

Cattle Purchases for Resale, Sales and Transfer Record and Net Price Calculations

The purpose of this market cattle decision aid is to record and summarize purchase, sales and transfer data for market cattle purchase for resale. All sales of income are reported are net of deductions or marketing costs. This net sales data is necessary to evaluate different production activities and evaluate marketing alternatives. The spreadsheet also complements software like QuickBooks™ that does not allow good reporting of weight and price data for sales reporting.

Input Data

This decision aid is designed to record the date, market description, receipt number then a number code to identify the category of cattle associated with the sale. Head, total payweight and value is recorded. If net values are not entered, then freight and other marketing costs should be entered to calculate net sales value of net costs. Some receipts will have multiple categories of cattle. A calculator is provided can be used to facilitate these calculation income deductions across categories of based on gross income. This date then can be used in the sales deductions by category sheet. [Blue names](#) allow a user defined name.

IRS compliance requires **purchased for resale cattle's** cost and revenue be reported separate for raised cattle. This decision aid facilitates this effort. Setting up the chart of accounts in the accounting system to record the sales data will support the summary and IRS compliance (see chart of accounts list below).

Purchased for Resale Market Cattle Decision Aid Sheets Titles

- 1. Purchased for Resale Cattle Costs**
- 2. Purchased for Resale Cattle Sales**
- 3. Purchase for Resale Cattle Transfers**

Sales Report

The report provides a summary by category of cattle and associated average payweight and prices per cwt. or per head. Users are cautioned to carefully save files under the fiscal year data covered. Numbers and values should match accounting data and facilitate communications with the accountant preparing for IRS reporting.

- 4. Summary of Purchases Cost, Sales and Transfers of Market Cattle**

The reports provide the calculated weight per head, \$/Head and \$/Cwt. for each category of cattle sales.

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Purchased Market Cattle for Resales Decision Aid Cattle Category Names

Purchased Weaned Calves of Feeder Purchase

Weaned or User Name – Steers or Heifers

Feeder or User Name– Steers or Heifers

This a guide to assist in defining which categories to include consider in reporting.

Weaned – Steers and heifers with consideration if unweaned or preconditioned.

Market cattle – stockers, feeders or yearlings

Feedyard or Feedlot Finished Cattle – steers, heifers and culls

IRS Schedule F Profit or Loss from Farming – Accounts to Record Cattle Sales

1a Sales of Livestock and Other Resale items

Purchased for Resale Cattle Sales – Possible Alternatives for Subaccounts

Weaned Steers or Heifers

Feeder or Finished Steers – Initial calves or feeder purchased for resale.

Feeder or Finished Heifer – Initial calves or feeder purchased for resale.