## 2021 Estimated Costs and Returns per Acre Soybeans Southeast Extension District - 9

| Crop Acres | 500 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Soybeans | 25.00 | Bushel | \$8.50 | \$212.50 | \$106,250.00 |
| Total Revenue |  |  |  | \$212.50 | \$106,250.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Ground Fertilizer | 1 | Acre | \$7.00 | \$7.00 | \$3,500.00 |
| Ground Herbicide | 1 | Acre | \$7.00 | \$7.00 | \$3,500.00 |
| Herbicide Application | 2 | Acre | \$7.00 | \$14.00 | \$7,000.00 |
| Air Insecticide | 1 | Acre | \$9.00 | \$9.00 | \$4,500.00 |
| Custom Grain Haul | 25 | Bushel | \$0.20 | \$5.00 | \$2,500.00 |
| Drying Soybeans | 12.5 | Bushel | \$0.50 | \$6.25 | \$3,125.00 |
| Fertilizer |  |  |  |  |  |
| DAP (18-46-0) | 100 | Pound | \$0.28 | \$27.78 | \$13,891.50 |
| Potash (0-0-60) | 100 | Pound | \$0.15 | \$15.00 | \$7,500.00 |
| Herbicide |  |  |  |  |  |
| Valor SX | 2 | Ounce | \$4.26 | \$8.51 | \$4,256.25 |
| Select Max | 20 | Ounce | \$0.72 | \$14.45 | \$7,226.56 |
| Ultra Blazer | 1 | Pint | \$9.08 | \$9.08 | \$4,539.38 |
| Seed |  |  |  |  |  |
| Seed - Soybeans | 1 | Bag | \$46.00 | \$46.00 | \$23,000.00 |
| Insecticide |  |  |  |  |  |
| Mustang Max | 3.2 | Ounce | \$1.19 | \$3.80 | \$1,900.00 |
| Other Chemicals |  |  |  |  |  |
| Surfactant | 1 | Acre | \$1.60 | \$1.60 | \$800.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 1.46 | Hour | \$13.75 | \$20.08 | \$10,037.50 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 5.87 | Gallon | \$2.35 | \$13.79 | \$6,897.25 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.10 | \$1.10 | \$550.00 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$0.61 | \$0.61 | \$306.00 |
| Tractors/Self-Propelled | 1 | Acre | \$23.18 | \$23.18 | \$11,588.26 |
| Implements | 1 | Acre | \$23.05 | \$23.05 | \$11,527.13 |
| Interest on Credit Line |  |  | 5.00\% | \$4.98 | \$2,487.76 |
| Total Variable Costs |  |  |  | \$261.27 | \$130,632.59 |
| Planned Returns Above Variable Costs: |  |  |  | (\$48.77) | (\$24,382.59) |
| Breakeven Price to Cover Variable Costs |  |  | \$10.45 | Bushel |  |
| FIXED COSTS | Quantity | Units | \$/Unit |  | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$0.64 | \$0.64 | \$321.30 |
| Tractors/Self-Propelled | 1 | Acre | \$21.80 | \$21.80 | \$10,899.76 |
| Implements | 1 | Acre | \$29.49 | \$29.49 | \$14,746.81 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$4.44 | Dollars | 5.00\% | \$0.22 | \$110.93 |
| Tractors/Self-Propelled | \$165.53 | Dollars | 5.00\% | \$8.28 | \$4,138.20 |
| Implements | \$136.09 | Dollars | 5.00\% | \$6.80 | \$3,402.17 |
| Cash Rent - Soybeans | 1 | Acre | \$21.00 | \$21.00 | \$10,500.00 |
| Total Fixed Costs |  |  |  | \$88.24 | \$44,119.16 |
| Total Specified Costs |  |  |  | \$349.50 | \$174,751.75 |
| Returns Above Specified Costs |  |  |  | (\$137.00) | (\$68,501.75) |
| Breakeven Price to Cover Total Costs |  |  | \$13.98 | Bushel |  |

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## Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and

 returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.