

**Projections for Planning Purposes Only -- Not to be Used without Updating**  
**2018 Estimated Costs and Returns per Acre**  
**Oranges, Valencias, Mature Orchard, Flood Irrigated, Rio Grande Valley**  
**South Extension District - 12**

Crop Acres		100		Enterprise	
REVENUE	Quantity	Units	\$/Unit	Total	Total
Oranges (Valencias)	18.00	Ton	\$300.00	\$5,400.00	\$540,000.00
<b>Total Revenue</b>				<b>\$5,400.00</b>	<b>\$540,000.00</b>
VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total
<b>Production Costs</b>					
Fertilizer					
Urea (46%)	2.5	CTW	\$21.80	\$54.50	\$5,450.00
Foliar N (Urea)	5	Pound	\$0.61	\$3.05	\$305.00
Foliar 3-18-18	1	Gallon	\$22.00	\$22.00	\$2,200.00
Foliar Zn	2	Pound	\$0.80	\$1.60	\$160.00
Foliar 18-8-5	2	Gallon	\$15.50	\$31.00	\$3,100.00
Custom					
Foliar Application	7	Acre	\$42.00	\$294.00	\$29,400.00
Topping and Hedging	1	Acre	\$120.00	\$120.00	\$12,000.00
Miscellaneous					
Citrus Assessment	1	Acre	\$45.00	\$45.00	\$4,500.00
Insurance, Oranges	1	Acre	\$45.00	\$45.00	\$4,500.00
Herbicide					
Simazine 4L	1.25	Gallon	\$21.46	\$26.83	\$2,682.60
Krovar I 80 DF	3	Pound	\$15.65	\$46.96	\$4,696.13
Roundup/Glyphosate	3.4	Gallon	\$20.00	\$68.00	\$6,800.00
Insecticide					
Admire Pro	0.44	Pint	\$27.74	\$12.20	\$1,220.42
Vendex	8	Pound	\$17.89	\$143.12	\$14,312.00
Agri-Mek SC	0.32	Gallon	\$499.91	\$159.97	\$15,997.03
Movento	30	Ounce	\$7.25	\$217.50	\$21,750.00
Micromite	18.8	Ounce	\$3.88	\$72.94	\$7,294.40
Actara	11	Ounce	\$2.35	\$25.85	\$2,585.00
Sivanto	10	Ounce	\$2.30	\$23.00	\$2,300.00
Esteem	10	Ounce	\$13.00	\$130.00	\$13,000.00
Danitol	16	Ounce	\$1.58	\$25.28	\$2,528.00
Other Chemicals					
Surfactant - Citrus	7.98	Pint	\$8.00	\$63.84	\$6,384.00
Other Labor					
Unallocated Labor	1	Hour	\$12.00	\$12.00	\$1,200.00
Costum Soil Fert. Citrus	6	Hour	\$12.00	\$72.00	\$7,200.00
Seed					
Young Citrus Trees	4	Tree	\$10.00	\$40.00	\$4,000.00
Layout and Plant	4	Tree	\$5.00	\$20.00	\$2,000.00
Removal Citrus	4	Tree	\$25.00	\$100.00	\$10,000.00
Treatment Removed citrus	4	Tree	\$5.00	\$20.00	\$2,000.00
Tree Wrap/Unwrap	3	Tree	\$2.00	\$6.00	\$600.00
Fungicides					
Quadris Top	10	Ounce	\$1.50	\$15.00	\$1,500.00
GEM	3.8	Ounce	\$4.88	\$18.54	\$1,854.40
Headline	24	Ounce	\$2.66	\$63.84	\$6,384.00
Pristine	16	Ounce	\$4.88	\$78.08	\$7,808.00
Irrigation					
Water Cost	1.60	Acre/Foot	\$20.00	\$32.00	\$3,200.00
Irrigation Labor	4.00	Hour	\$12.00	\$48.00	\$4,800.00
Machinery Labor					
Tractors/Self-Propelled	0.8	Hour	\$12.00	\$9.60	\$960.00
Other Labor	0.4	Hour	\$12.00	\$4.80	\$480.00
Diesel Fuel					
Tractors/Self-Propelled	3.66	Gallon	\$2.10	\$7.69	\$768.60
Repairs & Maintenance					
Tractors/Self-Propelled	1	Acre	\$8.07	\$8.07	\$807.09
Implements	1	Acre	\$2.61	\$2.61	\$260.81
Interest on Credit Line			5.00%	\$58.55	\$5,854.52
<b>Total Variable Costs</b>				<b>\$2,248.42</b>	<b>\$224,842.00</b>
<b>Planned Returns Above Variable Costs:</b>				<b>\$3,151.58</b>	<b>\$315,158.00</b>
<b>Breakeven Price to Cover Variable Costs</b>			\$124.91	Ton	
FIXED COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total
Machinery Depreciation					
Tractors/Self-Propelled	1	Acre	\$8.34	\$8.34	\$834.00
Implements	1	Acre	\$2.79	\$2.79	\$279.33
Equipment Investment					
Tractors/Self-Propelled	\$64.97	Dollars	7.00%	\$4.55	\$454.80
Implements	\$11.95	Dollars	7.00%	\$0.84	\$83.64
Allocated Establishment Cost	1	Acre	\$121.49	\$121.49	\$12,149.46
Land Cost, Orchard	1	Acre	\$100.00	\$100.00	\$10,000.00
<b>Total Fixed Costs</b>				<b>\$238.01</b>	<b>\$23,801.23</b>
<b>Total Specified Costs</b>				<b>\$2,486.43</b>	<b>\$248,643.23</b>
<b>Returns Above Specified Costs</b>				<b>\$2,913.57</b>	<b>\$291,356.77</b>
<b>Breakeven Price to Cover Total Costs</b>			\$138.14	Ton	

Example Breakeven Prices			
Example Yield Percent	Example Yield Ton	To Cover Variable Costs	To Cover Total Costs
75%	13.50	\$166.55	\$184.18
90%	16.20	\$138.79	\$153.48
100%	18.00	\$124.91	\$138.14
110%	19.80	\$113.56	\$125.58
125%	22.50	\$99.93	\$110.51

Developed by Samuel Zapata, Assistant Professor and Extension Economist, Texas A&M AgriLife Extension, 956-968-5581.

**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**