Projections for Planning Purposes Only -- Not to be Used without Updating 2021 Estimated Costs and Returns per Animal Unit Trans Pecos Hair Sheep, 5 Head per AU Far West Extension District - 6

REVENUE Head Per Head Units \$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Animal Units (AU) Breeding Females	100 500					
REVENUE Head Per Head Units \$J/Unit Total Total Lambs 2.330 0.80 CWT \$197.13 \$367.45 \$36,745.03 \$380,745.03 \$3	Breeding Females	500	Quantity				Entorprico
Lambs	DEVENITE	Hood	,	Unito	¢/Llnit	Total	•
Lambs 1.230 0.80 CWT \$197.13 \$193.98 \$19,397.59 Cull Ewes 1.100 1.25 CWT \$86.80 \$119.35 \$11,935 \$11,935 \$11,935 \$11,935 \$11,935 \$11,935 \$11,935 \$242,24 Total Revenue VARIABLE COSTS Quantity Units \$193.09 \$687.02 \$687.08 \$687.01.86 VARIABLE COSTS Quantity Units \$10.01 AU \$16.25 \$27.50 \$16.25 \$16.25 \$27.50 \$27.50 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
Cull Ewes Cull Ram 1.100 1.25 CWT Cull Ram \$86.80 (201 Ram) \$11,935.00 (201 Ram) \$62.44 (202 Ram) \$62.42 (202 Ram) \$687.02 (202 Ram) \$687.01.86 (202 Ram) Enterprise Total VARIABLE COSTS Quantity Units \$/Unit Total Enterprise Total							
Cull Ram 0.040 1.70 CWT \$91.80 \$6.24 \$624.24 Total Revenue Benterprise \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.02 \$687.01 \$687.00 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.01 \$687.				-			
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VARIABLE COSTS Quantity Units \$/Unit Total Enterprise Total Production Costs Miscellaneous Freadator Control 1.00 AU \$16.25 \$16.25 \$1,625.00 Parasite Monitoring 1.00 AU \$2.75 \$2.75 \$275.00 Marketing Expense 1.00 AU \$24.42 \$24.42 \$2,441.84 Feed Cottonseed - S&G 15.00 Pound \$0.17 \$25.50 \$2,550.00 10-10 Loose Mineral 10.92 Pound \$0.57 \$6.22 \$622.44 Vet. Medicine Vet. Medicine Vet. Medicine \$2.55 \$255.00 \$2.55 \$255.00 \$2.55 \$255.00 \$2.55 \$255.00 \$2.55 \$255.00 \$2.55 \$255.00 \$2.55		0.040	1.70	OVVI	Ψ31.00	· · · · · · · · · · · · · · · · · · ·	
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Marketing Expense 1.00 AU \$24.42 \$24.42 \$2,441.84 Feed Cottonseed - S&G 150 Pound \$0.17 \$25.50 \$2,550.00 10-10 Loose Mineral 10.92 Pound \$0.57 \$6.22 \$622.44 Vet. Medicine Clostridials S&G 5 Dose \$0.51 \$2.55 \$255.00 Deworm S&G-Ivomec 15.06 Dose \$0.71 \$10.69 \$1,069.26 Lice control - S&G 15.06 Dose \$0.06 \$0.90 \$90.36 Fuel 1.0 AU \$23.88 \$23.88 \$2,388.00 Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.39 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.0 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 2 \$259.42 \$259.42 \$259,41.	Predator Control		1.00	AU	\$16.25	\$16.25	\$1,625.00
Feed	Parasite Monitoring		1.00	AU	\$2.75	\$2.75	\$275.00
Cottonseed - S&G 10-10 Loose Mineral 150 10.92 Pound Pound \$0.17 \$0.57 \$25.50 \$6.22 \$2,550.00 \$622.44 Vet. Medicine Clostridials S&G Deworm S&G-Ivomec 5 Dose 15.06 \$0.51 Dose \$0.71 \$2.55 \$2.55.00 \$255.00 \$1,069.26 Lice control - S&G Fuel 15.06 10.0 Dose 80.06 \$0.90 \$0.90 \$90.36 \$90.36 Fuel 1.0 AU 823.88 \$23.88 \$23.88 \$2,388.00 \$238.80 Lube (As a % of fuel) 10.0% Percent \$23.88 \$23.88 \$2.39 \$238.80 \$238.80 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$36.05 \$3,604.77 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$259.42 \$25,941.82 Planned Returns Above Variable Costs: \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment 1 AU \$98.42 \$98.42 \$9,842.16 <t< td=""><td>Marketing Expense</td><td></td><td>1.00</td><td>AU</td><td>\$24.42</td><td>\$24.42</td><td>\$2,441.84</td></t<>	Marketing Expense		1.00	AU	\$24.42	\$24.42	\$2,441.84
