Projections for Planning Purposes Only -- Not to be Used without Updating 2014 Estimated Costs and Returns per Acre
Cotton - GMO Seed, Conv. Till-12 Row, Dryland, 750 lb. Yield Goal - 500 Acres Coastal Bend Extension District - 11 (Upper Coast)

| Crop Acres | 500 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Cotton Lint | 750.00 | Pound | \$0.69 | \$517.50 | \$258,750.00 |
| Cottonseed | 0.60 | Ton | \$240.00 | \$144.00 | \$72,000.00 |
| Total Revenue |  |  |  | \$661.50 | \$330,750.00 |
|  |  |  |  |  | Enterprise |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Seed |  |  |  |  |  |
| Cotton Seed - B2RF | 54 | Thousand | \$0.46 | \$24.84 | \$12,420.00 |
| Tech Fee-B2RF | 1 | Acre | \$40.69 | \$40.69 | \$20,345.00 |
| Fertilizer |  |  |  |  |  |
| 24-6-2 | 0.208 | Ton | \$375.18 | \$78.04 | \$39,018.72 |
| Herbicide |  |  |  |  |  |
| Glyphosate (gal.) | 0.1875 | Gallon | \$16.01 | \$3.00 | \$1,500.94 |
| Cotton PreEmerge Herb-Grass | 0.625 | Pint | \$11.00 | \$6.88 | \$3,437.50 |
| Cotton PreEmerge Herb-BrodLf | 1 | Pint | \$3.38 | \$3.38 | \$1,690.00 |
| Roundup | 1.5 | Pint | \$3.66 | \$5.49 | \$2,745.00 |
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| Glyphosate (gal.) | 0.1875 | Gallon | \$16.01 | \$3.00 | \$1,500.94 |
| 2, 4D Amine | 1 | Pint | \$2.16 | \$2.16 | \$1,080.00 |
| 2, 4D Amine | 1 | Pint | \$2.16 | \$2.16 | \$1,080.00 |
| Insecticide |  |  |  |  |  |
| Boll Weevil Program UC | 1 | Acre | \$20.20 | \$20.20 | \$10,100.00 |
| Cutworm Control | 1 | Ounce | \$0.52 | \$0.52 | \$260.00 |
| Fleahopper Control UC | 1.6 | Ounce | \$0.95 | \$1.52 | \$760.00 |
| Worm Control | 0.0281 | Gallon | \$173.86 | \$4.89 | \$2,442.73 |
| Stinkbug Control | 8 | Ounce | \$0.95 | \$7.60 | \$3,800.00 |
| Other Chemicals |  |  |  |  |  |
| Surfactant | 0.1 | Pint | \$1.61 | \$0.16 | \$80.50 |
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| Mepiquat Chloride UC | 6 | Ounce | \$0.07 | \$0.42 | \$210.00 |
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| Mepiquat Chloride UC | 6 | Ounce | \$0.07 | \$0.42 | \$210.00 |
| Mepiquat Chloride UC | 12 | Ounce | \$0.07 | \$0.84 | \$420.00 |
| Thidazuron | 0.05 | Pound | \$23.44 | \$1.17 | \$586.00 |
| Silicone Surfactant UC | 0.0125 | Gallon | \$35.97 | \$0.45 | \$224.81 |
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| Silicone Surfactant UC | 0.0125 | Gallon | \$35.97 | \$0.45 | \$224.81 |
| Miscellaneous |  |  |  |  |  |
| Crop Insurance -Cotton UC | 1 | Acre | \$9.50 | \$9.50 | \$4,750.00 |
| G\&A Overhead | 1 | Acre | \$10.50 | \$10.50 | \$5,250.00 |
| Custom |  |  |  |  |  |
| Cotton Scout | 1 | Acre | \$7.00 | \$7.00 | \$3,500.00 |
| Pick and Module | 750 | Pound | \$0.12 | \$90.00 | \$45,000.00 |
| Ginning - Picker | 750 | Pound | \$0.11 | \$82.50 | \$41,250.00 |
| Other Labor |  |  |  |  |  |
| Hand Labor | 0.46 | Hour | \$7.50 | \$3.45 | \$1,725.00 |
| Machinery Labor |  |  |  |  |  |
| Tractors/Self-Propelled | 0.55 | Hour | \$13.75 | \$7.56 | \$3,781.25 |
| Diesel Fuel |  |  |  |  |  |
| Tractors/Self-Propelled | 4.35 | Gallon | \$3.30 | \$14.36 | \$7,177.50 |
| Repairs \& Maintenance |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Acre | \$2.70 | \$2.70 | \$1,347.85 |
| Implements | 1 | Acre | \$1.99 | \$1.99 | \$996.44 |
| Interest on Credit Line |  |  | 5.00\% | \$10.04 | \$5,018.30 |
| Total Variable Costs |  |  |  | \$454.85 | \$227,425.29 |
| Planned Returns Above Variable Costs: |  |  |  | \$206.65 | \$103,324.71 |
| Breakeven Price to Cover Variable Costs |  |  | \$0.41 | nd |  |
|  | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery Depreciation |  |  |  |  |  |
| Tractors/Self-Propelled | 1 | Acre | \$10.78 | \$10.78 | \$5,390.38 |
| Implements | 1 | Acre | \$4.63 | \$4.63 | \$2,317.14 |
| Equipment Investment |  |  |  |  |  |
| Tractors/Self-Propelled | \$139.74 | Dollars | 7.00\% | \$9.78 | \$4,891.03 |
| Implements | \$71.92 | Dollars | 7.00\% | \$5.03 | \$2,517.25 |
| Management Fee, Ownwer/Operator Labor | 1 | Acre | \$33.08 | \$33.08 | \$16,537.50 |
| UCB - Land Charge | 1 | Acre | \$75.00 | \$75.00 | \$37,500.00 |
| Total Fixed Costs |  |  |  | \$138.31 | \$69,153.30 |
| Total Specified Costs |  |  |  | \$593.16 | \$296,578.59 |
| Returns Above Specified Costs |  |  |  | \$68.34 | \$34,171 |

Breakeven Price to Cover Total Costs $\quad \$ 0.60$ Pound

|  |  | Example Breakeven Prices |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Example Yield | Example Yield <br> Pound | Price Needed to Cover Example Variable Costs | Price Needed to Cover Example Total Costs |  |  |
| Percent |  | Own/Rent ShareTenant | Own/Rent | ShareTenant | Landlord |
| 75\% | 562.50 | \$0.55 \$0.55 | \$0.80 | \$0.80 | \$0.00 |
| 90\% | 675.00 | \$0.46 \$0.46 | \$0.67 | \$0.67 | \$0.00 |
| 100\% | 750.00 | \$0.41 \$0.41 | \$0.60 | \$0.60 | \$0.00 |
| 110\% | 825.00 | \$0.38 \$0.38 | \$0.54 | \$0.54 | \$0.00 |
| 125\% | 937.50 | \$0.33 \$0.33 | \$0.48 | \$0.48 | \$0.00 |

Developed by Levi Russell, Assistant Professor and Extension Economist, Texas A\&M AgriLife Extension Service
Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.

