Projections for Planning Purposes Only -- Not to be Used without Updating
2018 Estimated Costs and Returns per Acre
Spring Onions, Furrow Irrigated
Far West Extension District - 6

| Crop Acres | 122 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Spring Onions | 650.00 | Bag | \$9.00 | \$5,850.00 | \$713,700.00 |
| Total Revenue |  |  |  | \$5,850.00 | \$713,700.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Herbicide |  |  |  |  |  |
| Glyphosate | 2 | Pint | \$2.25 | \$4.50 | \$549.00 |
| Seed |  |  |  |  |  |
| Onion Seed | 1.5 | Pound | \$60.00 | \$90.00 | \$10,980.00 |
| Fertilizer |  |  |  |  |  |
| Fertilizer 18-46-0 | 100 | Pound | \$0.24 | \$24.00 | \$2,928.00 |
| N -32 in Water | 100 | Pound | \$0.39 | \$39.00 | \$4,758.00 |
| Custom |  |  |  |  |  |
| Custom Apply Fertilizer | 1 | Acre | \$4.00 | \$4.00 | \$488.00 |
| Harvest, Pack, Market Onions | 650 | Bag | \$4.02 | \$2,613.00 | \$318,786.00 |
| Insecticide |  |  |  |  |  |
| Mustang Max | 31 | Ounce | \$1.54 | \$47.74 | \$5,824.28 |
| Fungicides |  |  |  |  |  |
| Quadris | 19 | Ounce | \$2.46 | \$46.74 | \$5,702.28 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 2425.52 | kWh | \$0.17 | \$412.34 | \$50,305.28 |
| Irrigation Labor | 7.64 | Hour | \$11.00 | \$84.02 | \$10,250.73 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 2.26 | Hour | \$12.00 | \$27.12 | \$3,308.64 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 19.68 | Gallon | \$2.14 | \$42.12 | \$5,138.05 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$7.69 | \$7.69 | \$937.84 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.61 | \$1.61 | \$196.20 |
| Irrigation Equipment | 1 | Acre | \$5.58 | \$5.58 | \$680.60 |
| Tractors/Self-Propelled | 1 | Acre | \$42.17 | \$42.17 | \$5,144.27 |
| Implements | 1 | Acre | \$27.92 | \$27.92 | \$3,406.44 |
| Interest on Credit Line |  |  | 6.50\% | \$37.61 | \$4,588.13 |
| Total Variable Costs |  |  |  | \$3,557.15 | \$433,971.75 |
| Planned Returns Above Variable Costs: |  |  |  | \$2,292.85 | \$279,728.25 |
| Breakeven Price to Cover Variable Costs |  |  | \$5.47 |  |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$6.03 | \$6.03 | \$735.75 |
| Irrigation Equipment | 1 | Acre | \$21.58 | \$21.58 | \$2,633.33 |
| Tractors/Self-Propelled | 1 | Acre | \$43.57 | \$43.57 | \$5,315.75 |
| Implements | 1 | Acre | \$33.19 | \$33.19 | \$4,048.73 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$25.13 | Dollars | 6.50\% | \$1.63 | \$199.27 |
| Irrigation Equipment | \$161.89 | Dollars | 6.50\% | \$10.52 | \$1,283.75 |
| Tractors/Self-Propelled | \$339.44 | Dollars | 6.50\% | \$22.06 | \$2,691.74 |
| Implements | \$141.96 | Dollars | 6.50\% | \$9.23 | \$1,125.77 |
| Trans Pecos Irrigated Land | 1 | Acre | \$40.00 | \$40.00 | \$4,880.00 |
| Total Fixed Costs |  |  |  | \$187.82 | \$22,914.09 |
| Total Specified Costs |  |  |  | \$3,744.97 | \$456,885.84 |
| Returns Above Specified Costs |  |  |  | \$2,105.03 | \$256,814.16 |

Breakeven Price to Cover Total Costs $\quad \$ 5.76 \quad$ Bag $\quad 1$

|  |  | Example Breakeven Prices |  |
| :---: | :---: | :---: | :---: |
| Example | Example | To Cover | To Cover |
| Yield | Yield | Variable | Total |
| Percent | Bag | Costs | Costs |
| $75 \%$ | 487.50 | $\$ 7.30$ | $\$ 7.68$ |
| $90 \%$ | 585.00 | $\$ 6.08$ | $\$ 6.40$ |
| $100 \%$ | 650.00 | $\$ 5.47$ | $\$ 5.76$ |
| $110 \%$ | 715.00 | $\$ 4.98$ | $\$ 5.24$ |
| $125 \%$ | 812.50 | $\$ 4.38$ | $\$ 4.61$ |

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Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

