Projections for Planning Purposes Only -- Not to be Used without Updating
2017 Estimated Costs and Returns per Acre
Irrigated Soybeans - 122 Acres
South Plains Extension District - 2

| Crop Acres | 122 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Soybeans | 40.00 | Bushel | \$9.00 | \$360.00 | \$43,920.00 |
| Total Revenue |  |  |  | \$360.00 | \$43,920.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Herbicide |  |  |  |  |  |
| Herbicide and Apply Soybeans | 1 | Acre | \$18.00 | \$18.00 | \$2,196.00 |
| Seed |  |  |  |  |  |
| Seed - Soybeans | 60 | Pound | \$0.65 | \$39.00 | \$4,758.00 |
| Seed - Soybeans Tech Fee | 60 | Pound | \$0.63 | \$37.50 | \$4,575.00 |
| Innoculant Soybeans | 1 | Acre | \$7.00 | \$7.00 | \$854.00 |
| Fertilizer |  |  |  |  |  |
| Fertilizer (P) - Liquid | 45 | Pound | \$0.52 | \$23.49 | \$2,866.10 |
| Custom |  |  |  |  |  |
| Harvest and Haul - Soybeans | 40 | Bushel | \$0.50 | \$20.00 | \$2,440.00 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance Soybeans | 1 | Acre | \$23.00 | \$23.00 | \$2,806.00 |
| Crop Insurance Hail Soybeans | 2 | Acre | \$6.00 | \$12.00 | \$1,464.00 |
| Insecticide |  |  |  |  |  |
| Insecticide and Apply Soybeans | 1 | Acre | \$5.12 | \$5.12 | \$624.64 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 15.00 | Acrelnch | \$11.00 | \$165.00 | \$20,130.00 |
| Irrigation Labor | 0.90 | Hour | \$12.00 | \$10.80 | \$1,317.60 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 1.5 | Hour | \$12.00 | \$18.00 | \$2,196.00 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 3.8 | Gallon | \$1.84 | \$6.99 | \$853.02 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$3.88 | \$3.88 | \$472.88 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$0.50 | \$0.50 | \$61.00 |
| Irrigation Equipment | 1 | Acre | \$26.25 | \$26.25 | \$3,202.50 |
| Tractors/Self-Propelled | 1 | Acre | \$6.00 | \$6.00 | \$732.00 |
| Implements | 1 | Acre | \$3.00 | \$3.00 | \$366.00 |
| Interest on Credit Line |  |  | 6.00\% | \$8.08 | \$985.89 |
| Total Variable Costs |  |  |  | \$433.61 | \$52,900.63 |
| Planned Returns Above Variable Costs: |  |  |  | (\$73.61) | (\$8,980.63) |
| Breakeven Price to Cover Variable Costs |  |  | \$10.84 |  |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Equipment Fixed Costs |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.25 | \$1.25 | \$152.50 |
| Irrigation Equipment | 1 | Acre | \$55.00 | \$55.00 | \$6,710.00 |
| Tractors/Self-Propelled | 1 | Acre | \$12.00 | \$12.00 | \$1,464.00 |
| Implements | 1 | Acre | \$10.00 | \$10.00 | \$1,220.00 |
| Management Fee, Owner/Operator Labor | 1 | Acre | \$30.00 | \$30.00 | \$3,660.00 |
| Cash Rent - Soybeans | 1 | Acre | \$100.00 | \$100.00 | \$12,200.00 |
| Whole Farm Insurance | 1 | Acre | \$2.00 | \$2.00 | \$244.00 |
| Total Fixed Costs |  |  |  | \$210.25 | \$25,650.50 |
| Total Specified Costs |  |  |  | \$643.86 | \$78,551.13 |
| Returns Above Specified Costs |  |  |  | (\$283.86) | (\$34,631.13) |
| Breakeven Price to Cover Total Costs |  |  | \$16.10 |  |  |


|  |  | Example Breakeven Prices |  |
| :---: | :---: | :---: | :---: |
| Example <br> Yield | Example <br> Percent | Yield | To Cover |
| $75 \%$ | Bushel | Variable | To Cover |
| $90 \%$ | 30.00 | Costs | Total |
| $100 \%$ | 36.00 | $\$ 14.45$ | Costs |
| $110 \%$ | 40.00 | $\$ 12.04$ | $\$ 21.46$ |
| $125 \%$ | 44.00 | $\$ 10.84$ | $\$ 17.89$ |

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## Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and

 returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.