Projections for Planning Purposes Only -- Not to be Used without Updating 2018 Estimated Costs and Returns per Animal Unit Commercial Meat Goats, 6 Head per AU West Central Extension District - 7

REVENUE Head Quantity Units S/Unit Total Total Total Total	Animal Units (AU)	100 600					
REVENUE Head	Breeding Females	600	Quantity				Enterprise
Meat Goat Kid - Doe	REVENUE	Head	,	Units	\$/Unit	Total	•
Cull Does	Meat Goat Kid - Buck	3.600	0.57	CWT	\$245.00	\$502.74	\$50,274.00
Cull Billy	Meat Goat Kid - Doe	2.400	0.57	CWT	\$245.00	\$335.16	\$33,516.00
PRF Income 6.000 5.00 Acre \$1.96 \$5.88.00 \$5.880.00 Total Revenue 8.000 5.00 Acre \$1.96 \$1.071.51 \$1.070.151.00 VARIABLE COSTS Quantity Units \$1.071.51 Total Production Costs Wiscellaneous Supplies 6	Cull Does	1.200	1.10	CWT	\$122.00	\$161.04	\$16,104.00
VARIABLE COSTS				CWT		\$13.77	\$1,377.00
VARIABLE COSTS Quantity Units \$/Unit Total Enterprise Production Costs Miscellaneous Supplies 6 Head \$3.00 \$18.00 \$1,800.00 Predator Control 30 Acre \$1.11 \$33.00 \$3,000.00 Brush Control 30 Acre \$1.11 \$33.30 \$3,300.00 PRF Rainfall Ins 30 Acre \$1.11 \$33.30 \$3,300.00 Marketing Expense 1.00 AU \$28.68 \$2,867.70 Feed 7 CWT \$16.10 \$43.47 \$4,347.00 Corn - Sheep and Goat 135 Pound \$0.11 \$16.5 \$96.50 Salt - Sheep 6 Pound \$0.11 \$16.5 \$165.00 Mineral - Sheep 6 Pound \$0.11 \$16.5 \$165.00 Mineral - Sheep 6 Pound \$0.11 \$1.65 \$165.00 Mineral - Sheep 6 Pound \$0.19 \$650.00 \$32.50 \$3.2	PRF Income	6.000	5.00	Acre	\$1.96		
Name	Total Revenue					\$1,071.51	\$107,151.00
VARIABLE COSTS							Enterprise
Miscellaneous Supplies 6 Head \$3.00 \$18.00 \$1,800.00 Predator Control - Goats 6 Head \$3.53 \$21.18 \$2,118.00 Brush Control 30 Acre \$1.00 \$30.00 \$3,000.00 PRF Rainfall Ins 30 Acre \$1.11 \$33.30 \$3,330.00 Marketing Expense 1.00 AU \$28.68 \$28.68 \$2,867.70 Feed Range Cubes 20% 2.7 CWT \$16.10 \$43.47 \$4,347.00 Corn - Sheep and Goat 135 Pound \$0.07 \$9.64 \$963.90 Salt - Sheep 15 Pound \$0.11 \$1.65 \$165.00 Mineral - Sheep 6 Pound \$0.11 \$1.65 \$165.00 Mineral - Sheep 6 Pound \$0.59 \$33.54 \$354.00 Dog food 0.05 Dog \$650.00 \$32.50 \$32,500 \$32.50 \$32,500 \$32.50 \$32,500 \$32.50 \$	VARIABLE COSTS		Quantity	Units	\$/Unit	Total	
Supplies	Production Costs		,		·		-
Predator Control - Goats 6 Head Brush Control \$3.53 \$21.18 \$2,118.00 Brush Control 30 Acre \$1.00 \$30.00 \$20.00 \$28.68 \$2.867.70 \$26.00 \$28.68 \$2.867.70 \$26.00 \$28.68 \$2.867.70 \$26.00 \$28.60 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$30.00	Miscellaneous						
Brush Control 30 Acre \$1.00 \$30.00 \$3,000.00 PRF Rainfall IIns 30 Acre \$1.11 \$33.30 \$3,330.00 Marketing Expense 1.00 AU \$28.68 \$28.68 \$2,867.70 Feed Range Cubes 20% 2.7 CWT \$16.10 \$43.47 \$4,347.00 Corn - Sheep and Goat 135 Pound \$0.07 \$9.64 \$963.90 Salt - Sheep 6 Pound \$0.59 \$3.54 \$356.00 Mineral - Sheep 6 Pound \$0.59 \$3.54 \$356.00 Vet. Medicine 7.2 Dose \$0.32 \$2.30 \$320.40 Vet. Medicine 7.2 Dose \$0.32 \$2.30 \$230.40 Guard/Working Dog Health 0.05 Head \$250.00 \$12.50 \$1,250.00 \$&G Deworm 1st 35.04 ml \$0.12 \$4.38 \$437.82 \$&G Deworm 2nd 5.6064 Grams \$0.44 \$2.48 \$247.98	Supplies		6	Head	\$3.00	\$18.00	\$1,800.00
PRF Rainfall Ins	Predator Control - Goats		6	Head	\$3.53	\$21.18	\$2,118.00
