NAAFP Farm Bill Decision Aid

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National Association for Agriculture and Food Policy (NAAFP)

Atlanta, GA October 27, 2014



NAAFP Decision Aid

- National Association of Agriculture and Policy (NAAFP)
 has been working on the decision aid for more about 2
 years. NAAFP is led by
 - AFPC at Texas A&M
 - FAPRI at University of Missouri-Columbia
- Applied for and received funding from USDA-FSA to develop a nation-wide decision aid
- Available at: https://USDA.afpc.tamu.edu
- And at: www.afpc.tamu.edu



Overview of NAAFP Farm Bill Decision Aid

- Register as a producer or a multi-client user
 - Email address and password protect your data
 - Email address allows us to contact user when FSA changes rules and when new price projections are available
- Enter data for all of the farmer's FSA Numbers
 - All Crops and their Practices by Type
 - Types not critical to FSA but important to RMA for SCO, STAX, and Insurance Decisions
- Types of Analyses
 - Yield update
 - Base reallocation
 - ARC-IC, ARC-CO, PLC, SCO
 - STAX and SCO for cotton
 - Insurance options (Y, RP, RP-HPE, CAT, None)



Overview of NAAFP Farm Bill Decision Aid

- Producers' data are stored in the decision aid
 - Data accessed by a user name and password
 - Secured behind Texas A&M firewall, along with student grades and records
- Producers can enter their data, run for alternative prices as updated by FAPRI monthly
 - Yield Update Decision
 - Next analyze the <u>interaction</u> between Base Reallocation and PLC and ARC-CO Election
 - Before final election, farmers can re-run the analysis for March price outlook
 - Run Insurance Analysis annually for next 5 years

Information Needed for the NAAFP Decision Aid

- Information available from two primary sources
 - FSA Reported Commodity Crop History Summary (letter from FSA to producers, August 2014)
 - FSA farm number
 - Base Acres and CCP Yield for covered crops
 - Crop Insurance Actual Production Report
 - Historical yields and planted acres
 - Ten years of yields preferred but 2008-2013 is essential

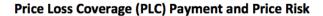


NAAFP Information Sheet

Crop Information Worksheet for an Iowa Cash Grain Farm

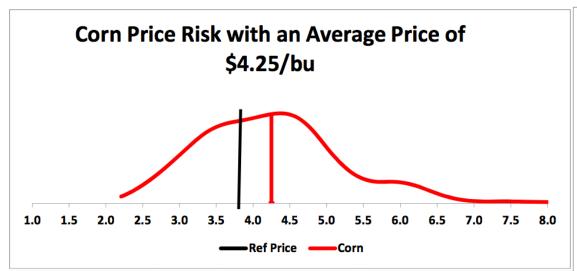
		Crop In	formation We	orksneet for a	an Iowa Cash (Frain Farm
FSA Number	1			1		
Crop Name	CORN	Ň		SOYBE	AN	
CC Payment Yield*	154			47.3		
Base Acres*	880	Υ		470		
APH Yield	210	7		52		
Harvest Time Basis	-0.10			0.0		
Current Insurance						
Y, RP, RP-HPE**	Revenue P	rotection		Revenue P	rotection	
Coverage Level	80%			80%		
Enterprise/Optional	Optional			Optional		
Planted Acres in				,		
2014	880			470		
	880			470		-
2015	880			470		
2016	880			470		
2017	880			470		-
2018	000			4/0		-
Historical Data***	Yield	Plt Acre+	PP Acre+	Yield	Plt Acre+	PP Acre+
2003	179.1	750		43.1	600	
2004	152.5	600		49.8	750	
2005	171.1	750		35.2	600	
2006	191.3	800		47.9	550	
2007	188.7	700		50.8	650	
2008	172.4	800		49.0	550	
2009	180.9	550		51.0	800	
2010	163.4	800		46.9	500	
2011	176.1	750		46.5	600	
2012	152.5	750		43.1	600	
2013	167.2	880		45.4	470	

