Projections for Planning Purposes Only -- Not to be Used without Updating
2017 Estimated Costs and Returns per Acre
Cotton, Conventional Tillage, Furrow Irrigated, Rio Grande Valley - 100 Acres
South Extension District - 12

| Crop Acres | 100 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Cotton Lint | 975.00 | Pound | \$0.56 | \$546.00 | \$54,600.00 |
| Cottonseed | 0.80 | Ton | \$175.00 | \$140.77 | \$14,076.56 |
| Total Revenue |  |  |  | \$686.77 | \$68,676.56 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Insect Scouting | 1 | Acre | \$10.00 | \$10.00 | \$1,000.00 |
| Apply by Air - 3 Gallons | 3 | Application | \$7.88 | \$23.64 | \$2,364.00 |
| Custon Harvest Cotton | 975 | Pound | \$0.12 | \$117.00 | \$11,700.00 |
| Custom Haul Cotton | 975 | Pound | \$0.15 | \$146.25 | \$14,625.00 |
| Gin | 975 | Pound | \$0.12 | \$117.00 | \$11,700.00 |
| Fertilizer |  |  |  |  |  |
| UAN (32\% N) | 2.5 | CWT | \$14.00 | \$35.00 | \$3,500.00 |
| Herbicide |  |  |  |  |  |
| Trifluralin 4EC | 2 | Pint | \$3.47 | \$6.94 | \$694.00 |
| 2, 4-D Amine | 1 | Pint | \$2.63 | \$2.63 | \$263.00 |
| Insecticide |  |  |  |  |  |
| Vydate C-LV | 8.5 | Ounce | \$0.93 | \$7.91 | \$790.50 |
| Oberon 4SC | 11 | Ounce | \$3.69 | \$40.59 | \$4,059.00 |
| Entrust | 2 | Ounce | \$12.50 | \$25.00 | \$2,500.00 |
| Miscellaneous |  |  |  |  |  |
| Insurance, Cotton | 1 | Acre | \$13.00 | \$13.00 | \$1,300.00 |
| Seed |  |  |  |  |  |
| Cotton Seed | 50 | Thousand | \$0.72 | \$36.00 | \$3,600.00 |
| Other Chemicals |  |  |  |  |  |
| Mepiquat | 12 | Ounce | \$0.13 | \$1.56 | \$156.00 |
| Thidiazuron | 5.4 | Ounce | \$1.21 | \$6.53 | \$653.40 |
| Surfactant | 1 | Pint | \$5.35 | \$5.35 | \$535.00 |
| Other Labor |  |  |  |  |  |
| Unallocated Labor | 1.2856 | Hour | \$12.00 | \$15.43 | \$1,542.72 |
| Irrigation |  |  |  |  |  |
| Water Cost | 0.80 | Acre/Foot | \$20.00 | \$16.00 | \$1,600.00 |
| Irrigation Labor | 1.10 | Hour | \$12.00 | \$13.20 | \$1,320.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 1.37 | Hour | \$12.00 | \$16.44 | \$1,644.00 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 9.02 | Gallon | \$2.10 | \$18.94 | \$1,894.20 |
| Repairs \& Maintenance |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Acre | \$18.05 | \$18.05 | \$1,805.07 |
| Implements | 1 | Acre | \$14.67 | \$14.67 | \$1,467.43 |
| Interest on Credit Line |  |  | 5.00\% | \$5.45 | \$544.88 |
| Total Variable Costs |  |  |  | \$712.58 | \$71,258.19 |
| Planned Returns Above Variable Costs: |  |  |  | (\$25.82) | (\$2,581.63) |
| Breakeven Price to Cover Variable Costs |  |  | \$0.59 |  |  |
|  |  |  |  |  | Enterprise |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Total |
| Machinery Depreciation |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Acre | \$21.40 | \$21.40 | \$2,139.73 |
| Implements | 1 | Acre | \$17.87 | \$17.87 | \$1,786.91 |
| Equipment Investment |  |  |  |  |  |
| Tractors/Self-Propelled | \$165.42 | Dollars | 7.00\% | \$11.58 | \$1,157.91 |
| Implements | \$82.25 | Dollars | 7.00\% | \$5.76 | \$575.75 |
| Total Fixed Costs |  |  |  | \$56.60 | \$5,660.30 |
| Total Specified Costs |  |  |  | \$769.18 | \$76,918.49 |
| Returns Above Specified Costs |  |  |  | (\$82.42) | (\$8,241.93) |
| Breakeven Price to Cover Total Costs |  |  | \$0.64 |  |  |


| Example Breakeven Prices |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Example | To Cover | To Cover |
| Example | Yield | Variable | Total |
| Yield | Pound | Costs | Costs |
| Percent | 731.25 | $\$ 0.78$ | $\$ 0.86$ |
| $75 \%$ | 877.50 | $\$ 0.65$ | $\$ 0.72$ |
| $90 \%$ | 975.00 | $\$ 0.59$ | $\$ 0.64$ |
| $100 \%$ | 1072.50 | $\$ 0.53$ | $\$ 0.59$ |
| $110 \%$ | 1218.75 | $\$ 0.47$ | $\$ 0.52$ |
| $125 \%$ |  |  |  |

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## Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

