2021 Estimated Costs and Returns per Animal
November- February Stockers
North Texas Extension District - 4

Number of Head	320	Your Head								Your Enterprise Total (Head)
REVENUE	Head	Your Head	Pay Weight or Amount	Your Weight or Amount	Units	$/Unit	Your $/Unit	Total	Your Total	Enterprise Total
Stocker	0.975		6.70		CWT	$142.00		$927.62		$296,836.80
0	0.975		0.00			$0.00		$0.00		$0.00
0	0.975		0.00			$0.00		$0.00		$0.00
0	0.975		0.00			$0.00		$0.00		$0.00
0	0.975		0.00			$0.00		$0.00		$0.00
0	0.975		0.00			$0.00		$0.00		$0.00
Total Revenue								$927.62		$296,836.80
VARIABLE COSTS			Quantity	Quantity	Units	$/Unit	$/Unit	Total	Total	Enterprise Total
Production Costs										
Stocker Purchase			4.70		CWT	$151.00		$709.70		$227,104.00
Stocker Delivery			1.00		Head	$0.00		$0.00		$0.00
Grazing										
Acre Lease			0.25		Acre	$12.00		$3.00		$960.00
Grazing by Month			0.00		Month	$0.00		$0.00		$0.00
Gain Contract			187.95		Pounds	$0.40		$75.18		$24,057.44
On Weight Per Month			0.00		Month	$0.00		$0.00		$0.00
Health										
	0		0			$0.00		$0.00		$0.00
Health - Stocker			1		Head	$30.00		$30.00		$9,600.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
Feed										
	0		0			$0.00		$0.00		$0.00
Bermuda Hay			1		Roll	$50.00		$50.00		$16,000.00
Salt & Minerals -Stockers			12		Pound	$0.20		$2.40		$768.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
	0		0			$0.00		$0.00		$0.00
Miscellaneous										
Miscellaneous - Stocker			1		Head	$10.00		$10.00		$3,200.00
	0		1			$0.00		$0.00		$0.00
	0		1			$0.00		$0.00		$0.00
	0		1			$0.00		$0.00		$0.00
	0		1			$0.00		$0.00		$0.00
	0		1			$0.00		$0.00		$0.00
Fuel			1		Head	$2.38		$2.38		$762.50
Lube (As a % of fuel)			10.0%		Percent	$2.38		$0.24		$76.25
Utilities			1		Head	$0.00		$0.00		$0.00
Repairs			1		Head	$0.96		$0.96		$307.36
Marketing			0.975		Head	$11.00		$10.73		$3,432.00
Labor			1		Head	$15.33		$15.33		$4,906.02
								$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
Interest on Credit Line						4.75%		$17.18		$5,496.53
Total Variable Costs								$927.09		$296,670.11
Planned Returns Above Variable Costs:								$0.52		$166.69
Breakeven Price to Cover Variable Costs						$141.92	n/a	CWT		
FIXED COSTS			Quantity	Quantity	Units	$/Unit	$/Unit	Total	Total	Enterprise Total	Enterprise Total
Depreciation			1		Head	$8.89		$8.89		$2,844.29
Equipment Investment			$162.97		dollars	6.00%		$9.78		$3,129.00
Salaried Labor			1		Head	$0.00		$0.00		$0.00
Management Fee, Owner/Operator Labor			1		Head	$0.00		$0.00		$0.00
Insurance			1		Head	$0.00		$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
								$0.00		$0.00
Total Fixed Costs								$18.67		$5,973.29
Total Costs								$945.76		$302,643.39
Planned Returns to Management, Risk, and Profit:								($18.15)		($5,806.59)
Breakeven Price to Cover Total Costs						$144.78	n/a	CWT		

Developed by Blake Bennet, Associate Professor and Extension Economist, Texas A&M AgriLife Extension Service, 972-952-9273.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.