

**Projections for Planning Purposes Only -- *Not to be Used without Updating***  
**2015 Estimated Costs and Returns per Animal**  
**Stocker Steers - Winter Growth, 0.45 AU per Head - 100 Head**  
**Southwest Extension District - 10**

REVENUE	Head	Pay Weight	Units	\$/Unit	Total	Enterprise Total
Number of Head	100					
Stocker	0.950	6.00	CWT	\$181.87	\$1,036.66	\$103,665.90
<b>Total Revenue</b>					<b>\$1,036.66</b>	<b>\$103,665.90</b>
VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Total	
<b>Production Costs</b>						
Stocker Purchase		4.50	CWT	\$204.17	\$918.77	\$91,876.50
Grazing						
Grazing by Month		5.00	Month	\$18.75	\$93.75	\$9,375.00
Health						
7way Clostr+ Overeat		1	Dose	\$0.37	\$0.37	\$37.00
BRD-PI3-BRSV ML		1	Dose	\$2.89	\$2.89	\$289.00
Dew ormer-Avrmeac Pour		4.5	CWT	\$0.27	\$1.22	\$121.50
Feed						
10-10 Loose Mineral		56.32	Pound	\$0.36	\$20.28	\$2,027.52
Miscellaneous						
Trucking		0.95	Head	\$9.50	\$9.03	\$902.50
Repairs		1	Head	\$35.65	\$35.65	\$3,565.45
Marketing		1	Head	\$20.17	\$20.17	\$2,017.00
Labor		1	Head	\$5.00	\$5.00	\$500.00
Interest on Credit Line				6.50%	\$52.24	\$5,224.32
<b>Total Variable Costs</b>					<b>\$1,159.36</b>	<b>\$115,935.79</b>
Planned Returns Above Variable Costs:					(\$122.70)	(\$12,269.89)
Breakeven Price to Cover Variable Costs				\$193.23	CWT Enterprise	
FIXED COSTS	Quantity	Units	\$/Unit	Total	Total	
Depreciation		1	Head	\$28.18	\$28.18	\$2,817.92
Equipment Investment		\$281.79	dollars	6.50%	\$18.32	\$1,831.65
<b>Total Fixed Costs</b>					<b>\$46.50</b>	<b>\$4,649.57</b>
<b>Total Costs</b>					<b>\$1,205.85</b>	<b>\$120,585.36</b>
Planned Returns to Management, Risk, and Profit:					(\$169.19)	(\$16,919.46)
Breakeven Price to Cover Total Costs				\$200.98	CWT Enterprise	

Example Break Even Sensitivity Analysis			
	Net Pay Weight	450	
		Sales Price/Cwt 181.87	Bid Price/Cwt 204.17
ADG (Lbs/day)	with Shrink	B/E Purchase Price (\$/CWT)	B/E Sales Price (\$/CWT)
0.66	630	\$178.09	\$201.48
0.60	615	\$172.33	\$206.39
0.55	600	\$166.57	\$211.55
0.49	585	\$160.81	\$216.98
0.44	570	\$155.05	\$222.69

Developed by Rob Hogan, Associate Professor and Extension Economist, Texas A&M AgriLife Extension.

**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**