Crop Insurance Options for Texas Hemp Production

Part 1: Overview

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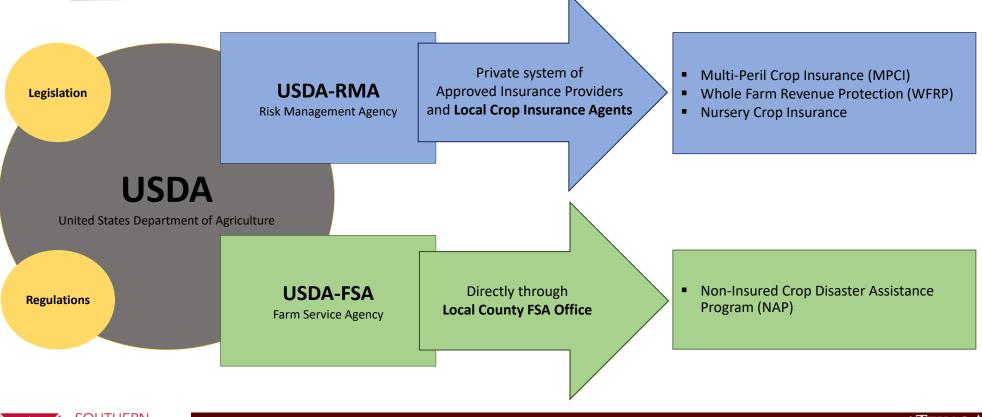








USDA Programs for Hemp Insurance







General USDA Insurance Programs

- Requirements
 - Must have official certification/license to producer (under applicable state, tribe, or federal program approval)
 - Grown under processor contract
 - Planted/Harvested as hemp in accordance with requirements and management practices of processor
 - Must plant/produce appropriate variety
- THC > 0.3 percent is not insurable loss
- Premiums are typically offered at subsidized rates





MPCI Hemp Pilot Program

- MPCI Hemp Eligibility
 - Must have minimum one year history producing the crop
 - Minimum 5 acres for CBD, or 20 acres of grain or fiber
- Limited Availability
- Simple yield policy
 - Insure 50% 75% of your approved historical yield
 - Premium subsidies 55%-67%
 - Yield losses paid at USDA-RMA announced prices





Whole Farm Revenue Protection

- Whole Farm Revenue Protection:
 - Hemp is eligible
 - Available nationwide
 - Generally suited to diversified farms with specialty crops
 - Insurable revenue coverage based on proven farm history
 - No revenue from timber, forest products, animals for show/pets, or controlled substances)
 - Premium subsidies up to 80% if you have 3 or more crops





Nursery Growers

- Nursery Crop Insurance:
 - Asset-based form of insurance (rather than yield guarantee)
 - Coverage levels from 50% 75% of Inventory value
 - Premium Subsidies range from 55% 67%
 - Must be container grown & sold with root system attached
 - Must qualify as a wholesale nursery
 - Other strict compliance requirements





Non-Insurable Crop Disaster Assistance <u>Program (NAP)</u>

- Least Restrictive Eligibility
 - Available nationwide
 - Delivered through County USDA Farm Service Agency (FSA)
 - Designed for commodities for which crop insurance is not available
 - Proven history of production important





Other Considerations

- Coverage levels will be low relative to your yield expectations
 - Lack of history/experience
 - Don't plan to insure a profit (rather mitigate a disaster)
- Understand the type of losses covered (not covered)
- There are specific deadlines (sales closing date, final planting date, acreage reporting dates, etc.)





Other Considerations

- Ask about beginning (< 5 years) farmer provisions
 - Improve Approved Yields
 - Reduced fees
 - Lower premiums
- In case of loss
 - File notice of loss with **72 hours**
 - Do not destroy the crop and/or replant until you talk to your agent and discuss options
 - **DOCUMENT**, You must have verifiable documentation that you have planted a crop (seed tickets, expense receipts, farm records)





Resources

- USDA Risk Management Agency: www.rma.usda.gov
- Menu Bar → Tools:
 - Agent Locator
 - Cost Estimator
 - Price Discovery
 - Actuarial Information Browser (AIB)
 eligible counties, t-yields, dates, etc
- Menu Bar → Topics:
 - Hemp (press releases, fact sheets, FAQs)
- USDA Farm Service Agency: https://www.fsa.usda.gov/nap





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