

**Projections for Planning Purposes Only -- Not to be Used without Updating**  
**2019 Estimated Costs and Returns per Animal**  
**Stocker Steers - Winter Growth, 0.45 AU per Head**  
**Far West Extension District - 6**

Number of Head	100	Pay Weight or Amount	Units	\$/Unit	Total	Enterprise Total
<b>REVENUE</b>	<b>Head</b>					
Stocker	0.950	6.00	CWT	\$157.53	\$897.92	\$89,792.10
<b>Total Revenue</b>					<b>\$897.92</b>	<b>\$89,792.10</b>
<b>VARIABLE COSTS</b>		<b>Quantity</b>	<b>Units</b>	<b>\$/Unit</b>	<b>Total</b>	<b>Enterprise Total</b>
<b>Production Costs</b>						
Stocker Purchase		4.50	CWT	\$176.79	\$795.56	\$79,555.50
Grazing						
Grazing by Month		3.38	Month	\$18.75	\$63.28	\$6,328.13
Health						
7way Clostr+Overeat		1	Dose	\$0.51	\$0.51	\$51.00
BRD-PI3-BRSV ML		1	Dose	\$1.32	\$1.32	\$132.00
Dewormer-Avrmeq Pour		4.5	CWT	\$0.26	\$1.17	\$117.00
Feed						
10-10 Loose Mineral		19.5	Pound	\$0.57	\$11.12	\$1,111.50
Miscellaneous						
Horse Health/Shoe/Feed		0.025	AU	\$4.12	\$0.10	\$10.31
Fuel		1	Head	\$5.97	\$5.97	\$597.00
Lube (As a % of fuel)		10.0%	Percent	\$5.97	\$0.60	\$59.70
Repairs		1	Head	\$3.42	\$3.42	\$342.33
Marketing		0.950	Head	\$29.67	\$28.19	\$2,818.65
Interest on Credit Line				6.50%	\$19.39	\$1,939.12
<b>Total Variable Costs</b>					<b>\$930.62</b>	<b>\$93,062.23</b>
Planned Returns Above Variable Costs:					<b>(\$32.70)</b>	<b>(\$3,270.13)</b>
Breakeven Price to Cover Variable Costs				\$163.27	CWT	
<b>FIXED COSTS</b>		<b>Quantity</b>	<b>Units</b>	<b>\$/Unit</b>	<b>Total</b>	<b>Enterprise Total</b>
Depreciation		1	Head	\$14.58	\$14.58	\$1,458.50
Equipment Investment		\$301.89	dollars	6.50%	\$19.62	\$1,962.26
<b>Total Fixed Costs</b>					<b>\$34.21</b>	<b>\$3,420.76</b>
<b>Total Costs</b>					<b>\$964.83</b>	<b>\$96,482.99</b>
Planned Returns to Management, Risk, and Profit:					<b>(\$66.91)</b>	<b>(\$6,690.89)</b>
Breakeven Price to Cover Total Costs				\$169.27	CWT	

<b>Example Break Even Sensitivity Analysis</b>			
		<b>Purchase Weight (Lbs/Hd): 450</b>	
	<b>Net Pay Weight</b>	<b>Sales Price/Cwt 157.53</b>	<b>Purchase Price/Cwt 176.79</b>
<b>ADG (Lbs/day)</b>	<b>with Shrink</b>	<b>B/E Purchase Price (\$/CWT)</b>	<b>B/E Sales Price (\$/CWT)</b>
1.44	630	\$171.90	\$161.21
1.32	615	\$166.91	\$165.14
1.20	600	\$161.92	\$169.27
1.08	585	\$156.93	\$173.61
0.96	570	\$151.94	\$178.18

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**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**