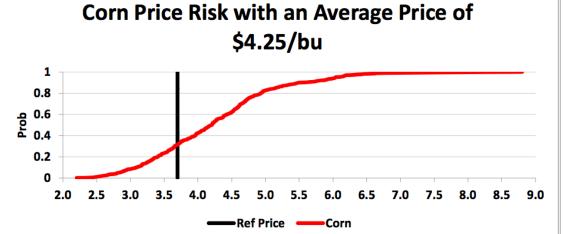


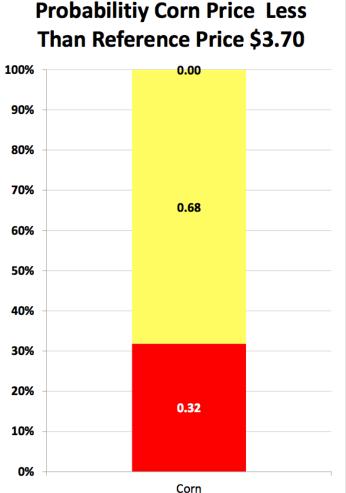




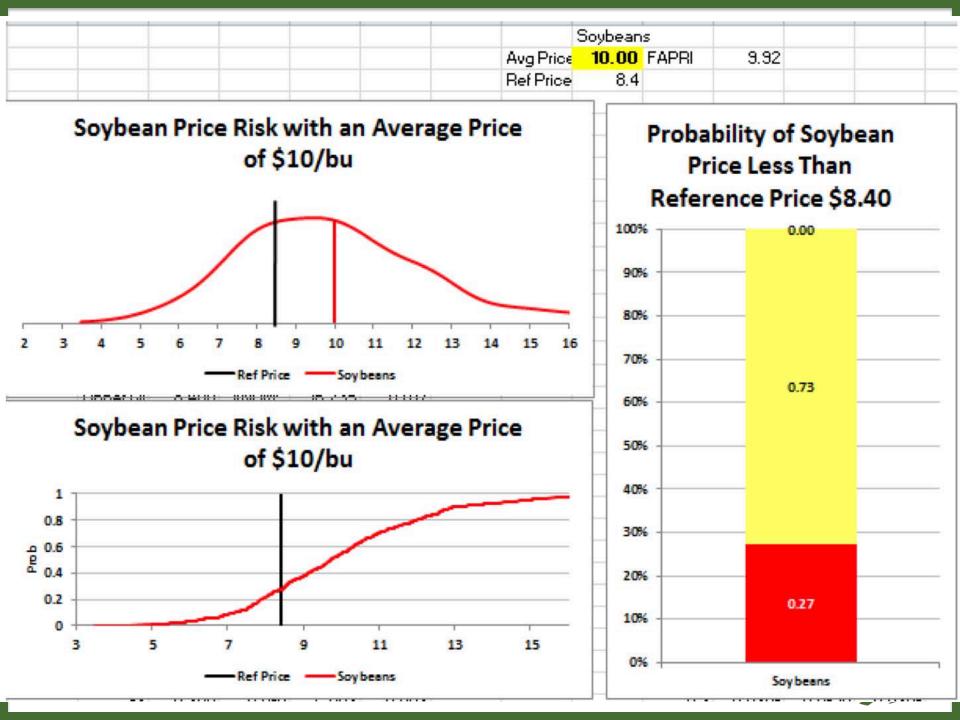
3.5

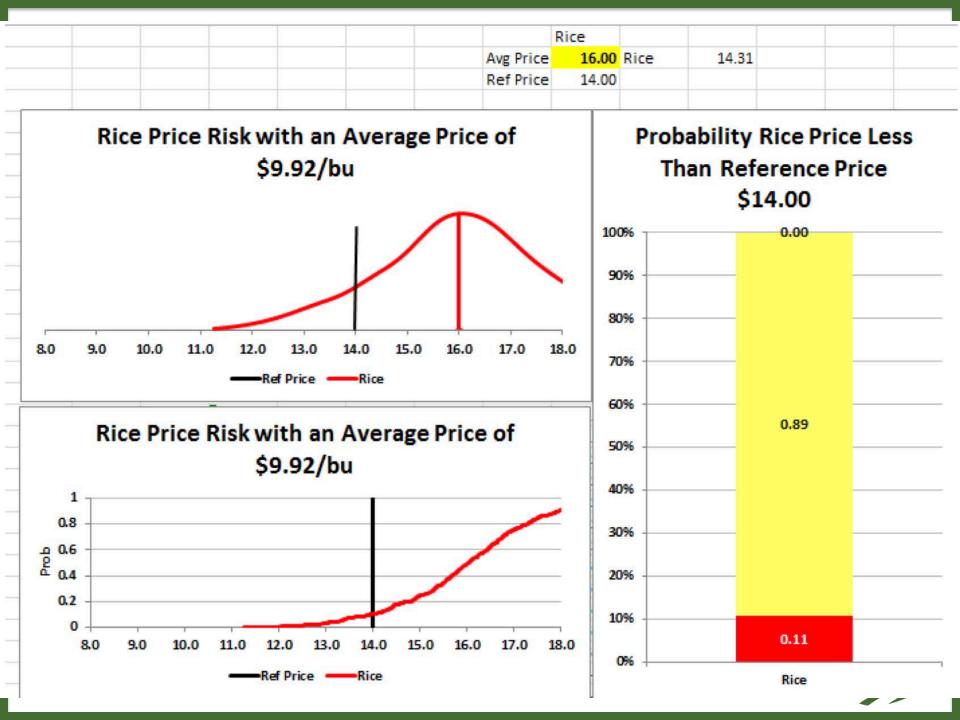












Accessibility and Training

- Accessible by smart phones, tablets, iPads, anything that can access the internet
- Helpdesk 7am to 7pm weekdays @ 844-229-7373
- Five Regional Training Meetings
 - NAAFP Sponsored Meetings
 - Atlanta October 27th
 - Salt Lake City Nov 10th
 - Salt Lake City Nov 11th hands on for NAAFP decision aid
 - University of Illinois Sponsored Meetings
 - Indianapolis November 17th
 - Omaha December 10th



Summary

- Decision Aid available on AFPC website
 - More than 6,000 users
- Features all 21 covered commodities in all states
- Can Expect the following enhancements
 - Full Insurance Analyzer next week
 - STAX and SCO for cotton shortly
 - Generic base analyzer
 - Monthly updates of price projections by FAPRI
 - USDA price projection updates as available
 - Tool will be updated as FSA revises rules
 - Users will be notified by their email addresses



Summary

- Evaluation for this meeting
- You will receive an email with the URL below
- Please click the URL and fill out the evaluation form
- It will only take 2 minutes
- Here is the link <u>https://docs.google.com/forms/d/1 CQ Vu1JnRnR6vgJ</u> <u>QUzUr4TYFqkGTMKgouEqdhFP3wc/viewform</u>



Questions??

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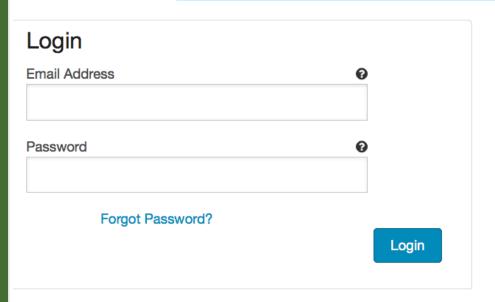
Visit out Website WWW.AFPC.TAMU.EDU for Podcasts on the farm program and the Decision Aid





First Step Is to Register

