

**Projections for Planning Purposes Only -- Not to be Used without Updating**  
**2020 Estimated Costs and Returns per Acre**  
**Grapefruit, Year 7, Orchard Establishment, Flood Irrigated, Rio Grande Valley**  
**South Extension District - 12**

Crop Acres		100			
REVENUE	Quantity	Units	\$/Unit	Total	Enterprise Total
Grapefruit (Rio Red)	18.00	Ton	\$230.00	\$4,140.00	\$414,000.00
<b>Total Revenue</b>				<b>\$4,140.00</b>	<b>\$414,000.00</b>
VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total
<b>Production Costs</b>					
Fertilizer					
Urea (46%)	2.5	CTW	\$21.80	\$54.50	\$5,450.00
Foliar N (Urea)	5	Pound	\$0.61	\$3.05	\$305.00
Foliar 3-18-18	1	Gallon	\$22.00	\$22.00	\$2,200.00
Foliar Zn	2	Pound	\$0.80	\$1.60	\$160.00
Foliar 18-8-5	2	Gallon	\$15.50	\$31.00	\$3,100.00
Custom					
Foliar Application	7	Acre	\$42.00	\$294.00	\$29,400.00
Topping and Hedging	1	Acre	\$120.00	\$120.00	\$12,000.00
Miscellaneous					
Citrus Assessment	1	Acre	\$45.00	\$45.00	\$4,500.00
Insurance, Grapefruit	1	Acre	\$30.00	\$30.00	\$3,000.00
Insecticide					
Admire Pro	0.44	Pint	\$27.74	\$12.20	\$1,220.42
Vendex	8	Pound	\$17.89	\$143.12	\$14,312.00
Agri-Mek SC	0.32	Gallon	\$499.91	\$159.97	\$15,997.03
Movento	30	Ounce	\$7.25	\$217.50	\$21,750.00
Micromite	18.8	Ounce	\$3.88	\$72.94	\$7,294.40
Actara	11	Ounce	\$2.35	\$25.85	\$2,585.00
Sivanto	10	Ounce	\$2.30	\$23.00	\$2,300.00
Danitol	16	Ounce	\$1.58	\$25.28	\$2,528.00
Esteem	10	Ounce	\$4.70	\$47.00	\$4,700.00
Herbicide					
Simazine 4L	1.25	Gallon	\$21.46	\$26.83	\$2,682.60
Krovar I 80 DF	3	Pound	\$15.65	\$46.96	\$4,696.13
Roundup/Glyphosate	3.4	Gallon	\$20.00	\$68.00	\$6,800.00
Other Chemicals					
Surfactant - Citrus	7.98	Pint	\$8.00	\$63.84	\$6,384.00
Other Labor					
Unallocated Labor	1	Hour	\$12.00	\$12.00	\$1,200.00
Costum Soil Fert. Citrus	6	Hour	\$12.00	\$72.00	\$7,200.00
Seed					
Young Citrus Trees	3	Tree	\$10.00	\$30.00	\$3,000.00
Layout and Plant	3	Tree	\$5.00	\$15.00	\$1,500.00
Removal Citrus	3	Tree	\$25.00	\$75.00	\$7,500.00
Treatment Removed citrus	3	Tree	\$5.00	\$15.00	\$1,500.00
Tree Wrap/Unwrap	3	Tree	\$2.00	\$6.00	\$600.00
Fungicides					
Quadris Top	10	Ounce	\$1.50	\$15.00	\$1,500.00
GEM	3.8	Ounce	\$4.88	\$18.54	\$1,854.40
Headline	24	Ounce	\$2.66	\$63.84	\$6,384.00
Pristine	16	Ounce	\$4.88	\$78.08	\$7,808.00
Irrigation					
Water Cost	4.00	Acre/Foot	\$20.00	\$80.00	\$8,000.00
Irrigation Labor	14.00	Hour	\$12.00	\$168.00	\$16,800.00
Machinery Labor					
Tractors/Self-Propelled	0.8	Hour	\$12.00	\$9.60	\$960.00
Other Labor	0.4	Hour	\$12.00	\$4.80	\$480.00
Diesel Fuel					
Tractors/Self-Propelled	3.66	Gallon	\$2.30	\$8.42	\$841.80
Repairs & Maintenance					
Tractors/Self-Propelled	1	Acre	\$8.43	\$8.43	\$842.88
Implements	1	Acre	\$2.86	\$2.86	\$285.88
Interest on Credit Line			5.00%	\$59.37	\$5,937.02
<b>Total Variable Costs</b>				<b>\$2,275.59</b>	<b>\$227,558.56</b>
Planned Returns Above Variable Costs:				\$1,864.41	\$186,441.44
Breakeven Price to Cover Variable Costs			\$126.42	Ton	
FIXED COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total
Machinery Depreciation					
Tractors/Self-Propelled	1	Acre	\$8.71	\$8.71	\$870.98
Implements	1	Acre	\$3.06	\$3.06	\$305.59
Equipment Investment					
Tractors/Self-Propelled	\$67.85	Dollars	7.00%	\$4.75	\$474.96
Implements	\$13.07	Dollars	7.00%	\$0.92	\$91.51
Allocated Establishment Cost	1	Acre	\$120.66	\$120.66	\$12,065.54
Land Cost, Orchard	1	Acre	\$100.00	\$100.00	\$10,000.00
<b>Total Fixed Costs</b>				<b>\$238.09</b>	<b>\$23,808.59</b>
<b>Total Specified Costs</b>				<b>\$2,513.67</b>	<b>\$251,367.15</b>
Returns Above Specified Costs				\$1,626.33	\$162,632.85
<b>Breakeven Price to Cover Total Costs</b>			<b>\$139.65</b>	<b>Ton</b>	

Example Breakeven Prices			
Example Yield Percent	Example Yield Ton	To Cover Variable Costs	To Cover Total Costs
75%	13.50	\$168.56	\$186.20
90%	16.20	\$140.47	\$155.16
100%	18.00	\$126.42	\$139.65
110%	19.80	\$114.93	\$126.95
125%	22.50	\$101.14	\$111.72

Developed by Samuel Zapata, Assistant Professor and Extension Economist, Texas A&M AgriLife Extension, 956-968-5581.

*Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.*