## Projections for Planning Purposes Only -- Not to be Used without Updating 2016 Estimated Costs and Returns per Acre Malting Barley - 200 Acres Central Texas Extension District - 8

Crop Acres 200

| REVENUE                                 | Quantity | Units   | \$/Unit      | Total       | Enterprise<br>Total                              |
|---|----------|---------|--------------|-------------|--|
| Malting Barley                          | 60.00    | Bushel  | \$5.00       | \$300.00    | \$60,000.00                                      |
| Total Revenue                           |          |         |              | \$300.00    | \$60,000.00<br>Enterprise                        |
| VARIABLE COSTS                          | Quantity | Units   | \$/Unit      | Total       | Total  |
| Production Costs                        | •        |         |              |             |  |
| Custom                                  |          |         |              |             |  |
| Custom Combine                          | 1        | Acre    | \$25.00      | \$25.00     | \$5,000.00                                       |
| Custom Hauling Barley                   | 60       | Bushel  | \$0.24       | \$14.40     | \$2,880.00                                       |
| Fertilizer                              |          |         |              |             |  |
| 46-0-0                                  | 106      | Pound   | \$0.60       | \$63.60     | \$12,720.00                                      |
| Herbicide                               |          |         |              |             |  |
| Weed Burndown                           | 10       | Ounce   | \$0.24       | \$2.40      | \$480.00   |
| Peak                                    | 0.45     | Ounce   | \$15.00      | \$6.75      | \$1,350.00                                       |
| Insecticide                             |          |         |              |             |  |
| Insecticide Greenbug                    | 1        | Acre    | \$4.50       | \$4.50      | \$900.00   |
| Miscellaneous                           |          |         |              |             |  |
| Insurance - Barley 65%                  | 1        | Acre    | \$7.00       | \$7.00      | \$1,400.00                                       |
| Insurance - Barley SCO                  | 1        | Acre    | \$2.00       | \$2.00      | \$400.00   |
| Seed                                    |          |         |              |             |  |
| Barley Seed                             | 50       | Pound   | \$0.35       | \$17.50     | \$3,500.00                                       |
| Machinery Labor                         |          |         |              |             |  |
| Tractors/Self-Propelled                 | 0.91     | Hour    | \$10.00      | \$9.10      | \$1,820.00                                       |
| Diesel Fuel                             |          |         |              |             |  |
| Tractors/Self-Propelled                 | 5.95     | Gallon  | \$2.65       | \$15.77     | \$3,153.50                                       |
| Repairs & Maintenance                   |          |         |              |             |  |
| Tractors/Self-Propelled                 | 1        | Acre    | \$9.54       | \$9.54      | \$1,907.51                                       |
| Implements                              | 1        | Acre    | \$12.39      | \$12.39     | \$2,477.97                                       |
| Interest on Credit Line                 |          |         | 4.75%        | \$3.19      | \$638.99   |
| Total Variable Costs                    |          |         |              | \$193.14    | \$38,627.98                                      |
| Planned Returns Above Variable Costs:   |          |         | <del>=</del> | \$106.86    | \$21,372.02                                      |
| Breakeven Price to Cover Variable Costs |          |         | \$3.22 B     | ushel       | , ,  |
|   |          |         | * -          |             | Enterprise                                       |
| FIXED COSTS                             | Quantity | Units   | \$/Unit      | Total       | Total  |
| Machinery Depreciation                  |          |         | •            |             |  |
| Tractors/Self-Propelled                 | 1        | Acre    | \$9.86       | \$9.86      | \$1,971.10                                       |
| Implements                              | 1        | Acre    | \$14.54      | \$14.54     | \$2,908.94                                       |
| Equipment Investment                    |          |         | ·            |             | , ,  |
| Tractors/Self-Propelled                 | \$76.78  | Dollars | 6.00%        | \$4.61      | \$921.33   |
| Implements                              | \$66.80  | Dollars | 6.00%        | \$4.01      | \$801.66   |
| Dryland Crop Rent                       | 1        | Acre    | \$30.00      | \$30.00     | \$6,000.00                                       |
| Total Fixed Costs                       |          |         | _            | \$63.02     | \$12,603.02                                      |
| Total Specified Costs                   |          |         | _            | \$256.15    | \$51,231.00                                      |
|   |          |         | _            | <del></del> | <del>+++++++++++++++++++++++++++++++++++++</del> |
| Returns Above Specified Costs           |          |         |              | \$43.85     | \$8,769.00                                       |
| Breakeven Price to Cover Total Costs    |          |         | \$4.27 B     | ushel       |  |

|                  |                  | Example Br            | Example Breakeven Prices |  |  |
|------------------|------------------|-----------------------|--------------------------|--|--|
| Example<br>Yield | Example<br>Yield | Price Needed to Cover | Price Needed to Cover    |  |  |
| Percent          | Bushel           | Your Variable Costs   | Your Total Costs         |  |  |
| 75%              | 45.00            | \$4.29                | \$5.69                   |  |  |
| 90%              | 54.00            | \$3.58                | \$4.74                   |  |  |
| 100%             | 60.00            | \$3.22                | \$4.27                   |  |  |
| 110%             | 66.00            | \$2.93                | \$3.88                   |  |  |
| 125%             | 75.00            | \$2.58                | \$3.42                   |  |  |

Developed by Jason Johnson, Associate Professor and Extension Economist, Texas A&M AgriLife Extension.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.