10-10 Loose Mineral 10.92 Pound \$0.57 \$6.22 \$622.44 Vet. Medicine Clostridials S&G 5 Dose \$0.51 \$2.55 \$255.00 Deworm S&G-Ivomec 15.06 Dose \$0.71 \$10.69 \$1,069.26 Lice control - S&G 15.06 Dose \$0.06 \$0.90 \$90.36 Fuel 1.0 AU \$23.88 \$23.88 \$2,388.00 Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.39 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$44,800.00 Utilities 1.00 AU \$48.00 \$448.00 \$44,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$259.42 \$25,941.82 FIXED COSTS Quantity Units \$1.00 Version Versi	Feed						
Vet. Medicine Clostridials S&G 5 Dose \$0.51 \$2.55 \$255.00 Deworm S&G-Ivomec 15.06 Dose \$0.71 \$10.69 \$1,069.26 Lice control - S&G 15.06 Dose \$0.06 \$0.90 \$90.36 Fuel 1.0 AU \$23.88 \$23.88 \$2,388.00 Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.38 \$2.388.00 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Depreciation - Equipment 1 AU \$92.05<	Cottonseed - S&G		150	Pound	\$0.17	\$25.50	\$2,550.00
Clostridials S&G 5 Dose \$0.51 \$2.55 \$255.00 Deworm S&G-Ivomec 15.06 Dose \$0.71 \$10.69 \$1,069.26 Lice control - S&G 15.06 Dose \$0.06 \$0.90 \$90.36 Fuel 1.0 AU \$23.88 \$23.88 \$2,388.00 Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.39 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$46.99 CWT FIXED COSTS Quantity Units \$7/Unit Total Total Depreciation - Equipment 1 AU \$92.05 \$92.05 \$9,205.04 Depreciation - Livestock 1 AU \$98.42 \$98.42 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01 Control of the standard of the	10-10 Loose Mineral		10.92	Pound	\$0.57	\$6.22	\$622.44
Deworm S&G-Ivomec 15.06 Dose \$0.71 \$10.69 \$1,069.26 Lice control - S&G 15.06 Dose \$0.06 \$0.90 \$90.36 Fuel 1.0 AU \$23.88 \$23.88 \$2,388.00 Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.39 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$259.42 \$25,941.82 FIXED COSTS Quantity Units \$1.00 Vuit Total Total Total Depreciation - Equipment 1 AU \$92.05 \$92.05 \$9,205.04 Depreciation - Livestock 1 AU \$98.42 \$98.42 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01 \$8,126.	Vet. Medicine						
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Fuel 1.0 AU \$23.88 \$23.88 \$2,388.00 Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.39 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$259.42 \$25,941.82 Planned Returns Above Variable Costs: \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment 1 AU \$92.05 \$92.05 \$9,205.04 Depreciation - Livestock 1 AU \$98.42 \$9,842.16 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Deworm S&G-Ivomec		15.06	Dose	\$0.71	\$10.69	\$1,069.26
Lube (As a % of fuel) 10.0% Percent \$23.88 \$2.39 \$238.80 Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$259.42 \$25,941.82 Planned Returns Above Variable Costs: \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Lice control - S&G		15.06	Dose	\$0.06	\$0.90	\$90.36
Repairs 1 AU \$36.05 \$36.05 \$3,604.77 Labor 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$259.42 \$25,941.82 Planned Returns Above Variable Costs: \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Fuel		1.0	AU	\$23.88	\$23.88	\$2,388.00
