Projections for Planning Purposes Only -- Not to be Used without Updating
2017 Estimated Costs and Returns per Acre
Irrigated Cotton - Drip - 122 Acres
South Plains Extension District - 2

| Crop Acres | 122 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Cotton Lint | 1,750.00 | Pound | \$0.65 | \$1,137.50 | \$138,775.00 |
| Cottonseed | 1.24 | Ton | \$200.00 | \$248.50 | \$30,317.00 |
| Total Revenue |  |  |  | \$1,386.00 | \$169,092.00 |
| VARIABLE COSTS |  | Units | \$/Unit | Total | Enterprise Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Fertilizer Application - Liquid High | 1 | Acre | \$4.75 | \$4.75 | \$579.50 |
| Scouting | 1 | Acre | \$9.00 | \$9.00 | \$1,098.00 |
| Strip and Module - Cotton | 1750 | Pound | \$0.08 | \$140.00 | \$17,080.00 |
| Ginning - Cotton | 62.5 | CWT | \$2.90 | \$181.25 | \$22,112.50 |
| Fertilizer |  |  |  |  |  |
| Fertilizer (P) - Liquid | 70 | Pound | \$0.52 | \$36.54 | \$4,458.38 |
| Fertilizer ( N ) - Liquid | 175 | Pound | \$0.40 | \$69.73 | \$8,506.64 |
| Herbicide |  |  |  |  |  |
| Herbicide - Cotton Preplant | 1 | Acre | \$8.75 | \$8.75 | \$1,067.50 |
| Herbicide - Cotton At Plant | 1 | Acre | \$5.75 | \$5.75 | \$701.50 |
| Herbicide - Cotton Postplant | 1 | Acre | \$26.75 | \$26.75 | \$3,263.50 |
| Spot Spray and Chemical | 0.2 | Acre | \$15.00 | \$3.00 | \$366.00 |
| Insecticide |  |  |  |  |  |
| Insecticide and Apply Cotton | 1 | Acre | \$12.00 | \$12.00 | \$1,464.00 |
| Boll Weevil Assessment Irrigated | 1 | Acre | \$1.00 | \$1.00 | \$122.00 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance Cotton - Drip | 1 | Acre | \$56.00 | \$56.00 | \$6,832.00 |
| Crop Insurance Hail | 4 | 100 | \$2.25 | \$9.00 | \$1,098.00 |
| Seed |  |  |  |  |  |
| Seed - Cotton Irrigated | 52 | Thousand | \$0.63 | \$32.76 | \$3,996.72 |
| Seed - Cotton Irrigated Tech Fee | 52 | Thousand | \$0.78 | \$40.56 | \$4,948.32 |
| Other Chemicals |  |  |  |  |  |
| Acid | 24 | Pound | \$0.50 | \$12.00 | \$1,464.00 |
| Harvest Aid Apply Cotton Drip | 1 | Acre | \$30.00 | \$30.00 | \$3,660.00 |
| Other Labor |  |  |  |  |  |
| Hoeing | 0.2 | Acre | \$15.00 | \$3.00 | \$366.00 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 18.00 | Acrelnch | \$11.00 | \$198.00 | \$24,156.00 |
| Irrigation Labor | 1.20 | Hour | \$12.00 | \$14.40 | \$1,756.80 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 1.6 | Hour | \$12.00 | \$19.20 | \$2,342.40 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 4 | Gallon | \$1.84 | \$7.36 | \$897.92 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$3.88 | \$3.88 | \$472.88 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$0.50 | \$0.50 | \$61.00 |
| Irrigation Equipment | 1 | Acre | \$33.00 | \$33.00 | \$4,026.00 |
| Tractors/Self-Propelled | 1 | Acre | \$6.00 | \$6.00 | \$732.00 |
| Implements | 1 | Acre | \$3.00 | \$3.00 | \$366.00 |
| Interest on Credit Line |  |  | 6.00\% | \$19.89 | \$2,426.70 |
| Total Variable Costs |  |  |  | \$987.07 | \$120,422.25 |
| Planned Returns Above Variable Costs: |  |  |  | \$398.93 | \$48,669.75 |
| Breakeven Price to Cover Variable Costs |  |  | \$0.42 |  |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Equipment Fixed Costs |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.25 | \$1.25 | \$152.50 |
| Irrigation Equipment | 1 | Acre | \$75.00 | \$75.00 | \$9,150.00 |
| Tractors/Self-Propelled | 1 | Acre | \$12.00 | \$12.00 | \$1,464.00 |
| Implements | 1 | Acre | \$10.00 | \$10.00 | \$1,220.00 |
| Management Fee, Owner/Operator Labor | 1 | Acre | \$30.00 | \$30.00 | \$3,660.00 |
| Cash Rent - Cotton Drip | 1 | Acre | \$130.00 | \$130.00 | \$15,860.00 |
| Whole Farm Insurance | 1 | Acre | \$2.00 | \$2.00 | \$244.00 |
| Total Fixed Costs |  |  |  | \$260.25 | \$31,750.50 |
| Total Specified Costs |  |  |  | \$1,247.32 | \$152,172.75 |
| Returns Above Specified Costs |  |  |  | \$138.68 | \$16,919.25 |
| Breakeven Price to Cover Total Costs |  |  | \$0.57 |  |  |


|  | Example Breakeven Prices |  |  |
| :---: | :---: | :---: | :---: |
| Example | Example | To Cover | To Cover |
| Yield | Yield | Variable | Total |
| Percent | Pound | Costs | Costs |
| $75 \%$ | 1312.50 | $\$ 0.56$ | $\$ 0.76$ |
| $90 \%$ | 1575.00 | $\$ 0.47$ | $\$ 0.63$ |
| $100 \%$ | 1750.00 | $\$ 0.42$ | $\$ 0.57$ |
| $110 \%$ | 1925.00 | $\$ 0.38$ | $\$ 0.52$ |
| $125 \%$ | 2187.50 | $\$ 0.34$ | $\$ 0.46$ |

Developed by Jackie Smith, Professor and Extension Economist, Texas A\&M AgriLife Extension, 806-746-6101.