Welcome to the *USDA/NAAFP Decision Aids*. Although the look and feel have changed, all your data are still available from the previous site. If you are new to the site, you can start by Registering



Register

Welcome to the NAAFP Decision Aids. This suite of integrated tools can help you make the choices required for partipation in 2014 Farm Bill and for choices available under crop insurance.

To get started, you'll need to

Register

Terms and Disclaimer

This software is intended for educational use. It was developed solely to provide information so producers could better understand the economic implications of their choices under the 2014 Farm Bill. The Decision Aids use the most current NASS, FSA, and RMA information, and these values will be updated from time to time. The Decision Aid answers may differ from those of USDA agencies and insurance providers.



Producer vs. Multi Client User

Create an Account

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By checking "I understand and agree", you acknowledge that projected outcomes generated by the software are for demonstration purposes, are not forecasts of future outcomes, and do not guarantee any future outcomes or results.

Your Name	0
James Richardson Demo	
Email Address	0
jamesdemo@test.com	
Password	0
•••••	
Confirm Password	
••••••	
Account Type	
O Producer/Farmer Multi-client User	
Terms and Disclaimer I understand and agree to the terms and disclaimer.	



Next

Help!

- Usda.afpc.tamu.edu
- atlantademofarm@test.com
- demofarm

Create Client Records & Switch Clients

Welcome! You have signed up successfully.

