

**Sorghum, Dryland, Conservation Tillage**  
 South Texas (12)  
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SORGHUM	28.000	cwt.	4.4000	123.20	_____
				=====	
Total GROSS Income				123.20	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
HERBICIDE	1.000	acre	6.000	6.00	_____
HERBICIDE APPL.	2.000	acre	3.500	7.00	_____
SEED	6.000	lb.	1.200	7.20	_____
HERBICIDE	1.000	acre	6.000	6.00	_____
INSECTICIDE	1.000	appl	6.000	6.00	_____
PESTICIDE APPL.	1.000	appl	4.000	4.00	_____
Fuel & Lube - Machinery		Acre		6.63	_____
Repairs - Machinery		Acre		1.93	_____
Labor - Machinery	2.189	Hour	7.501	16.42	_____
				=====	
Total PREHARVEST				61.18	_____
HARVEST					
CUSTOM HARV/HAUL	28.000	cwt.	.600	16.80	_____
CUSTOM DRYING	28.000	cwt.	.100	2.80	_____
				=====	
Total HARVEST				19.60	_____
Interest - OC Borrowed	37.163	Dol.	0.120	4.46	_____
Interest - Positive Cash	-0.780	Dol.	0.030	-0.02	_____
				=====	
Total VARIABLE COST				85.22	_____
Break-Even Price, Total Variable Cost	\$	3.04 per cwt.	of SORGHUM		
GROSS INCOME minus VARIABLE COST				37.98	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Machinery and Equipment		Acre		33.05	_____
Land		Acre		40.00	_____
				=====	
Total FIXED Cost				73.05	_____
Break-Even Price, Total Cost	\$	5.65 per cwt.	of SORGHUM		
Total of ALL Cost				158.27	_____
NET PROJECTED RETURNS				-35.07	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after April 21, 1998*

B-1241 (C12)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
07/20/98	HARVEST	A	SORGHUM	28.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
08/10/97	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
08/20/97	PREHARVEST	M	SWEEPING	1.0000			.00
09/15/97	PREHARVEST	E	HERBICIDE SORGCT	1.0000	C	V	.00
09/15/97	PREHARVEST	G	HERBICIDE APPL.	1.0000	C	V	.00
02/15/98	PREHARVEST	E	SEED SORGHUM	6.0000	C	V	.00
02/15/98	PREHARVEST	E	HERBICIDE SORGCT	1.0000	C	V	.00
02/15/98	PREHARVEST	M	PLANTING	1.2500			.00
02/15/98	PREHARVEST	G	HERBICIDE APPL.	1.0000	C	V	.00
03/15/98	PREHARVEST	M	CULTIVATING 6 ROW	1.0000			.00
03/31/98	PREHARVEST	M	PICKUP TRUCK 3/4 TON	40.0000			.00
05/15/98	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
05/15/98	PREHARVEST	G	PESTICIDE APPL. SORGCT	1.0000	C	V	.00
07/20/98	HARVEST	G	CUSTOM HARV/HAUL SORGHUM	28.0000	C	V	.00
07/20/98	HARVEST	G	CUSTOM DRYING SORGHUM	28.0000	C	V	.00
07/31/98		K	CASH-RENT SORGHUM	1.0000		F	.00