```
Projections for Planning Purposes Only -- Not to be Used without Updating
    2015 Estimated Costs and Returns per Acre
rans Pecos Cotton, Furrow Irrigated, 40 Inch Rows - }122\mathrm{ Acres
    Far West Extension District - }
```

| Crop Acres | 122 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Cotton Lint | 1,500.00 | Pound | \$0.56 | \$840.00 | \$102,480.00 |
| Cotton Seed | 1.20 | Ton | \$175.00 | \$210.00 | \$25,620.00 |
| Total Revenue |  |  |  | \$1,050.00 | \$128,100.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Seed |  |  |  |  |  |
| Cotton Seed BIIRRF | 40 | Thousand | \$1.45 | \$58.00 | \$7,076.00 |
| Fertilizer |  |  |  |  |  |
| Phosphoric Acid | 32 | Pound | \$0.29 | \$9.28 | \$1,132.16 |
| Phosphate | 75 | Pound | \$0.42 | \$31.25 | \$3,812.50 |
| N-32 | 140 | Pound | \$0.55 | \$76.55 | \$9,339.34 |
| Custom |  |  |  |  |  |
| Custom Spray | 2 | Acre | \$4.00 | \$8.00 | \$976.00 |
| Gin and Haul | 53.57 | CWT | \$2.50 | \$133.93 | \$16,338.85 |
| Bag, Tie | 3 | Bale | \$15.00 | \$45.00 | \$5,490.00 |
| Soil Test-Irrigated | 1 | Acre | \$0.50 | \$0.50 | \$61.00 |
| Miscellaneous |  |  |  |  |  |
| IRR Cotton RP, 70\% Ent, SE, Pec | 1 | Acre | \$25.41 | \$25.41 | \$3,100.02 |
| Herbicide |  |  |  |  |  |
| Trifluralin Pint | 2 | Pint | \$2.81 | \$5.63 | \$686.25 |
| Mepiquat Chloride-PGR | 22 | Ounce | \$0.08 | \$1.72 | \$209.69 |
| Glyphosate Ounce | 64 | Ounce | \$0.12 | \$7.37 | \$899.48 |
| Other Labor |  |  |  |  |  |
| Hand Labor TP | 0.7764 | Hour | \$10.00 | \$7.76 | \$947.21 |
| Other Chemicals |  |  |  |  |  |
| Ethephon 6 Pint | 1.5 | Pint | \$2.75 | \$4.13 | \$503.25 |
| Adios | 5 | Ounce | \$1.00 | \$5.00 | \$610.00 |
| Firestorm | 28 | Ounce | \$0.25 | \$7.00 | \$854.00 |
| Irrigation |  |  |  |  |  |
| Energy Cost | 27.00 | Acrelnch | \$4.83 | \$130.47 | \$15,917.49 |
| Irrigation Labor | 0.48 | Hour | \$11.00 | \$5.28 | \$644.16 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 2.39 | Hour | \$12.00 | \$28.68 | \$3,498.96 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 15.95 | Gallon | \$2.15 | \$34.29 | \$4,183.69 |
| Gasoline |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$5.87 | \$5.87 | \$716.13 |
| Repairs \& Maintenance |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$1.73 | \$1.73 | \$210.92 |
| Irrigation Equipment | 1 | Acre | \$12.58 | \$12.58 | \$1,534.67 |
| Tractors/Self-Propelled | 1 | Acre | \$26.69 | \$26.69 | \$3,255.91 |
| Implements | 1 | Acre | \$16.74 | \$16.74 | \$2,041.77 |
| Interest on Credit Line |  |  | 6.50\% | \$10.76 | \$1,312.81 |
| Total Variable Costs |  |  |  | \$699.61 | \$85,352.25 |
| Planned Returns Above Variable Costs: |  |  |  | \$350.39 | \$42,747.75 |
| Breakeven Price to Cover Variable Costs |  |  | \$0.33 |  |  |
|  |  |  |  |  | Enterprise |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Total |
| Machinery Depreciation |  |  |  |  |  |
| Pickup/General Use Equipment | 1 | Acre | \$3.62 | \$3.62 | \$441.45 |
| Irrigation Equipment | 1 | Acre | \$32.79 | \$32.79 | \$4,000.00 |
| Tractors/Self-Propelled | 1 | Acre | \$31.50 | \$31.50 | \$3,842.71 |
| Implements | 1 | Acre | \$20.67 | \$20.67 | \$2,522.22 |
| Equipment Investment |  |  |  |  |  |
| Pickup/General Use Equipment | \$40.20 | Dollars | 6.50\% | \$2.61 | \$318.83 |
| Irrigation Equipment | \$491.80 | Dollars | 6.50\% | \$31.97 | \$3,900.00 |
| Tractors/Self-Propelled | \$399.42 | Dollars | 6.50\% | \$25.96 | \$3,167.38 |
| Implements | \$201.70 | Dollars | 6.50\% | \$13.11 | \$1,599.49 |
| Trans Pecos Irrigated Land | 1 | Acre | \$40.00 | \$40.00 | \$4,880.00 |
| Total Fixed Costs |  |  |  | \$202.23 | \$24,672.08 |
| Total Specified Costs |  |  |  | \$901.84 | \$110,024.33 |
| Returns Above Specifiied Costs |  |  |  | \$148.16 | \$18,075.67 |
| Breakeven Price to Cover Total Costs |  |  | \$0.46 |  |  |


|  |  | Example Breakeven Prices |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Example Yield | Example <br> Yield <br> Pound | Price Needed to Cover Example Variable Costs | Price Needed to Cover Example Total Costs |  |  |
| Percent |  | Own/Rent ShareTenant | Own/Rent | ShareTenant | Landlord |
| 75\% | 1125.00 | \$0.44 \$0.44 | \$0.61 | \$0.61 | \$0.00 |
| 90\% | 1350.00 | \$0.36 \$0.36 | \$0.51 | \$0.51 | \$0.00 |
| 100\% | 1500.00 | \$0.33 \$0.33 | \$0.46 | \$0.46 | \$0.00 |
| 110\% | 1650.00 | \$0.30 \$0.30 | \$0.42 | \$0.42 | \$0.00 |
| 125\% | 1875.00 | \$0.26 \$0.26 | \$0.37 | \$0.37 | \$0.00 |

Developed by Bill Thompson, Assistant Professor and Extension Economist, Texas A\&M AgriLife Extension Service.
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