X

Your Clients

Name	Email	Farm Units	
(Yourself)		0	■ Become Producer

A Multi-client user manages multiple accounts, called clients. To get started, you must first create a client. When you Switch to User, you become that user and all actions you take (such as creating farm units or running decision aid tools) occur as that user.

You can create as many clients as you want. Each client's data is separate. The client can later enter their own password to access the account.

Create a Client



Farm with Two Crops and One FSA Number

Create Client Account

Client Name
Farmer 1234

Email Address
farmer123@test.com





Farm with Two Crops and One FSA Number

Account created.

Your Clients

Name	Email	Farm Units	
(Yourself)		0	■ Become Producer
Farmer 1234	farmer123@test.com	0	♣ Switch to User

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Create a Client



Home Clients About Us Farmer 1234

Farmer 1234's Farm Units

FSA # Farm Name Crop
Practice

■ New Farm Unit

Available Tools



Yield Update

This tool calculates values for PLC yields using yield histories for your units listed on the left.

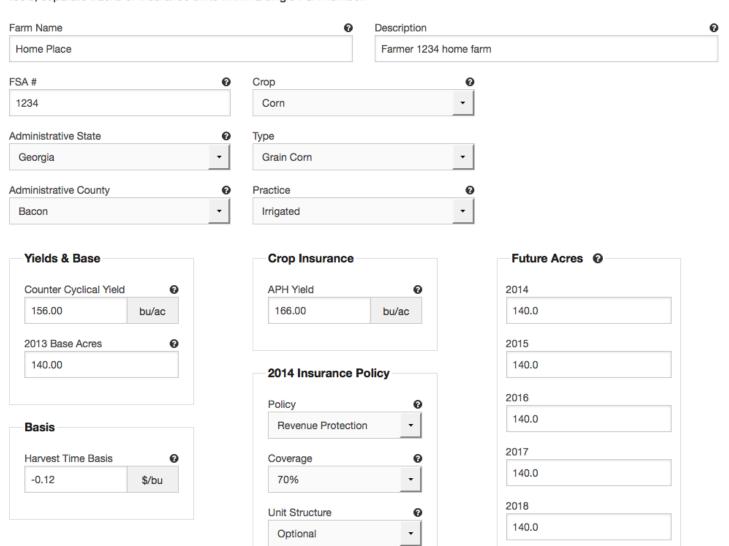
Base Acre Reallocation & PLC/ARC Decision Aid

This tool helps you decide whether to reallocate your base acres and whether to choose PLC, ARC-C, or ARC-I for each farm unit based on your data.



Edit Farm Unit

Create one farm unit for each unique FSA number - crop - practice combination on your farming operation. To utilize the crop insurance tools, separate tracks or insurance units within a single FSA number.







Yields



Historical Yields for Home Place Corn Irrigated FSA

Help!

1234

Year	0	Actual Yield / Planted Acre @	Planted Acres	Prevented Planted Acres @	
2004		124.0	120.0	0.0	■ Delete
2006		170.0	120.0	0.0	■ Delete
2007		160.0	120.0	0.0	■ Delete
2008		140.0	120.0	0.0	■ Delete
2010		175.0	120.0	0.0	■ Delete
2011		155.0	120.0	0.0	■ Delete
2012		165.0	120.0	0.0	■ Delete
2013		185.0	120.0	0.0	■ Delete
	•				Add Farm Yield

Yield Update Analyzer

Home Clients

Farmer 1234's Farm Units

FSA#	Farm Name	Crop Practice	
1234	Home Place	Grain Corn Irrigated	

H New Farm Unit

Available Tools



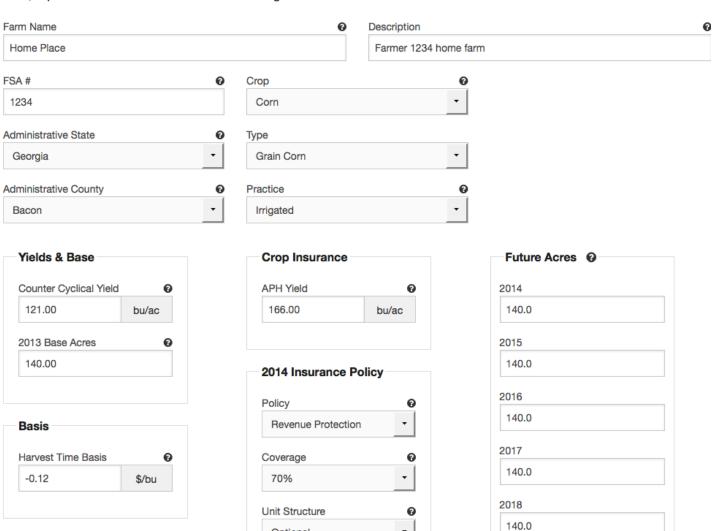
Yield Update

This tool calculates values for PLC yields using yield histories for your units listed on the left.

