

Projections for Planning Purposes Only -- *Not to be Used without Updating*
2018 Estimated Costs and Returns per Animal Unit
Cow-Calf Improved Pasture
Central Texas Extension District - 8

Animal Units (AU) 40
Breeding Females 40

REVENUE	Head	Quantity		Units	\$/Unit	Total	Enterprise
		Per Head					Total
Steer	0.425	4.80	CWT	\$140.00	\$285.60	\$11,424.00	
Heifer	0.300	4.50	CWT	\$126.00	\$170.10	\$6,804.00	
Cull Cow	0.100	9.00	CWT	\$45.00	\$40.50	\$1,620.00	
Cull Bull	0.010	16.00	CWT	\$65.00	\$10.40	\$416.00	
Total Revenue					\$506.60	\$20,264.00	

VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Enterprise
					Total
Production Costs					
Marketing Expense	1.00	AU	\$9.03	\$9.03	\$361.30
Feed					
Salt & Mineral - Cow	30	Pound	\$0.20	\$6.00	\$240.00
Supplement - Cow	500	Pound	\$0.20	\$100.00	\$4,000.00
Bermuda Hay	2	Roll	\$55.00	\$110.00	\$4,400.00
Vet. Medicine					
Vet. Medicine - Cow	1	Head	\$7.00	\$7.00	\$280.00
Fuel	1.0	AU	\$14.21	\$14.21	\$568.32
Lube (As a % of fuel)	10.0%	Percent	\$14.21	\$1.42	\$56.83
Repairs	1	AU	\$5.96	\$5.96	\$238.40
Labor	8.51	Hours	\$5.19	\$44.13	\$1,765.00
Interest on Credit Line			4.75%	\$22.39	\$895.79
Total Variable Costs				\$320.14	\$12,805.65

Planned Returns Above Variable Costs: \$186.46 \$7,458.35
Average Calf Breakeven Price to Cover Variable Costs \$79.42 CWT

FIXED COSTS	Quantity	Units	\$/Unit	Total	Enterprise
					Total
Depreciation - Equipment	1	AU	\$41.89	\$41.89	\$1,675.44
Depreciation - Livestock	1	AU	\$14.98	\$14.98	\$599.33
Equipment Investment	\$1,027.09	dollars	6.00%	\$61.63	\$2,465.02
Pasture Cost	8	Acres	\$25.00	\$200.00	\$8,000.00
Total Fixed Costs				\$318.49	\$12,739.79
Total Costs				\$638.64	\$25,545.43
Planned Returns to Management, Risk, and Profit:				(\$132.04)	(\$5,281.43)
Average Calf Breakeven Price to Cover Total Costs			\$173.37	CWT	

Sensitivity Analysis for Example				
Example Weaning Percent	Example Gross Sales per Animal Unit	Pounds Produced per AU	Example Breakeven Calf Pay Weight to Cover Total Cost	Example Average Breakeven Price to Cover Total Cost
91%	\$538.77	469	540	\$161.94
88%	\$522.68	457	561	\$167.46
85%	\$506.60	445	583	\$173.37
82%	\$490.52	433	607	\$179.72
79%	\$474.43	421	634	\$186.54

Example Male Calf Price \$140.00
Example Female Calf Price \$126.00
Example Weighted Average Calf Price (\$/cwt) \$134.42

Developed by Jason Johnson, Associate Professor and Extension Economist, Texas A&M AgriLife Extension, 254-968-4144.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.