Marketing Expense Feed Feed Feed Range Cubes 20% 2.7 CWT \$16.10 \$43.47 \$4,347.00 Range Cubes 20% 2.7 CWT \$16.10 \$43.47 \$4,347.00 Corn - Sheep and Goat 135 Pound \$0.07 \$9.64 \$963.90 Salt - Sheep 15 Pound \$0.11 \$1.65 \$165.00 Mineral - Sheep 6 Pound \$0.59 \$3.54 \$354.00 Dog food 0.05 Dog \$650.00 \$32.50 \$32.50.00 Vet. Medicine T.2 Dose \$0.32 \$2.30 \$230.40 Guard/Working Dog Health 0.05 Head \$250.00 \$12.50 \$1,250.00 S&G Deworm 1st 35.04 ml \$0.12 \$4.38 \$437.82 S&G Deworm 2nd 5.6064 Grams \$0.44 \$2.48 \$2.47.98 Fuel 1.0 AU \$50.40 \$50.40 \$50.40 \$50.40 \$50.40 \$60.00 \$60.00 \$60.00 \$60.00 \$60.00 \$60.	Brush Control		30	Acre	\$1.00	\$30.00	\$3,000.00
Feed Range Cubes 20% 2.7	PRF Rainfall Ins		30	Acre	\$1.11	\$33.30	\$3,330.00
Range Cubes 20% 2.7 CWT \$16.10 \$43.47 \$4,347.00 Corn - Sheep and Goat 135 Pound \$0.07 \$9.64 \$963.90 Salt - Sheep 15 Pound \$0.11 \$1.65 \$165.00 Mineral - Sheep 6 Pound \$0.59 \$3.54 \$354.00 Dog food 0.05 Dog \$650.00 \$32.50 \$3,250.00 Vet. Medicine Soremouth 7.2 Dose \$0.32 \$2.30 \$230.40 Guard/Working Dog Health 0.05 Head \$250.00 \$12.50 \$1,250.00 S&G Deworm 1st 35.04 ml \$0.12 \$4.38 \$437.82 S&G Deworm 2nd 5.6064 Grams \$0.44 \$2.48 \$247.98 Fuel 1.0 AU \$50.40 \$50.40 \$50.40 \$50.40.00 Lube (As a % of fuel) 10.0% Percent \$50.40 \$5.04 \$5.04 \$5.04 Repairs 1 AU \$52.32 \$52.32	0 1		1.00	AU	\$28.68	\$28.68	\$2,867.70
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Mineral - Sheep Dog food 6 Pound Dog food \$3.54 \$354.00 Vet. Medicine Soremouth Soremouth Guard/Working Dog Health Guard/Working Dog Hea	•				*	*	
Dog food Dog S650.00 \$32.50 \$3,250.00 Vet. Medicine Soremouth T.2 Dose \$0.32 \$2.30 \$230.40 Guard/Working Dog Health D.05 Head \$250.00 \$12.50 \$1,250.00 \$38.G Deworm 1st 35.04 ml \$0.12 \$4.38 \$437.82 \$8.G Deworm 2nd 5.6064 Grams \$0.44 \$2.48 \$247.98 Fuel D.00 Fuer \$50.40	•						
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Soremouth Guard/Working Dog Health S&G Deworm 1st 7.2 0.05 Dose Head Head \$0.32 \$250.00 \$12.50 \$12.50 \$230.40 \$&G Deworm 1st 35.04 ml \$0.12 \$4.38 \$437.82 \$&G Deworm 2nd 5.6064 Grams \$0.44 \$2.48 \$247.98 Fuel 1.0 AU \$50.40 \$50.40 \$5,040.00 Lube (As a % of fuel) 10.0% Percent \$50.40 \$5.04 \$50.40 Repairs 1 AU \$52.32 \$52.32 \$5,232.49 Labor 0.40 Hours \$15.00 \$6.00 \$600.00 Utilities 1.00 AU \$24.00 \$24.00 \$2,400.00 Interest on Credit Line 5.25% \$22.19 \$2,219.39 Total Variable Costs \$49.70 CWT Average Kid Breakeven Price to Cover Variable Costs \$49.70 CWT FIXED COSTS Quantity Units \$/Unit Total Depreciation - Equipment 1 AU \$40.79 \$40.79 \$4			0.05	Dog	\$650.00	\$32.50	\$3,250.00
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Total Variable Costs \$403.58 \$40,357.69 Planned Returns Above Variable Costs: \$667.93 \$667.93.31 Average Kid Breakeven Price to Cover Variable Costs \$49.70 CWT Enterprise PIXED COSTS Quantity Units \$/Unit Total Depreciation - Equipment 1 AU \$58.29 \$58.29 \$5,828.93 Depreciation - Livestock 1 AU \$40.79 \$40.79 \$4,079.00 Equipment Investment \$1,564.70 dollars 6.00% \$93.88 \$9,388.20 Pasture Cost 30 Acres \$8.00 \$240.00 \$24,000.00 Total Fixed Costs \$432.96 \$43,296.13 Total Costs \$836.54 \$83,653.81 Planned Returns to Management, Risk, and Profiit: \$234.97 \$23,497.19			1.00	AU			