Base Acre Reallocation & PLC/ARC Decision Aid



Create one farm unit for each unique FSA number - crop - practice combination on your farming operation. To utilize the crop insurance tools, separate tracks or insurance units within a single FSA number.



Optional









Yield Update Analyzer

Verify Your Data



Your 2013 CC yields and actual yields per planted acre for 2008 through 2012 for your state-FSA#-crop-practice combinations are presented below. It is important that these data are correct. Please verify the data below, so yield update calculations are correct.

FSA# 1234

Crop	Farm	2013 CC Yield	2008	2009	2010	2011	2012
Grain Corn	Home Place	121.0	140.0		175.0	155.0	165.0
Soybeans	Home Place	25.0	45.0	68.0	48.0	59.0	78.0

Information is correct



Yield Update Analyzer

Yield Update Decision Aid



The Decision Aid has calculated the PLC payment yield given the historical yields provided for each crop. Throughout the rest of the Decision Aid, PLC payments will be calculated assuming the higher of the two yields.

Georgia FSA# 1234

Grain Corn

2013 CC Yield	121
PLC Yield can be updated to	143

Georgia FSA# 1234 Soybeans

2013 CC Yield	25
PLC Yield can be updated to	54



Base Acre Reallocation & ARC/PLC Analyzer

Home

Clients

Farmer 1234's Farm Units

FSA#	Farm Name	Crop Practice	
1234	Home Place	Grain Corn Irrigated	☑ Edit ☑ Yields

■ New Farm Unit

Available Tools



Yield Update

This tool calculates values for PLC yields using yield histories for your units listed on the left.

Base Acre Reallocation & PLC/ARC Decision Aid



Your Data

Your current base acres, planted acres history, and prevented planting history for 2009 through 2012 are presented below. It is vital that this information is correct and complete, or the reallocated base acres will not be calculated correctly.

Georgia FSA # 1234

Planted Acres History

	2009	2010	2011	2012
Grain Corn	0.0	120.0	120.0	120.0
Soybeans	80.0	40.0	80.0	80.0

Prevented Planting History

	2009	2010	2011	2012
Grain Corn	0.0	0.0	0.0	0.0
Soybeans	0.0	40.0	0.0	0.0

Base Acres

	Current Base	Potential Reallocated Base
Grain Corn	140	127
Soybeans	100	113

Verify Data

It is vital that the Current Base Acres and Planting History above is correct and complete, or the reallocated base acres will not be calculated correctly, and the analysis will be invalid.



Your Price Outlook

Please enter the expected annual commodity prices that you want to use in your analysis. You must complete all spaces in the form below before you can proceed. FAPRI and USDA price projections are provided for your convenience.

Grain	Grain Corn						
	FAPRI	USDA	in \$/bu				
2014	3.4000	3.4000	3.4000				
2015	3.7400	3.6800	3.7400				
2016	3.9800	3.3800	3.9800				
2017	4.1900	3.4700	4.1900				
2018	4.2000	3.5300	4.2000				

FAPRI	USDA	in \$/bu
0.0500		
9.9500	10.0000	9.9500
8.9300	8.6600	8.9300
9.5500	9.0000	9.5500
10.2600	8.9700	10.2600
10.5000	9.1900	10.5000
	9.5500 10.2600	9.5500 9.0000

FAPRI Prices provided as of 2014-10 USDA Prices provided as of 2014-10

Analyze Program Options



User Data

Price Outlook You Specified For This Analysis

Сгор	2014	2015	2016	2017	2018
Grain Corn (\$/bu)	3.4	3.74	3.98	4.19	4.2
Soybeans (\$/bu)	9.95	8.93	9.55	10.26	10.5

National Price & County Yield Data

Historical data from USDA sources used to generate results for your analysis.

