Projections for Planning Purposes Only -- Not to be Used without Updating
2017 Estimated Costs and Returns per Acre
Soybeans - GMO Seed, Conventional Till-12 Row, Dryland, 30 bu. Yield Goal - 500 Acres
Coastal Bend Extension District - 11

| Crop Acres | 500 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Soybeans | 30.00 | Bushel | \$9.00 | \$270.00 | \$135,000.00 |
| Total Revenue |  |  |  | \$270.00 | \$135,000.00 |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Enterprise |
| Production Costs |  |  |  |  |  |
| Herbicide |  |  |  |  |  |
| Glyphosate | 4 | Quart | \$5.25 | \$21.00 | \$10,500.00 |
| 2, 4D Amine ${ }^{\text {- }}$ | 1 | Pint | \$1.45 | \$1.45 | \$725.00 |
| Soybean PreEmerge Herbicide | 1 | Pint | \$9.65 | \$9.65 | \$4,825.00 |
| Seed |  |  |  |  |  |
| Roundup Ready Soybean Seed | 1 | Bag | \$60.00 | \$60.00 | \$30,000.00 |
| Inoculants | 1 | Bag | \$1.33 | \$1.33 | \$666.65 |
| Custom |  |  |  |  |  |
| Scout Soybeans | 1 | Acre | \$5.00 | \$5.00 | \$2,500.00 |
| Custom Grain Haul | 18 | CWT | \$0.30 | \$5.40 | \$2,700.00 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance -Soybeans | 1 | Acre | \$26.25 | \$26.25 | \$13,125.00 |
| G\&A Overhead | 1 | Acre | \$10.50 | \$10.50 | \$5,250.00 |
| Insecticide |  |  |  |  |  |
| Stinkbug Control Soybeans | 1.5 | Pound | \$5.19 | \$7.79 | \$3,892.50 |
| Other Chemicals |  |  |  |  |  |
| Surfactant | 0.0417 | Pint | \$1.09 | \$0.05 | \$22.73 |
| Desiccant/Defoliant | 1 | Ounce | \$0.74 | \$0.74 | \$370.00 |
| Other Labor |  |  |  |  |  |
| Hand Labor | 0.22 | Hour | \$16.00 | \$3.52 | \$1,760.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 0.69 | Hour | \$19.50 | \$13.46 | \$6,727.50 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 8.33 | Gallon | \$2.10 | \$17.49 | \$8,746.50 |
| Repairs \& Maintenance |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Acre | \$20.83 | \$20.83 | \$10,414.38 |
| Implements | 1 | Acre | \$12.37 | \$12.37 | \$6,183.89 |
| Interest on Credit Line |  |  | 4.25\% | \$4.49 | \$2,242.86 |
| Total Variable Costs |  |  |  | \$221.30 | \$110,652.00 |
| Planned Returns Above Variable Costs: |  |  |  | \$48.70 | \$24,348.00 |
| Breakeven Price to Cover Variable Costs |  |  | \$7.38 |  |  |
|  | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Acre | \$24.12 | \$24.12 | \$12,059.05 |
| Implements | 1 | Acre | \$15.05 | \$15.05 | \$7,522.89 |
| Equipment Investment |  |  |  |  |  |
| Tractors/Self-Propelled | \$182.93 | Dollars | 7.00\% | \$12.80 | \$6,402.40 |
| Implements | \$81.71 | Dollars | 7.00\% | \$5.72 | \$2,859.70 |
| Management Fee, Owner/Operator Labor | 1 | Acre | \$13.50 | \$13.50 | \$6,750.00 |
| UCB - Land Charge | 1 | Acre | \$85.00 | \$85.00 | \$42,500.00 |
| Total Fixed Costs |  |  |  | \$156.19 | \$78,094.04 |
| Total Specified Costs |  |  |  | \$377.49 | \$188,746.04 |
| Returns Above Specified Costs |  |  |  | (\$107.49) | (\$53,746.04) |
| Breakeven Price to Cover Total Costs |  |  | \$12.58 |  |  |


|  | Example Breakeven Prices |  |  |
| :---: | :---: | :---: | :---: |
| Example  <br> Yield Example <br> Percent Yield | To Cover | To Cover |  |
| $75 \%$ | Bushel | Variable | Total |
| $90 \%$ | 22.50 | Costs | Costs |
| $100 \%$ | 27.00 | $\$ 9.84$ | $\$ 16.78$ |
| $110 \%$ | 30.00 | $\$ 8.20$ | $\$ 13.98$ |
| $125 \%$ | 33.00 | $\$ 7.38$ | $\$ 12.58$ |

Developed by Extension Economists, Texas A\&M AgriLife Extension Service.
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

