

Projections for Planning Purposes Only – Not to be Used without Updating
2020 Estimated Costs and Returns per Acre
Grapefruit, Year 3, Orchard Establishment, Flood Irrigated, Rio Grande Valley
South Extension District - 12

Crop Acres						100
						Enterprise
REVENUE	Quantity	Units	\$/Unit	Total	Total	Total
Grapefruit (Rio Red)	3.00	Ton	\$230.00	\$690.00	\$690,000.00	\$690,000.00
Total Revenue				\$690.00	\$690,000.00	\$690,000.00
						Enterprise
VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Total	Total
Production Costs						
Herbicide						
Simazine 4L	1.25	Gallon	\$21.46	\$26.83	\$2,682.60	\$2,682.60
Krovar I 80 DF	3	Pound	\$15.65	\$46.96	\$4,696.13	\$4,696.13
Roundup/Glyphosate	3.4	Gallon	\$20.00	\$68.00	\$6,800.00	\$6,800.00
Fertilizer						
Urea (46%)	2.5	CTW	\$21.80	\$54.50	\$5,450.00	\$5,450.00
Foliar N (Urea)	5	Pound	\$0.61	\$3.05	\$305.00	\$305.00
Foliar 3-18-18	1	Gallon	\$22.00	\$22.00	\$2,200.00	\$2,200.00
Foliar Zn	2	Pound	\$0.80	\$1.60	\$160.00	\$160.00
Foliar 18-8-5	2	Gallon	\$15.50	\$31.00	\$3,100.00	\$3,100.00
Custom						
Foliar Application	7	Acre	\$42.00	\$294.00	\$29,400.00	\$29,400.00
Sucker (Yr 1-3 Year)	1	Acre	\$45.00	\$45.00	\$4,500.00	\$4,500.00
Miscellaneous						
Citrus Assessment	1	Acre	\$45.00	\$45.00	\$4,500.00	\$4,500.00
Insurance, Grapefruit	1	Acre	\$30.00	\$30.00	\$3,000.00	\$3,000.00
Insecticide						
Admire Pro	0.44	Pint	\$27.74	\$12.20	\$1,220.42	\$1,220.42
Vendex	8	Pound	\$17.89	\$143.12	\$14,312.00	\$14,312.00
Agri-Mek SC	0.32	Gallon	\$499.91	\$159.97	\$15,997.03	\$15,997.03
Movento	30	Ounce	\$7.25	\$217.50	\$21,750.00	\$21,750.00
Micromite	18.85	Ounce	\$3.88	\$73.14	\$7,313.80	\$7,313.80
Actara	11	Ounce	\$2.35	\$25.85	\$2,585.00	\$2,585.00
Sivanto	10	Ounce	\$2.30	\$23.00	\$2,300.00	\$2,300.00
Esteem	10	Ounce	\$13.00	\$130.00	\$13,000.00	\$13,000.00
Danitol	16	Ounce	\$1.58	\$25.28	\$2,528.00	\$2,528.00
Other Chemicals						
Surfactant - Citrus	7.41	Pint	\$8.00	\$59.28	\$5,928.00	\$5,928.00
Other Labor						
Unallocated Labor	1	Hour	\$12.00	\$12.00	\$1,200.00	\$1,200.00
Costum Soil Fert. Citrus	6	Hour	\$12.00	\$72.00	\$7,200.00	\$7,200.00
Seed						
Young Citrus Trees	3	Tree	\$10.00	\$30.00	\$3,000.00	\$3,000.00
Layout and Plant	3	Tree	\$5.00	\$15.00	\$1,500.00	\$1,500.00
Tree Wrap/Unwrap	3	Tree	\$2.00	\$6.00	\$600.00	\$600.00
Removal Citrus	3	Tree	\$25.00	\$75.00	\$7,500.00	\$7,500.00
Treatment Removed citrus	3	Tree	\$5.00	\$15.00	\$1,500.00	\$1,500.00
Fungicides						
Quadris Top	10	Ounce	\$1.50	\$15.00	\$1,500.00	\$1,500.00
GEM	3.8	Ounce	\$4.88	\$18.54	\$1,854.40	\$1,854.40
Headline	24	Ounce	\$2.66	\$63.84	\$6,384.00	\$6,384.00
Pristine	16	Ounce	\$4.88	\$78.08	\$7,808.00	\$7,808.00
Irrigation						
Water Cost	4.00	Acre/Foot	\$20.00	\$80.00	\$8,000.00	\$8,000.00
Irrigation Labor	14.00	Hour	\$12.00	\$168.00	\$16,800.00	\$16,800.00
Machinery Labor						
Tractors/Self-Propelled	0.8	Hour	\$12.00	\$9.60	\$960.00	\$960.00
Other Labor	0.4	Hour	\$12.00	\$4.80	\$480.00	\$480.00
Diesel Fuel						
Tractors/Self-Propelled	3.66	Gallon	\$2.30	\$8.42	\$841.80	\$841.80
Repairs & Maintenance						
Tractors/Self-Propelled	1	Acre	\$8.43	\$8.43	\$842.88	\$842.88
Implements	1	Acre	\$2.86	\$2.86	\$285.88	\$285.88
Interest on Credit Line			5.00%	\$57.36	\$5,735.61	\$5,735.61
Total Variable Costs				\$2,277.21	\$227,720.54	\$227,720.54
Planned Returns Above Variable Costs:				(\$1,587.21)	(\$158,720.54)	(\$158,720.54)
Breakeven Price to Cover Variable Costs			\$759.07	Ton		
						Enterprise
FIXED COSTS	Quantity	Units	\$/Unit	Total	Total	Total
Machinery Depreciation						
Tractors/Self-Propelled	1	Acre	\$8.71	\$8.71	\$870.98	\$870.98
Implements	1	Acre	\$3.06	\$3.06	\$305.59	\$305.59
Equipment Investment						
Tractors/Self-Propelled	\$67.85	Dollars	7.00%	\$4.75	\$474.96	\$474.96
Implements	\$13.07	Dollars	7.00%	\$0.92	\$91.51	\$91.51
Allocated Establishment Cost	1	Acre	\$120.66	\$120.66	\$12,065.54	\$12,065.54
Land Cost, Orchard	1	Acre	\$100.00	\$100.00	\$10,000.00	\$10,000.00
Total Fixed Costs				\$238.09	\$23,808.59	\$23,808.59
Total Specified Costs				\$2,515.29	\$251,529.13	\$251,529.13
Returns Above Specified Costs				(\$1,825.29)	(\$182,529.13)	(\$182,529.13)
Breakeven Price to Cover Total Costs			\$838.43	Ton		

Example Breakeven Prices

Exmpl	Example	To Cover	To Cover
Yield	Yield	Variable	Total
Percent	Ton	Costs	Costs
75%	2.25	\$1,012.09	\$1,117.91
90%	2.70	\$843.41	\$931.59
100%	3.00	\$759.07	\$838.43
110%	3.30	\$690.06	\$762.21
125%	3.75	\$607.25	\$670.74

Developed by Samuel Zapata, Assistant Professor and Extension Economist, Texas A&M AgriLife Extension, 956-968-5581.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.