## Projections for Planning Purposes Only -- Not to be Used without Updating

2013 Estimated Costs and Returns per Acre
Soft Red Winter Wheat, 45 bu. Yield Goal - 500 Acres Upper Coastal Bend, Coastal Bend Extension District - 11

| Crop Acres | 500 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Soft Red Wheat | 45.00 | Bushel | \$7.30 | \$328.50 | \$164,250.00 |
| Other Revenue | 0.00 | Acre | \$0.00 | \$0.00 | \$0.00 |
| Other Revenue | 0.00 | Acre | \$0.00 | \$0.00 | \$0.00 |
| Total Revenue |  |  |  | \$328.50 | \$164,250.00 |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Production Costs |  |  |  |  |  |
| Fertilizer |  |  |  |  |  |
| 18-18-18 | 159 | Pounds | \$0.30 | \$47.70 | \$23,850.00 |
| 46-0-0 | 100 | Pounds | \$0.28 | \$28.00 | \$14,000.00 |
| Custom |  |  |  |  |  |
| Fertilizer Application | 2 | Acre | \$5.50 | \$11.00 | \$5,500.00 |
| Apply by Air | 1 | Acre | \$6.00 | \$6.00 | \$3,000.00 |
| Custom Grain Haul | 27 | CWT | \$0.30 | \$8.10 | \$4,050.00 |
| Fungicide |  |  |  |  |  |
| Wheat Fungicide | 6 | Ounce | \$2.61 | \$15.66 | \$7,830.00 |
| Herbicide |  |  |  |  |  |
| Wheat PostEmerge Herbicide | 0.5 | Ounce | \$10.92 | \$5.46 | \$2,730.00 |
| Surfactant | 0.5 | Pint | \$1.61 | \$0.81 | \$402.50 |
| Seed |  |  |  |  |  |
| Wheat Seed | 90 | Pounds | \$0.33 | \$29.70 | \$14,850.00 |
| Other |  |  |  |  |  |
| Crop Insurance -Wheat | 1 | Acre | \$16.65 | \$16.65 | \$8,325.00 |
| Diesel Fuel |  |  |  |  |  |
| Tractors | 3.34 | Gallons | \$3.30 | \$11.01 | \$5,504.16 |
| Self Propelled | 1.00 | Gallons | \$3.30 | \$3.30 | \$1,650.00 |
| Repairs \& Maintenance |  |  |  |  |  |
| Implements | 1 | Acre | \$2.86 | \$2.86 | \$1,429.74 |
| Tractors | 1 | Acre | \$1.91 | \$1.91 | \$957.33 |
| Self Propelled | 1 | Acre | \$5.56 | \$5.56 | \$2,777.78 |
| Operator Labor |  |  |  |  |  |
| Tractors | 0.38 | Hours | \$13.75 | \$5.28 | \$2,642.34 |
| Self Propelled | 0.06 | Hours | \$13.75 | \$0.76 | \$381.94 |
| Hand Labor |  |  |  |  |  |
| Implements | 0.08 | Hours | \$7.50 | \$0.62 | \$312.38 |
| Interest on Credit Line |  |  | 5.00\% | \$5.67 | \$2,833.46 |
| Total Variable Costs |  |  |  | \$206.05 | \$103,026.63 |
| Planned Returns Above Variable Costs: |  |  |  | \$122.45 | \$61,223.37 |
| Breakeven Price to Cover Variable Costs |  |  | \$4.58 | Bushel |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery |  |  |  |  |  |
| Implements | 1 | Acre | \$7.25 | \$7.25 | \$3,624.95 |
| Tractors | 1 | Acre | \$8.17 | \$8.17 | \$4,086.15 |
| Self Propelled | 1 | Acre | \$9.79 | \$9.79 | \$4,895.83 |
| Management Charge | \$328.50 | Dollars | 5.00\% | \$16.43 | \$8,212.50 |
| G\&A Overhead | 1 | Acre | \$10.50 | \$10.50 | \$5,250.00 |
| LCB - Land Charge | 1 | Acre | \$40.00 | \$40.00 | \$20,000.00 |
| Total Fixed Costs |  |  |  | \$92.14 | \$46,069.43 |
| Total Specified Costs |  |  |  | \$298.19 | \$149,096.06 |
| Returns Above Specifiied Costs |  |  |  | \$30.31 | \$15,153.94 |
| Breakeven Price to Cover Total Costs |  |  | \$6.63 | Bushel |  |


|  |  | Breakeven Prices |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yield | Yield | Variable Costs | Total Costs |  |  |  |
| Percent | Bushel | Full | Tenant | Full | Tenant | Landlord |
| $75 \%$ | 33.75 | $\$ 6.11$ | $\$ 6.11$ | $\$ 8.84$ | $\$ 8.84$ | $\$ 0.00$ |
| $90 \%$ | 40.50 | $\$ 5.09$ | $\$ 5.09$ | $\$ 7.36$ | $\$ 7.36$ | $\$ 0.00$ |
| $100 \%$ | 45.00 | $\$ 4.58$ | $\$ 4.58$ | $\$ 6.63$ | $\$ 6.63$ | $\$ 0.00$ |
| $110 \%$ | 49.50 | $\$ 4.16$ | $\$ 4.16$ | $\$ 6.02$ | $\$ 6.02$ | $\$ 0.00$ |
| $125 \%$ | 56.25 | $\$ 3.66$ | $\$ 3.66$ | $\$ 5.30$ | $\$ 5.30$ | $\$ 0.00$ |

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation.

