Projections for Planning Purposes Only -- Not to be Used without Updating
2017 Estimated Costs and Returns per Acre
Sesame - Conventional Till-12 Row, Irrigated, 1100 lb . Yield Goal - 505 Acres
Coastal Bend Extension District - 11

| 505 |  |  |  |  | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units | \$/Unit | Total |  |
| Sesame | 1,100.00 | Pound | \$0.28 | \$308.00 | \$155,540.00 |
| Total Revenue |  |  |  | \$308.00 | \$155,540.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Custom |  |  |  |  |  |
| Haul Sesame (net) | 11 | CWT | \$0.05 | \$0.55 | \$277.75 |
| Fertilizer |  |  |  |  |  |
| 24-8-0 | 0.1 | Ton | \$256.00 | \$25.60 | \$12,928.00 |
| Herbicide |  |  |  |  |  |
| Glyphosate (Generic) | 2 | Quart | \$4.00 | \$8.00 | \$4,040.00 |
| Sesame PostEmerge Herbicide | 8 | Ounce | \$0.70 | \$5.60 | \$2,828.00 |
| Miscellaneous |  |  |  |  |  |
| Pickup Milage Charge | 1 | Acre | \$3.88 | \$3.88 | \$1,959.40 |
| Seed |  |  |  |  |  |
| Sesame | 2.5 | Pound | \$4.00 | \$10.00 | \$5,050.00 |
| Other Labor |  |  |  |  |  |
| Hand Labor | 0.08 | Hour | \$16.00 | \$1.28 | \$646.40 |
| Other Chemicals |  |  |  |  |  |
| Crop Oil | 2 | Pint | \$1.50 | \$3.00 | \$1,515.00 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 6.00 | Acrelnch | \$2.10 | \$12.60 | \$6,363.00 |
| Irrigation Labor | 1.15 | Hour | \$19.50 | \$22.43 | \$11,324.63 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 0.77 | Hour | \$19.50 | \$15.02 | \$7,582.58 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 8.66 | Gallon | \$2.10 | \$18.19 | \$9,183.93 |
| Repairs \& Maintenance |  |  |  |  |  |
| Irrigation Equipment | 1 | Acre | \$25.08 | \$25.08 | \$12,666.67 |
| Tractors/Self-Propelled | 1 | Acre | \$25.85 | \$25.85 | \$13,056.29 |
| Implements | 1 | Acre | \$20.66 | \$20.66 | \$10,433.01 |
| Interest on Credit Line |  |  | 4.25\% | \$3.85 | \$1,941.77 |
| Total Variable Costs |  |  |  | \$201.58 | \$101,796.43 |
| Planned Returns Above Variable Costs: |  |  |  | \$106.42 | \$53,743.57 |
| Breakeven Price to Cover Variable Costs |  |  | \$0.18 |  |  |
|  | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Irrigation Equipment | 1 | Acre | \$28.18 | \$28.18 | \$14,233.33 |
| Tractors/Self-Propelled | 1 | Acre | \$27.54 | \$27.54 | \$13,907.32 |
| Implements | 1 | Acre | \$24.91 | \$24.91 | \$12,579.03 |
| Equipment Investment |  |  |  |  |  |
| Irrigation Equipment | \$293.56 | Dollars | 7.00\% | \$20.55 | \$10,377.50 |
| Tractors/Self-Propelled | \$210.40 | Dollars | 7.00\% | \$14.73 | \$7,437.67 |
| Implements | \$139.83 | Dollars | 7.00\% | \$9.79 | \$4,943.02 |
| Management Fee, Owner/Operator Labor | 1 | Acre | \$15.40 | \$15.40 | \$7,777.00 |
| LCB - Land Charge | 1 | Acre | \$70.00 | \$70.00 | \$35,350.00 |
| Total Fixed Costs |  |  |  | \$211.10 | \$106,604.87 |
| Total Specified Costs |  |  |  | \$412.68 | \$208,401.30 |
| Returns Above Specified Costs |  |  |  | (\$104.68) | (\$52,861.30) |
| Breakeven Price to Cover Total Costs |  |  | \$0.38 |  |  |


|  |  | Example Breakeven Prices |  |
| :---: | :---: | :---: | :---: |
| Examplє <br> Yield | Example <br> Percent | Yield | To Cover |
| $75 \%$ | Pound | Variable | To Cover |
| Costs | Total |  |  |
| $10 \%$ | 825.00 | $\$ 0.24$ | Costs |
| $110 \%$ | 990.00 | $\$ 0.20$ | $\$ 0.50$ |
| $125 \%$ | 1100.00 | $\$ 0.18$ | $\$ 0.42$ |
|  | 1210.00 | $\$ 0.17$ | $\$ 0.38$ |

Developed by Extension Economists, Texas A\&M AgriLife Extension Service.
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

