

**Soybeans, Gulf Coast**  
 Texas Coastal Bend (District 11)  
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SOYBEANS	30.000	bu.	6.6400	199.20	_____
Total GROSS Income				199.20	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
TREFLAN	1.400	qt.	7.000	9.80	_____
FERTILIZER	0.020	TON	216.000	4.32	_____
FERTILIZER APPL.	1.000	acre	2.750	2.75	_____
SEED	50.000	lb.	.320	16.00	_____
INOCULANT	5.000	oz.	.486	2.43	_____
FUSILADE	0.500	PT	6.920	3.46	_____
LANNATE	1.500	PT	6.250	9.37	_____
INSECTICIDE APPL	1.000	appl	2.500	2.50	_____
GRAMOXONE	1.000	PT	4.250	4.25	_____
DESSICANT APPL.	1.000	acre	3.000	3.00	_____
Fuel & Lube - Machinery		Acre		9.59	_____
Repairs - Machinery		Acre		2.88	_____
Labor - Machinery	2.340	Hour	5.751	13.46	_____
Total PREHARVEST				83.82	_____
Interest - OC Borrowed	36.888	Dol.	0.105	3.87	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	20.000	20.00	_____
CUSTOM HAUL	30.000	bu.	.060	1.80	_____
Total HARVEST				21.80	_____
Total VARIABLE COST				109.49	_____
Break-Even Price, Total Variable Cost	\$		3.64 per bu. of SOYBEANS		
GROSS INCOME minus VARIABLE COST				89.71	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Machinery and Equipment		Acre		44.69	_____
Land		Acre		39.40	_____
Total FIXED Cost				84.09	_____
Break-Even Price, Total Cost	\$		6.45 per bu. of SOYBEANS		
Total of ALL Cost				193.58	_____
NET PROJECTED RETURNS				5.62	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 20, 1998*

B-1241 (C11)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
08/13/98	HARVEST	A	SOYBEANS	30.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
08/14/97	PREHARVEST	M	SHRED STALKS	1.0000			.00
08/14/97	PREHARVEST	M	DISKING - TANDEM 6 ROW	1.0000			.00
09/19/97	PREHARVEST	M	FIELD CULTIVATOR 6 ROW	1.0000			.00
10/14/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
01/12/98	PREHARVEST	M	HERBICIDE APPL.	1.0000			.00
01/14/98	PREHARVEST	E	TREFLAN HERB	1.4000	C	V	33.00
02/14/98	PREHARVEST	M	PICKUP TRUCK 3/4 TON	21.0000			.00
03/14/98	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
03/31/98	PREHARVEST	E	FERTILIZER 10-34-0	.0200	C	V	33.00
03/31/98	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	33.00
03/31/98	PREHARVEST	E	SEED SOYBEANS	50.0000	C	V	.00
03/31/98	PREHARVEST	M	PLANTING 6 ROW	1.0000			.00
03/31/98	PREHARVEST	E	INOCULANT SOYBEAN	5.0000	C	V	.00
04/19/98	PREHARVEST	M	CULTIVATE 6 ROW	1.0000			.00
05/13/98	PREHARVEST	M	CULTIVATE 6 ROW	1.0000			.00
05/19/98	PREHARVEST	E	FUSILADE	.5000			.00
05/19/98	PREHARVEST	M	HERBICIDE APPL.	1.0000			.00
07/14/98	PREHARVEST	E	LANNATE	1.5000			.00
07/14/98	PREHARVEST	G	INSECTICIDE APPL	1.0000			.00
08/11/98	PREHARVEST	E	GRAMOXONE	1.0000			.00
08/11/98	PREHARVEST	G	DESSICANT APPL.	1.0000			.00
08/13/98	HARVEST	G	CUSTOM HARVEST SOYBEANS	1.0000	C	V	33.00
08/13/98	HARVEST	G	CUSTOM HAUL SOYBEANS	30.0000	C	V	33.00
08/13/98		K	CROPLAND	1.0000		F	.00