

**2023 Estimated Costs and Returns per Animal
Stocker Steers - Summer Growth, 0.6 AU per Head
Southwest Extension District - 10**

| Number of Head | 100 | | | | | Enterprise | |
|--|-------|-------------------------|----------|----------|-------------------|---------------------|---------------------|
| REVENUE | Head | Pay Weight or Amount | Units | \$/Unit | Total | Total | |
| Stocker | 0.950 | 6.50 | CWT | \$186.00 | \$1,148.55 | \$114,855.00 | |
| Total Revenue | | | | | \$1,148.55 | \$114,855.00 | |
| VARIABLE COSTS | | | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Production Costs | | | | | | | |
| Stocker Purchase | | 5.00 | CWT | \$210.00 | \$1,050.00 | \$105,000.00 | |
| Grazing | | | | | | | |
| Grazing by Month | | 2.70 | Month | \$18.75 | \$50.63 | \$5,062.50 | |
| Health | | | | | | | |
| 7way Clostr+Overeat | | 1 | Dose | \$4.00 | \$4.00 | \$399.98 | |
| BRD-PI3-BRSV ML | | 1 | Dose | \$1.40 | \$1.40 | \$139.98 | |
| Dewormer-Avrmecc Pour | | 5 | CWT | \$0.11 | \$0.56 | \$56.24 | |
| Feed | | | | | | | |
| 10-10 Loose Mineral | | 30.29 | Pound | \$0.52 | \$15.75 | \$1,575.08 | |
| Miscellaneous | | | | | | | |
| Trucking | | 0.95 | Head | \$9.03 | \$8.57 | \$857.38 | |
| Horse Health/Shoe/Feed | | 0.1 | AU | \$0.41 | \$0.04 | \$4.12 | |
| Fuel | | 1 | Head | \$23.88 | \$23.88 | \$2,388.00 | |
| Lube (As a % of fuel) | | 10.0% | Percent | \$23.88 | \$2.39 | \$238.80 | |
| Repairs | | 1 | Head | \$13.69 | \$13.69 | \$1,369.34 | |
| Marketing | | 0.950 | Head | \$20.17 | \$19.16 | \$1,916.15 | |
| Labor | | 1 | Head | \$7.00 | \$7.00 | \$700.00 | |
| Interest on Credit Line | | | | 8.00% | \$34.79 | \$3,479.39 | |
| Total Variable Costs | | | | | \$1,231.87 | \$123,186.96 | |
| Planned Returns Above Variable Costs: | | | | | (\$83.32) | (\$8,331.96) | |
| Breakeven Price to Cover Variable Costs | | | | \$199.49 | CWT | | |
| FIXED COSTS | | | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Depreciation | | 1 | Head | \$58.34 | \$58.34 | \$5,833.99 | |
| Equipment Investment | | \$1,207.55 | dollars | 8.00% | \$96.60 | \$9,660.37 | |
| Total Fixed Costs | | | | | \$154.94 | \$15,494.36 | |
| Total Costs | | | | | \$1,386.81 | \$138,681.32 | |
| Planned Returns to Management, Risk, and Profit: | | | | | (\$238.26) | (\$23,826.32) | |
| Breakeven Price to Cover Total Costs | | | | \$224.59 | CWT | | |

Developed by Extension Economists, Texas A&M AgriLife Extension Service, budgets@tamu.edu.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.