## Projections for Planning Purposes Only -- Not to be Used without Updating 2019 Estimated Costs and Returns per Acre <br> Alfalfa, Full Season, Baled - 7.5 Ton Goal, Center Pivot Irrigated, Dell City

 Far West Extension District - 6| Crop Acres | 122 |  | \$/Unit | Total | Enterprise <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Alfalfa Hay - 3X4 | 7.50 | Ton | \$277.00 | \$2,077.50 | \$253,455.00 |
| Total Revenue |  |  |  | \$2,077.50 | \$253,455.00 |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Soil Test | 0.5 | Each | \$5.00 | \$2.50 | \$305.00 |
| Custom Apply Fertilizer | 1 | Acre | \$4.00 | \$4.00 | \$488.00 |
| Fertilizer |  |  |  |  |  |
| Fertilizer 11-52-0 | 73 | Pound | \$0.29 | \$20.81 | \$2,538.21 |
| Herbicide |  |  |  |  |  |
| Trifluralin | 2 | Pint | \$2.81 | \$5.63 | \$686.25 |
| Pursuit | 5 | Ounce | \$3.35 | \$16.73 | \$2,040.64 |
| Crop Oil Concentrate | 5 | Pint | \$1.98 | \$9.90 | \$1,207.80 |
| Insecticide |  |  |  |  |  |
| Warrior Z | 7.04 | Ounce | \$1.36 | \$9.57 | \$1,168.08 |
| Intrepid | 2.31 | Ounce | \$1.98 | \$4.57 | \$558.14 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 25.71 | Mcf | \$4.00 | \$102.84 | \$12,546.48 |
| Irrigation Labor | 0.10 | Hour | \$11.00 | \$1.05 | \$128.16 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 7.82 | Hour | \$12.00 | \$93.84 | \$11,448.48 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 35.69 | Gallon | \$2.99 | \$106.71 | \$13,019.00 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$9.30 | \$9.30 | \$1,134.04 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.61 | \$1.61 | \$196.20 |
| Irrigation Equipment | 1 | Acre | \$43.80 | \$43.80 | \$5,343.23 |
| Tractors/Self-Propelled | 1 | Acre | \$59.56 | \$59.56 | \$7,266.69 |
| Implements | 1 | Acre | \$2.80 | \$2.80 | \$341.64 |
| Interest on Credit Line |  |  | 6.50\% | \$10.83 | \$1,321.13 |
| Total Variable Costs |  |  |  | \$506.04 | \$61,737.16 |
| Planned Returns Above Variable Costs: |  |  |  | \$1,571.46 | \$191,717.84 |
| Breakeven Price to Cover Variable Costs |  |  | \$67.47 |  |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$6.03 | \$6.03 | \$735.75 |
| Irrigation Equipment | 1 | Acre | \$57.32 | \$57.32 | \$6,993.62 |
| Tractors/Self-Propelled | 1 | Acre | \$76.23 | \$76.23 | \$9,299.55 |
| Implements | 1 | Acre | \$6.81 | \$6.81 | \$830.26 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$25.13 | Dollars | 6.50\% | \$1.63 | \$199.27 |
| Irrigation Equipment | \$429.94 | Dollars | 6.50\% | \$27.95 | \$3,409.39 |
| Tractors/Self-Propelled | \$571.86 | Dollars | 6.50\% | \$37.17 | \$4,534.82 |
| Implements | \$49.42 | Dollars | 6.50\% | \$3.21 | \$391.91 |
| Allocated Establishment Cost | 1 | Acre | \$120.04 | \$120.04 | \$14,644.88 |
| Trans Pecos Irrigated Land | 1 | Acre | \$40.00 | \$40.00 | \$4,880.00 |
| Total Fixed Costs |  |  |  | \$376.39 | \$45,919.44 |
| Total Specified Costs |  |  |  | \$882.43 | \$107,656.60 |
| Returns Above Specified Costs |  |  |  | \$1,195.07 | \$145,798.40 |
| Breakeven Price to Cover Total Costs |  |  | \$117.66 |  |  |


|  | Example Breakeven Prices |  |  |
| :---: | :---: | :---: | :---: |
| Example <br> Yield | Example <br> Percent | Yield | To Cover |
| $75 \%$ | Ton | Variable | To Cover |
| $90 \%$ | 5.63 | Costs | Total |
| $100 \%$ | 6.75 | $\$ 89.96$ | Costs |
| $110 \%$ | 7.50 | $\$ 74.97$ | $\$ 156.88$ |
| $125 \%$ | 8.25 | $\$ 67.47$ | $\$ 130.73$ |

Developed by Rob Hogan, Associate Professor and Extension Economist, Texas A\&M AgriLife Extension, 830-278-9151.
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

