## A GRILIFE EXTENSION

## SCHEDULE

The 2020 Master Marketer Seminar Series will be conducted online through Zoom from 10am – 11:30am (CST).

September 29 "Intro to Futures & Options" with Mark Welch

October 1 "Program Welcome" with Mark Welch, "Budget Resources" with Samuel Zapata, and "Marketing Plan" with Ed Usset

October 8 "Crop Insurance" with Steven Klose and "Policy" with Bart Fischer

October 15 "Climate" with Elwynn Taylor

October 22 "Cotton" with John Robinson, "Grain" with Mark Welch, and "Livestock" with David Anderson

October 29 "Legal Issues" with Tiffany Dowell Lashmet, and "Tying It All Together" with Darrell Holaday



## The Master Marketer Seminar Series

Can you reduce risk and get more profit from your farm/ ranch operation? Since 1996 over 1,200 participants have graduated from 30 Master Marketer programs. Participants report increased financial returns to their farming and ranching operations as well as increased understanding of risk management concepts.

Due to the coronavirus, Master Marketer will be online this fall, with sessions offered every Thursday in October.

## **Registration Information:**

The "no-cost" required registration for this inaugural seminar series will open online August 1 at <u>https://agriliferegister.tamu.edu/MasterMarketer</u>

More information on the Master Marketer Program can be found at mastermarketer.tamu.edu or by contacting the Extension Economist coordinators, Samuel Zapata at <u>samuel.zapata@ag.tamu.edu</u> and (956) 968-5581 & Mark Welch at <u>jmwelch@tamu.edu</u> and (979) 845-7677

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