	2009	2010	2011	2012	2013
County Yields					
Irrigated Grain corn in Bacon, Georgia (bu/ac)	99	127	136	161	186
Soybeans in Bacon, Georgia (bu/ac)	33	16	33	27	35
National Prices					
Grain Corn (\$/bu)	3.5500	5.1800	6.2200	6.8900	4.4600
Soybeans (\$/bu)	9.5900	11.3000	12.5000	14.4000	13.0000



Farm-by-Farm Choices ?

FSA # 1234 **@**

Base Reallocation

Same Choice for All Crops

Per Crop Analysis

Base Reallocation Considerations

Need help interpreting this information? Try our ▶ YouTube video

Total Average Payments or Expected Net Indemnity for 2014 - 2018 by Farm Program Option @

		ARC-CO		PLC		PLC + SCO	
Crop	Reallocate Base	Yes	No	Yes	No	Yes	No
Irrigated G	arain Corn	\$18,788	\$20,701	\$20,121	\$22,170	\$25,060	\$27,110
Soybeans		\$10,412	\$9,219	\$5,535	\$4,901	\$8,253	\$7,619

Combinations of ARC-CO, PLC, and PLC+SCO to Maximize Average Total Payments for the Farm @

	Reallo	ocate Base	No Re	eallocation
Crop	Program	Avg Payment	Program	Avg Payment
Irrigated Grain Corn	PLC + SCO	\$25,060	PLC + SCO	\$27,110
Soybeans	ARC-CO	\$10,412	ARC-CO	\$9,219
	Total	\$35,472	Total	\$36,328

Farm-by-Farm Choices ?

FSA # 1234 **?**

Base Reallocation

Same Choice for All Crops

Per Crop Analysis

The following table shows expected payments or net indemnities if you make the same choices across all crops in FSA # 1234

FSA Program	Reallocate Base	2014	2015	2016	2017	2018	Sum
ARC-IC	N/A					 Sho	ow Details
Expected Payment		\$8,929	\$8,233	\$5,891	\$2,985	\$1,930	\$27,969
ARC-CO	Yes	\$8,935	\$8,605	\$7,046	\$2,836	\$1,778	\$29,199
ARC-CO	No	\$9,215	\$8,875	\$7,191	\$2,842	\$1,797	\$29,920
PLC 🛦	Yes	\$8,317	\$6,905	\$4,549	\$3,047	\$2,838	\$25,656
PLC 🛦	No	\$8,973	\$7,132	\$4,741	\$3,209	\$3,015	\$27,071
SCO Expected Net Indemnity	N/A	\$0	\$1,767	\$1,881	\$1,996	\$2,014	\$7,657
PLC + SCO	Yes	\$8,317	\$8,672	\$6,430	\$5,043	\$4,852	\$33,313
PLC + SCO	No	\$8,973	\$8,899	\$6,622	\$5,205	\$5,029	\$34,729



Farm-by-Farm Choices ?

FSA # 1234 **@**

Base Reallocation

Same Choice for All Crops

Per Crop Analysis

Irrigated Grain Corn Soybeans Irrigated Grain Corn **Reallocate Base FSA Program** 2017 2018 Sum 2014 2015 2016 ARC-CO Yes **◆ Show Details Expected Payment** \$6,023 \$5,803 \$1,031 \$18,788 ARC-CO No **◆ Show Details Expected Payment** \$6,637 \$6,394 \$1,685 \$1,136 \$20,701 Yes **PLC ◆ Show Details** Expected Payment A \$7,436 \$2,318 \$20,121 **PLC** No **◆ Show Details** Expected Payment A \$8,193 \$5,186 \$3,632 \$2,605 \$2,554 \$22,170 N/A SCO **Expected Net Indemnity** \$0 \$1,148 \$1,219 \$1,285 \$1,287 \$4,939 PLC + SCO Yes Expected Payment + Net Indemnity \$7,436 \$5,855 \$4,516 \$3,605 \$25,060 \$3,649