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FIXED COSTS Quantity Units \$/Unit Total Total Depreciation - Equipment 1 AU \$58.29 \$58.29 \$5,828.93 Depreciation - Livestock 1 AU \$40.79 \$40.79 \$4,079.00 Equipment Investment \$1,564.70 dollars 6.00% \$93.88 \$9,388.20 Pasture Cost 30 Acres \$8.00 \$240.00 \$24,000.00 Total Fixed Costs \$432.96 \$43,296.13 Total Costs \$836.54 \$83,653.81 Planned Returns to Management, Risk, and Profit: \$234.97 \$23,497.19	Average Kid Breakeven Price to Co	over Variable (Costs		\$49.70		****
Depreciation - Equipment 1 AU \$58.29 \$58.29 \$5,828.93 Depreciation - Livestock 1 AU \$40.79 \$40.79 \$4,079.00 Equipment Investment \$1,564.70 dollars 6.00% \$93.88 \$9,388.20 Pasture Cost 30 Acres \$8.00 \$240.00 \$24,000.00 Total Fixed Costs \$432.96 \$43,296.13 \$83,653.81 Planned Returns to Management, Risk, and Profit: \$234.97 \$23,497.19	•						Enterprise
Depreciation - Livestock Equipment Investment 1 AU dollars \$1,564.70 \$40.79 \$40.79 \$4,079.00 Pasture Cost 30 Acres \$8.00 \$240.00 \$24,000.00 Total Fixed Costs \$432.96 \$432.96 \$43,296.13 Total Costs \$836.54 \$83,653.81 Planned Returns to Management, Risk, and Profit: \$234.97 \$234.97.19	FIXED COSTS		Quantity		\$/Unit	Total	Total
Equipment Investment Pasture Cost \$1,564.70 Acres dollars Acres 6.00% \$93.88 \$9,388.20 \$9,388.20 Total Fixed Costs \$8.00 \$240.00 \$24,000.00 \$24,000.00 \$432.96 \$432.96.13 Total Costs \$836.54 \$83,653.81 \$836.54 \$234.97 \$234.97.19	Depreciation - Equipment		1	AU	\$58.29	\$58.29	\$5,828.93
Pasture Cost 30 Acres \$8.00 \$240.00 \$24,000.00 Total Fixed Costs \$432.96 \$43,296.13 Total Costs \$836.54 \$83,653.81 Planned Returns to Management, Risk, and Profit: \$234.97 \$23,497.19	Depreciation - Livestock		1	AU	\$40.79	\$40.79	\$4,079.00
Total Fixed Costs \$432.96 \$43,296.13 Total Costs \$836.54 \$83,653.81 Planned Returns to Management, Risk, and Profit: \$234.97 \$23,497.19			. ,				
Total Costs \$836.54 \$83,653.81 Planned Returns to Management, Risk, and Profit: \$234.97 \$23,497.19			30	Acres	\$8.00		\$24,000.00
Planned Returns to Management, Risk, and Profit: \$234.97 \$23,497.19	Total Fixed Costs					\$432.96	\$43,296.13
	Total Costs		\$836.54	\$83,653.81			
Average Kid Breakeven Price to Cover Total Costs \$176.29 CWT	Planned Returns to Management, Risk,	and Profit:				\$234.97	\$23,497.19
	Average Kid Breakeven Price to C	over Total Cos	ts		\$176.29	CWT	

	Sensitivity Analysis for Example										
		Example Gross	Pounds	Example Breakeven							
E	xample Weaning	Sales per Animal	Produced	Kid Pay Weight to	Example Average Breakeven						
	Percent	Unit	per AU	Cover Total Cost	Price to Cover Total Cost						
	140%	\$1,211.16	541	34	\$151.11						
	130%	\$1,141.34	513	37	\$162.73						
	120%	\$1,071.51	484	41	\$176.29						
	110%	\$1,001.69	456	46	\$192.32						
	100%	\$931.86	427	51	\$211.55						
			\$245.00								
			\$245.00								
		Example Weighted	d Price (\$/cwt)	\$245.00							

Developed by Bill Thompson, Associate Professor and Extension Economist, Texas A&M AgriLife Extension Service, 325-653-4576.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.