| Crop Acres | 400 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Cotton Lint | 1,326.00 | Pound | \$0.63 | \$835.38 | \$334,152.00 |
| Cotton Seed | 0.96 | Ton | \$220.00 | \$211.20 | \$84,480.00 |
| Total Revenue |  |  |  | \$1,046.58 | \$418,632.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Soil Test-Irrigated | 1 | Each | \$0.50 | \$0.50 | \$200.00 |
| Apply Harvest Aid | 2 | Acre | \$7.00 | \$14.00 | \$5,600.00 |
| Custom Strip | 1326 | Pounds | \$0.09 | \$119.34 | \$47,736.00 |
| Gin and Haul | 47.36 | CWT | \$2.50 | \$118.40 | \$47,360.00 |
| Custom Bag/Tie | 2.41 | Bales | \$5.00 | \$12.05 | \$4,820.00 |
| Fertilizer |  |  |  |  |  |
| Nitrogen Dry-Urea | 11 | Pounds | \$0.39 | \$4.30 | \$1,721.74 |
| Phosphate | 58 | Pounds | \$0.27 | \$15.71 | \$6,283.33 |
| Nitrogen N32 | 60 | Pounds | \$0.39 | \$23.48 | \$9,391.30 |
| Herbicide |  |  |  |  |  |
| Glyphosate | 96 | Ounce | \$0.07 | \$6.72 | \$2,688.00 |
| 2-4D Amine 4 | 1.25 | Pint | \$1.63 | \$2.03 | \$812.50 |
| Trifluralin | 1.5 | Pint | \$2.94 | \$4.41 | \$1,762.50 |
| Caparol | 24 | Ounce | \$0.22 | \$5.34 | \$2,137.50 |
| Mepiquat Chloride | 33 | Ounce | \$0.08 | \$2.58 | \$1,031.25 |
| Parrot (Generic Direx) | 2 | Ounce | \$0.13 | \$0.27 | \$106.24 |
| Insecticide |  |  |  |  |  |
| Macho 4F | 1.5 | Ounce | \$0.69 | \$1.03 | \$412.50 |
| Miscellaneous |  |  |  |  |  |
| Boll Weevil Eradication Program | 2.652 | Bale | \$1.00 | \$2.65 | \$1,060.80 |
| Irr Cotton-RP 70\% SE | 1 | Acre | \$14.28 | \$14.28 | \$5,712.00 |
| IRR Cotton STAX | 0 | Acre | \$11.86 | \$0.00 | \$0.00 |
| Seed |  |  |  |  |  |
| Seed Cotton - BIIRRF | 38.5 | Thousand | \$1.96 | \$75.33 | \$30,130.43 |
| Other Chemicals |  |  |  |  |  |
| Ethephon 6 | 1.5 | Pint | \$2.50 | \$3.75 | \$1,500.00 |
| Adios | 5 | Ounce | \$0.84 | \$4.22 | \$1,687.50 |
| Paraquat, 3lb (Firestorm) | 28 | Ounce | \$0.13 | \$3.72 | \$1,487.36 |
| Fungicides |  |  |  |  |  |
| Topguard-4lb | 7 | Ounce | \$5.00 | \$35.00 | \$14,000.00 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 18.00 | Acrelnch | \$6.02 | \$108.44 | \$43,375.68 |
| Irrigation Labor | 0.80 | Hour | \$12.00 | \$9.60 | \$3,840.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 0.98 | Hour | \$12.00 | \$11.76 | \$4,704.00 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 7.4 | Gallon | \$1.75 | \$12.95 | \$5,180.00 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.63 | \$1.63 | \$651.60 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$0.82 | \$0.82 | \$328.50 |
| Irrigation Equipment | 1 | Acre | \$5.50 | \$5.50 | \$2,200.32 |
| Tractors/Self-Propelled | 1 | Acre | \$15.78 | \$15.78 | \$6,312.13 |
| Implements | 1 | Acre | \$10.81 | \$10.81 | \$4,325.23 |
| Interest on Credit Line |  |  | 5.25\% | \$9.63 | \$3,850.66 |
| Total Variable Costs |  |  |  | \$656.02 | \$262,409.07 |
| Planned Returns Above Variable Costs: |  |  |  | \$390.56 | \$156,222.93 |
| Breakeven Price to Cover Variable Costs |  |  | \$0.34 |  |  |
|  | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.74 | \$1.74 | \$696.60 |
| Irrigation Equipment | 1 | Acre | \$54.45 | \$54.45 | \$21,780.00 |
| Tractors/Self-Propelled | 1 | Acre | \$21.84 | \$21.84 | \$8,735.50 |
| Implements | 1 | Acre | \$13.85 | \$13.85 | \$5,539.25 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$9.65 | Dollars | 5.25\% | \$0.51 | \$202.70 |
| Irrigation Equipment | \$555.50 | Dollars | 5.25\% | \$29.16 | \$11,665.50 |
| Tractors/Self-Propelled | \$167.52 | Dollars | 5.25\% | \$8.79 | \$3,517.92 |
| Implements | \$66.91 | Dollars | 5.25\% | \$3.51 | \$1,405.04 |
| Rent-Irrigated Crop | 1 | Acre | \$70.00 | \$70.00 | \$28,000.00 |
| Total Fixed Costs |  |  |  | \$203.86 | \$81,542.52 |
| Total Specified Costs |  |  |  | \$859.88 | \$343,951.59 |
| Returns Above Specified Costs |  |  |  | \$186.70 | \$74,680.41 |
| Breakeven Price to Cover Total Costs |  |  | \$0.49 |  |  |


|  |  | Example Breakeven Prices |  |
| :---: | :---: | :---: | :---: |
| Example <br> Yield | Example | To Cover | To Cover |
| Percent | Yield | Variable | Total |
| $75 \%$ | Pound | Costs | Costs |
| $90 \%$ | 994.50 | $\$ 0.45$ | $\$ 0.65$ |
| $100 \%$ | 1193.40 | $\$ 0.37$ | $\$ 0.54$ |
| $110 \%$ | 1326.00 | $\$ 0.34$ | $\$ 0.49$ |
| $125 \%$ | 1458.60 | $\$ 0.30$ | $\$ 0.44$ |

Developed by Bill Thompson, Associate Professor and Extension Economist, Texas A\&M AgriLife Extension Service, 325-653-4576.
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

