Health - Stocker                                 |       | 1                       | Head    | \$30.00  | \$30.00    | \$9,600.00          |  |
| <b>Feed</b>                                      |       |                         |         |          |            |                     |  |
| Bermuda Hay                                      |       | 0.25                    | Roll    | \$50.00  | \$12.50    | \$4,000.00          |  |
| Mineral - Bag                                    |       | 1                       | Bag     | \$10.00  | \$10.00    | \$3,200.00          |  |
| Supplement                                       |       | 450                     | Pound   | \$0.17   | \$76.50    | \$24,480.00         |  |
| <b>Miscellaneous</b>                             |       |                         |         |          |            |                     |  |
| Miscellaneous - Stocker                          |       | 1                       | Head    | \$10.00  | \$10.00    | \$3,200.00          |  |
| Fuel   |       | 1                       | Head    | \$0.77   | \$0.77     | \$245.00            |  |
| Lube (As a % of fuel)                            |       | 10.0%                   | Percent | \$0.77   | \$0.08     | \$24.50             |  |
| Repairs  |       | 1                       | Head    | \$0.86   | \$0.86     | \$274.24            |  |
| Marketing  |       | 0.980                   | Head    | \$11.00  | \$10.78    | \$3,449.60          |  |
| Labor  |       | 1                       | Head    | \$21.78  | \$21.78    | \$6,969.86          |  |
| Interest on Credit Line                          |       |                         |         | 4.75%    | \$20.26    | \$6,484.23          |  |
| Total Variable Costs                             |       |                         |         |          | \$937.52   | \$300,007.42        |  |
| Planned Returns Above Variable Costs:            |       |                         |         |          | \$187.03   | \$59,848.58         |  |
| Breakeven Price to Cover Variable Costs          |       |                         |         | \$127.55 | CWT        |                     |  |
| FIXED COSTS                                      |       | Quantity                | Units   | \$/Unit  | Total      | Enterprise<br>Total |  |
| Depreciation                                     |       | 1                       | Head    | \$10.71  | \$10.71    | \$3,428.00          |  |
| Equipment Investment                             |       | \$53.72                 | dollars | 6.00%    | \$3.22     | \$1,031.40          |  |
| Total Fixed Costs                                |       |                         |         |          | \$13.94    | \$4,459.40          |  |
| Total Costs                                      |       |                         |         |          | \$951.46   | \$304,466.82        |  |
| Planned Returns to Management, Risk, and Profit: |       |                         |         |          | \$173.09   | \$55,389.18         |  |
| Breakeven Price to Cover Total Costs             |       |                         |         | \$129.45 | CWT        |                     |  |

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**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**