Projections for Planning Purposes Only -- Not to be Used without Updating
2017 Estimated Costs and Returns per Acre
Irrigated Canola - 122 Acres
Southwest Extension District - 10

| Acres 122 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Canola | 55.00 | Bushel | \$7.48 | \$411.40 | \$50,190.80 |
| Total Revenue |  |  |  | \$411.40 | \$50,190.80 |
| VARIABLE COSTS |  | Units | \$/Unit | Total | Enterprise |
| Production Costs |  |  |  |  |  |
| Seed |  |  |  |  |  |
| Canola RR Seed | 4 | Pound | \$6.80 | \$27.20 | \$3,318.40 |
| Fertilizer |  |  |  |  |  |
| UAN(32\% N) | 3.72 | CWT | \$12.00 | \$44.64 | \$5,446.08 |
| Fertilizer 18-46-0 | 108 | Pound | \$0.22 | \$23.76 | \$2,898.72 |
| Custom |  |  |  |  |  |
| Haul Canola | 55 | Bushel | \$0.14 | \$7.70 | \$939.40 |
| Herbicide |  |  |  |  |  |
| Glyphosate | 2.75 | Pint | \$2.25 | \$6.19 | \$754.88 |
| 2, 4-D Amine 4 | 16 | Ounce | \$0.14 | \$2.24 | \$273.28 |
| Insecticide |  |  |  |  |  |
| Lorsban 4E | 2 | Pint | \$5.03 | \$10.06 | \$1,227.32 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance - Canola Irrigated | 1 | Acre | \$18.00 | \$18.00 | \$2,196.00 |
| Miscellaneous Canola Overhead | 1 | Acre | \$4.00 | \$4.00 | \$488.00 |
| Other Labor |  |  |  |  |  |
| Hand Labor | 0.1167 | Hour | \$8.50 | \$0.99 | \$121.02 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 390.00 | kWh | \$0.17 | \$66.30 | \$8,088.60 |
| Irrigation Labor | 0.02 | Hour | \$11.00 | \$0.26 | \$32.21 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 1.13 | Hour | \$12.00 | \$13.56 | \$1,654.32 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 8.01 | Gallon | \$1.83 | \$14.66 | \$1,788.31 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$20.23 | \$20.23 | \$2,467.54 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$4.84 | \$4.84 | \$590.37 |
| Irrigation Equipment | 1 | Acre | \$4.06 | \$4.06 | \$494.83 |
| Tractors/Self-Propelled | 1 | Acre | \$25.37 | \$25.37 | \$3,095.32 |
| Implements | 1 | Acre | \$15.91 | \$15.91 | \$1,941.29 |
| Interest on Credit Line |  |  | 6.50\% | \$8.29 | \$1,011.87 |
| Total Variable Costs |  |  |  | \$318.26 | \$38,827.77 |
| Planned Returns Above Variable Costs: |  |  |  | \$93.14 | \$11,363.03 |
| Breakeven Price to Cover Variable Costs |  |  | \$5.79 |  |  |
|  |  | Units |  | Total | Enterprise |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$25.20 | \$25.20 | \$3,074.85 |
| Irrigation Equipment | 1 | Acre | \$34.75 | \$34.75 | \$4,239.44 |
| Tractors/Self-Propelled | 1 | Acre | \$26.12 | \$26.12 | \$3,186.82 |
| Implements | 1 | Acre | \$19.85 | \$19.85 | \$2,421.66 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$105.02 | Dollars | 6.50\% | \$6.83 | \$832.77 |
| Irrigation Equipment | \$260.62 | Dollars | 6.50\% | \$16.94 | \$2,066.73 |
| Tractors/Self-Propelled | \$198.88 | Dollars | 6.50\% | \$12.93 | \$1,577.14 |
| Implements | \$93.59 | Dollars | 6.50\% | \$6.08 | \$742.16 |
| Irrigated Winter Garden Rent | 1 | Acre | \$50.00 | \$50.00 | \$6,100.00 |
| Total Fixed Costs |  |  |  | \$198.70 | \$24,241.57 |
| Total Specified Costs |  |  |  | \$516.96 | \$63,069.33 |
| Returns Above Specified Costs |  |  |  | (\$105.56) | (\$12,878.53) |
| Breakeven Price to Cover Total Costs |  |  | \$9.40 |  |  |


|  |  | Example Breakeven Prices |  |
| :---: | :---: | :---: | :---: |
| Example | Example | To Cover | To Cover |
| Yield | Yield | Variable | Total |
| Percent | Bushel | Costs | Costs |
| 75\% | 41.25 | \$7.72 | \$12.53 |
| 90\% | 49.50 | \$6.43 | \$10.44 |
| 100\% | 55.00 | \$5.79 | \$9.40 |
| 110\% | 60.50 | \$5.26 | \$8.54 |
| 125\% | 68.75 | \$4.63 | \$7.52 |

Developed by Rob Hogan, Associate Professor and Extension Economist, Texas A\&M AgriLife Extension, 830-278-9151.
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