Labor Utilities 3.20 Hours \$15.00 \$48.00 \$4,800.00 Utilities 1.00 AU \$48.00 \$48.00 \$4,800.00 Interest on Credit Line 4.75% \$11.81 \$1,181.35 Total Variable Costs \$259.42 \$25,941.82 Planned Returns Above Variable Costs: \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Lube (As a % of fuel)		10.0%	Percent	\$23.88	\$2.39	\$238.80
Utilities Interest on Credit Line 1.00 AU \$48.00 48.00 \$4.800.00 \$1.81 \$48.00 \$1.81 \$1,800.00 \$1.81 \$1,800.00 \$1.81 \$1,800.00 \$1.81 \$1,800.00 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.81 \$1,181.35 \$1.82 \$259.42 \$259.42 \$259.41.82 \$259.41.82 \$259.41.82 \$259.41.82 \$42,760.05 \$42,760.05 \$42,760.05 \$42,760.05 \$42,760.05 \$46.99 CWT Enterprise Enterprise Enterprise \$1,401 \$1,	Repairs		1	AU	\$36.05	\$36.05	\$3,604.77
Interest on Credit Line	Labor		3.20	Hours	\$15.00	\$48.00	\$4,800.00
Total Variable Costs \$259.42 \$25,941.82 Planned Returns Above Variable Costs: \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Utilities		1.00	AU			
Planned Returns Above Variable Costs: \$427.60 \$42,760.05 Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Interest on Credit Line				4.75%	\$11.81	\$1,181.35
Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Total Variable Costs				_	\$259.42	\$25,941.82
Average Lamb Breakeven Price to Cover Variable Costs \$46.99 CWT FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Planned Returns Above Variable Costs	·				\$427.60	\$42 760 05
FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment 1 AU \$98.42 \$98.42 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01					\$46.99		ψ-12,7 00.00
FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment Depreciation - Livestock 1 AU \$92.05 \$92.05 \$9,205.04 Equipment Investment 1 AU \$98.42 \$98.42 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	Avorago Lamb Broakeven i nee te	COVOI VAIIADIO	0000		ψ10.00		Enterprise
Depreciation - Equipment 1 AU \$92.05 \$92.05 \$9,205.04 Depreciation - Livestock 1 AU \$98.42 \$98.42 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01	FIXED COSTS		Quantity	Units	\$/Unit	Total	•
Depreciation - Livestock 1 AU \$98.42 \$98.42 \$9,842.16 Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01			,				
Equipment Investment \$1,477.46 dollars 5.50% \$81.26 \$8,126.01			1	_	*	*	: 1
	·		\$1,477,46	dollars	5.50%	\$81.26	\$8,126,01
rasiure 005i I ACIES \$100.00 \$180.00 \$18,000.00	Pasture Cost		1	Acres	\$186.00	\$186.00	\$18,600.00
Total Fixed Costs \$457.73 \$45,773.21	Total Fixed Costs				_	\$457.73	\$45,773.21
Total Costs \$717.15 \$71,715.03	Total Costs				=		
	Planned Returns to Management, Risk, and Profit:					<u> </u>	
Average Lamb Breakeven Price to Cover Total Costs \$207.71 CWT						* * * * * * * * * * * * * * * * * * * *	(+-)/

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Sensitivity Analysis for Example									
	Example Gross	Pounds	Example Breakeven						
Example Weaning	Sales per Animal	Produced per	Lamb Pay Weight to	Example Average Breakeven					
Percent	Unit	Animal Unit	Cover Total Cost	Price to Cover Total Cost					
113%	\$807.63	490	66	\$170.98					
103%	\$747.32	460	74	\$187.56					
93%	\$687.02	429	84	\$207.71					
83%	\$626.72	399	98	\$232.71					
73%	\$566.41	368	117	\$264.54					
		\$197.13							
	Example Female I		\$197.13						
	Example Weighte	Price (\$/cwt)	\$197.13						

Developed by Bill Thompson, Assistant Professor and Extension Economist, Texas A&M AgriLife Extension Service, 325-653-4576.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.