**2021 Estimated Costs and Returns per Animal**
**November- May Stockers**
**North Texas Extension District - 4**

| | | Your Head | | | | | | | | Your Enterprise Total |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Head | 320 | | | | | | | | | |
| REVENUE | Head | Your Head | Pay Weight or Amount | Your Weight or Amount | Units | $/Unit | Your $/Unit | Total | Your Total | Enterprise Total | ( Head) |
| Stocker | 0.975 | | 8.40 | | CWT | $140.00 | | $1,146.60 | | $366,912.00 | |
| 0 | 0.975 | | 0.00 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | 0.975 | | 0.00 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | 0.975 | | 0.00 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | 0.975 | | 0.00 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | 0.975 | | 0.00 | | | $0.00 | | $0.00 | | $0.00 | |
| Total Revenue | | | | | | | | $1,146.60 | | $366,912.00 | |
| VARIABLE COSTS | | | Quantity | Quantity | Units | $/Unit | $/Unit | Total | Total | Enterprise Total | Enterprise Total |
| Production Costs | | | | | | | | | | | |
| Stocker Purchase | | | 4.50 | | CWT | $160.00 | | $720.00 | | $230,400.00 | |
| Stocker Delivery | | | 1.00 | | Head | $0.00 | | $0.00 | | $0.00 | |
| Grazing | | | | | | | | | | | |
| Acre Lease | | | 0.25 | | Acre | $12.00 | | $3.00 | | $960.00 | |
| Grazing by Month | | | 0.00 | | Month | $0.00 | | $0.00 | | $0.00 | |
| Gain Contract | | | 378.46 | | Pounds | $0.40 | | $151.38 | | $48,443.08 | |
| On Weight Per Month | | | 0.00 | | Month | $0.00 | | $0.00 | | $0.00 | |
| Health | | | | | | | | | | | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| Health - Stocker | | | 1 | | Head | $30.00 | | $30.00 | | $9,600.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| Feed | | | | | | | | | | | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| Bermuda Hay | | | 1 | | Roll | $50.00 | | $50.00 | | $16,000.00 | |
| Salt & Minerals -Stockers | | | 15 | | Pound | $0.20 | | $3.00 | | $960.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 0 | | | $0.00 | | $0.00 | | $0.00 | |
| Miscellaneous | | | | | | | | | | | |
| Miscellaneous - Stocker | | | 1 | | Head | $10.00 | | $10.00 | | $3,200.00 | |
| 0 | | | 1 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 1 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 1 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 1 | | | $0.00 | | $0.00 | | $0.00 | |
| 0 | | | 1 | | | $0.00 | | $0.00 | | $0.00 | |
| Fuel | | | 1 | | Head | $2.38 | | $2.38 | | $762.50 | |
| Lube (As a % of fuel) | | | 10.0% | | Percent | $2.38 | | $0.24 | | $76.25 | |
| Utilities | | | 1 | | Head | $0.00 | | $0.00 | | $0.00 | |
| Repairs | | | 1 | | Head | $0.96 | | $0.96 | | $307.36 | |
| Marketing | | | 0.975 | | Head | $11.00 | | $10.73 | | $3,432.00 | |
| Labor | | | 1 | | Head | $21.03 | | $21.03 | | $6,730.02 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| Interest on Credit Line | | | | | | 4.75% | | $27.57 | | $8,823.82 | |
| Total Variable Costs | | | | | | | | $1,030.30 | | $329,695.04 | |
| Planned Returns Above Variable Costs: | | | | | | | | $116.30 | | $37,216.96 | |
| Breakeven Price to Cover Variable Costs | | | | | | $125.80 | n/a | CWT | | | |
| FIXED COSTS | | | Quantity | Quantity | Units | $/Unit | $/Unit | Total | Total | Enterprise Total | Enterprise Total |
| Depreciation | | | 1 | | Head | $8.89 | | $8.89 | | $2,844.29 | |
| Equipment Investment | | | $162.97 | | dollars | 6.00% | | $9.78 | | $3,129.00 | |
| Salaried Labor | | | 1 | | Head | $0.00 | | $0.00 | | $0.00 | |
| Management Fee, Owner/Operator Labor | | | 1 | | Head | $0.00 | | $0.00 | | $0.00 | |
| Insurance | | | 1 | | Head | $0.00 | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| | | | | | | | | $0.00 | | $0.00 | |
| Total Fixed Costs | | | | | | | | $18.67 | | $5,973.29 | |
| Total Costs | | | | | | | | $1,048.96 | | $335,668.32 | |
| Planned Returns to Management, Risk, and Profit: | | | | | | | | $97.64 | | $31,243.68 | |
| Breakeven Price to Cover Total Costs | | | | | | $128.08 | n/a | CWT | | | |

Developed by Blake Bennet, Associate Professor and Extension Economist, Texas A&M AgriLife Extension Service, 972-952-9273.

***Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.***