Farm-by-Farm Choices ②

FSA # 1234 **②**

Base Reallocation	n Same Choi	ce for All C	crops	Per Cr	op Analys	sis	
Irrigated Grain Corn Soybeans Soybeans							
FSA Program	Reallocate Base	2014	2015	2016	2017	2018	Sum
ARC-CO	Yes					∢Sho	w Details
Expected Pay	ment	\$2,911	\$2,801	\$2,646	\$1,306	\$747	\$10,412
ARC-CO	No					∢Sho	w Details
Expected Pay	ment	\$2,578	\$2,480	\$2,343	\$1,156	\$661	\$9,219
PLC	Yes					∢Sho	w Details
Expected Pay	ment A	\$881	\$2,198	\$1,253	\$683	\$520	\$5,535
PLC	No					∢Sho	w Details
Expected Pay	ment A	\$780	\$1,946	\$1,109	\$605	\$461	\$4,901
sco	N/A						
Expected Net	Indemnity	\$0	\$619	\$661	\$710	\$727	\$2,718
PLC + SCO	Yes						
fsa_crop_1234_	1 nt + Net Indemnity	\$881	\$2,817	\$1,914	\$1,393	\$1,247	\$8,253



Crop Insurance Interaction with Base Reallocation, PLC, and ARC

Annual Insurance Decision Aid

This tool characterizes the probabilities of realizing many levels of net revenue given the many choices you might make. Here, net revenue includes your market receipts plus crop insurance and shallow loss indemnities, minus crop insurance and shallow loss premiums, plus any FSA program payments. Choices that can be evaluated are

- Crop insurance policy type (Yield Protection (YP) ②, Revenue Protection (RP) ②, or Revenue Protection with Harvest Price Exclusion (RP-HPE) ②)
- Crop insurance unit structure (optional or enterprise)
- Crop insurance coverage level
- Yield trend-adjustment option
- Shallow loss option (SCO @ for most crops, SCO or STAX @ for upland cotton)
- FSA program choice (PLC @ or ARC @)

This tool relies on previously-entered data about your RMA units for each state-county-crop-practice combination. If you have not yet entered data, create a farm unit from the home screen.

Get Started



Crops on the Farm Eligible for Insurance

Annual Insurance Decision Aid

Select a Crop

Your data reflect the following state-county-crop-practice combinations. Please choose the combination you wish to use for the analysis.

- Irrigated Grain Corn in Bacon County, GA
- Non-Irrigated Soybeans in Bacon County, GA



Your Data for Irrigated Grain Corn in Bacon County, GA

For the state-county-crop-practice combination you just chose, your data contain the units listed below. These units will be both individually and jointly analyzed, for evaluating optional and enterprise unit structure crop insurance elections.

FSA#	Unit Name	CC Yield	APH
1234	Home Place	121	166.0000

Projected Prices

For Grain Corn, RMA sets a 2014 projected price of 4.4900 dollars per bushel. If you would like to use a different projected price for the analysis, enter your price below.



Your Price Outlook

Specify your outlook for national marketing year average prices for Grain Corn in dollars per bushel

Grain Corn					
	FAPRI	USDA	in \$/bu		
2014	3.4000	3.4000	3.4000		
2015	3.7400	3.6800	3.7400		
2016	3.9800	3.3800	3.9800		
2017	4.1900	3.4700	4.1900		
2018	4.2000	3.5300	4.2000		



Results ?

The chart below characterizes the probabilities of realizing various levels of net revenue for market receipts plus crop insurance and shallow loss (SCO) indemnities, minus crop insurance FSA program (PLC or ARC) payments.





Results 2

The chart below characterizes the probabilities of realizing various levels of net revenue f market receipts plus crop insurance and shallow loss (SCO) indemnities, minus crop insu FSA program (PLC or ARC) payments.





Results ?

The chart below characterizes the probabilities of realizing various levels of net revenue for market receipts plus crop insurance and shallow loss (SCO) indemnities, minus crop insurance FSA program (PLC or ARC) payments.







A Few Things to Think About

- All of the decisions required in the farm bill add to the producer's ability to tailor the bill to fit their operations – not just add to complication
- There will be plenty of time to gather needed info, analyze options, and make sign-up decisions – no reason to panic



FSA Announced Sign-Up Timeline



^{2nd} Dairy Margin ^{28th} Protection Program for 2014 and 2015



Farm Bill Education

- Podcasts on the AFPC website
 - Describe farm program provisions
 - Demonstrate Decision Aid
- Prepare educational materials and Pod Casts to highlight regional differences of the farm program for producers in their regions

