

**2022 Estimated Costs and Returns per Animal Unit  
Hair Sheep, 5 Head per AU  
Southwest Extension District - 10**

Animal Units (AU) 100  
Breeding Females 500

REVENUE	Head	Quantity Per Head	Units	\$/Unit	Total	Enterprise Total
Lambs	2.330	0.80	CWT	\$190.00	\$354.16	\$35,416.00
Lambs	1.220	0.80	CWT	\$190.00	\$185.44	\$18,544.00
Cull Ewes	1.100	1.10	CWT	\$62.00	\$75.02	\$7,502.00
Cull Ram	0.000	1.70	CWT	\$100.00	\$0.00	\$0.00
<b>Total Revenue</b>					<b>\$614.62</b>	<b>\$61,462.00</b>

VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total
<b>Production Costs</b>					
Miscellaneous					
Predator Control	1.00	AU	\$16.25	\$16.25	\$1,625.00
Trucking - Sheep and Goats	1.00	AU	\$20.00	\$20.00	\$2,000.00
Parasite Monitoring	1.00	AU	\$2.75	\$2.75	\$275.00
Horse Health/Shoe/Feed	1.00	AU	\$0.41	\$0.41	\$41.23
Marketing Expense	1.00	AU	\$18.60	\$18.60	\$1,860.20
Feed					
20% Protein Cube	6.76	CWT	\$19.90	\$134.52	\$13,452.40
10-10 Loose Mineral	182.5	Pound	\$0.57	\$104.03	\$10,402.50
Vet. Medicine					
Clostridials S&G	5	Dose	\$0.42	\$2.10	\$209.90
Deworm S&G-Ivomec	10	Dose	\$1.12	\$11.24	\$1,123.67
Lice control - S&G	10	Dose	\$0.06	\$0.60	\$60.00
Fuel	1.0	AU	\$23.88	\$23.88	\$2,388.00
Lube (As a % of fuel)	10.0%	Percent	\$23.88	\$2.39	\$238.80
Repairs	1	AU	\$13.69	\$13.69	\$1,369.34
Labor	3.20	Hours	\$13.10	\$41.92	\$4,192.00
Interest on Credit Line			6.30%	\$15.22	\$1,522.26
<b>Total Variable Costs</b>				<b>\$407.60</b>	<b>\$40,760.29</b>

Planned Returns Above Variable Costs: \$207.02 \$20,701.71  
Average Lamb Breakeven Price to Cover Variable Costs \$117.11 CWT

FIXED COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total
Depreciation - Equipment	1	AU	\$58.34	\$58.34	\$5,833.99
Depreciation - Livestock	1	AU	\$93.17	\$93.17	\$9,317.16
Equipment Investment	\$1,207.55	dollars	6.30%	\$76.08	\$7,607.54
Pasture Cost	1	Acres	\$186.00	\$186.00	\$18,600.00
<b>Total Fixed Costs</b>				<b>\$413.59</b>	<b>\$41,358.69</b>
<b>Total Costs</b>				<b>\$821.19</b>	<b>\$82,118.98</b>
Planned Returns to Management, Risk, and Profit:				<b>(\$206.57)</b>	<b>(\$20,656.98)</b>
Average Lamb Breakeven Price to Cover Total Costs			\$262.74	CWT	

Developed by Extension Economists, Texas A&M AgriLife Extension Service, budgets@tamu.edu.

**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**