Projections for Planning Purposes Only -- Not to be Used without Updating 2015 Estimated Costs and Returns per Acre Grapefruit, Year 6, Orchard Establishment, Flood Irrigated, Rio Grande Valley - 100 Acres South Extension District - 12

100 Crop Acres Enterprise **REVENUE** Quantity Units \$/Unit Total Total 12.00 Grapefruit (Rio Red) \$144,000.00 Ton \$120.00 \$1,440.00 **Total Revenue** \$1,440,00 \$144,000.00 Enterprise **VARIABLE COSTS** Units \$/Unit Total Quantity Total **Production Costs** Fertilizer Ammonium Sulfate (21% N) 7.14 **CWT** \$18.60 \$132.80 \$13,280.40 Custom 2 Custom Fertilize Citrus Acre \$4.40 \$8.80 \$880.00 **Custom Orchard Spray** 4 Acre \$38.50 \$154.00 \$15,400.00 Miscellaneous Insurance, Established Grapefruit \$115.00 \$115.00 \$11,500.00 Acre Insecticide Vydate 0.0625 Gallon \$113.93 \$7.12 \$712.06 Vendex Pound \$19.23 \$115.38 \$11,538.00 6 Lorsban 4E 8 Pint \$5.63 \$4,504.00 \$45.04 Citrus Oil 5 \$4.30 \$21.50 \$2,150.00 Gallon Agri-Mek 0.1 Gallon \$129.23 \$12.92 \$1,292.30 Herbicide 1.25 Simazine 4L Gallon \$25.36 \$31.70 \$3,170.00 Pound Krovar I 80 DF 3 \$14.25 \$42.75 \$4,275.00 Other Chemicals \$720.00 Surfactant - Citrus 2 Pint \$3.60 \$7.20 Other Labor **Unallocated Labor** 0.0122 \$9.00 \$0.11 \$10.98 Hour Irrigation Water Cost 1.20 Acre/Foot \$20.00 \$24.00 \$2,400.00 Irrigation Labor 3.00 Hour \$9.00 \$27.00 \$2,700.00 Machinery Labor Tractors/Self-Propelled 0.24 Hour \$9.00 \$2.16 \$216.00 Diesel Fuel Tractors/Self-Propelled 1.21 Gallon \$3.00 \$3.63 \$363.00 Repairs & Maintenance \$2.33 \$232.91 Tractors/Self-Propelled Acre \$2.33 **Implements** Acre \$0.35 \$0.35 \$34.77 1 Interest on Credit Line \$39.97 \$3,997.38 9.00% **Total Variable Costs** \$793.77 \$79,376.80 Planned Returns Above Variable Costs: \$646.23 \$64,623.20 Breakeven Price to Cover Variable Costs \$66.15 Ton Enterprise FIXED COSTS Quantity Units \$/Unit Total Total **Machinery Depreciation** Tractors/Self-Propelled \$2.41 \$2.41 \$240.67 1 Acre \$0.31 **Implements** 1 Acre \$0.31 \$31.29 **Equipment Investment** Tractors/Self-Propelled \$27.17 9.00% \$2.45 **Dollars** \$244.55 **Implements** \$2.43 **Dollars** 9.00% \$0.22 \$21.90 Allocated Establishment Cost \$254.04 \$254.04 \$25,404.00 1 Acre Land Cost, Orchard 1 Acre \$120.00 \$120.00 \$12,000.00 \$379.42 \$37,942,42 **Total Fixed Costs** \$1,173.19 **Total Specified Costs** \$117,319.22 **Returns Above Specified Costs** \$266.81 \$26,680.78

| Breakeven Price to Cover Total Costs | | | | \$97.77 Ton | | | | |
|--------------------------------------|---------|--------------------------|------------------------|-------------|-----------------------|-------------|----------|--|
| | | Example Breakeven Prices | | | | | | |
| | Example | Example | Price Needed to Cover | | Price Needed to Cover | | | |
| | Yield | Yield | Example Variable Costs | | Example Total Costs | | | |
| | Percent | Ton | Own/Rent | ShareTenant | Own/Rent | ShareTenant | Landlord | |
| | 75% | 9.00 | \$88.20 | \$88.20 | \$130.35 | \$130.35 | \$0.00 | |
| | 90% | 10.80 | \$73.50 | \$73.50 | \$108.63 | \$108.63 | \$0.00 | |
| | 100% | 12.00 | \$66.15 | \$66.15 | \$97.77 | \$97.77 | \$0.00 | |
| | 110% | 13.20 | \$60.13 | \$60.13 | \$88.88 | \$88.88 | \$0.00 | |
| | 125% | 15.00 | \$52.92 | \$52.92 | \$78.21 | \$78.21 | \$0.00 | |

Developed by Luis Ribera, Associate Professor and Extension Economist, Texas A&M AgriLife Extension.

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.