

**Jalapeno Peppers, Irrigated**  
 South Texas (12)  
 1999 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
JALAPENOS	100.000	cwt.	22.2500	2225.00	
<b>Total GROSS Income</b>				<b>2225.00</b>	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
<b>PREHARVEST</b>					
HERBICIDE	1.000	acre	52.500	52.50	
PHOSPHATE	80.000	lb.	.300	24.00	
SEED	3.000	lb.	40.000	120.00	
INSECTICIDE	1.000	appl	6.940	6.94	
PESTICIDE APPL.	1.000	appl	4.000	4.00	
FUNGICIDE	1.000	appl	3.830	3.83	
NITROGEN (LIQ)	120.000	lb.	.370	44.40	
IRRIGATION	1.000	AcIn	9.000	9.00	
INSECTICIDE	1.000	appl	6.940	6.94	
PESTICIDE APPL.	1.000	appl	4.000	4.00	
IRRIGATION	1.000	AcIn	9.000	9.00	
INSECTICIDE	1.000	appl	6.940	6.94	
PESTICIDE APPL.	1.000	appl	4.000	4.00	
FUNGICIDE	1.000	appl	3.830	3.83	
IRRIGATION	1.000	AcIn	9.000	9.00	
INSECTICIDE	1.000	appl	6.940	6.94	
PESTICIDE APPL.	1.000	appl	4.000	4.00	
IRRIGATION	1.000	AcIn	9.000	9.00	
INSECTICIDE	1.000	appl	6.940	6.94	
PESTICIDE APPL.	1.000	appl	4.000	4.00	
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PESTICIDE APPL.	1.000	appl	4.000	4.00	
FUNGICIDE	1.000	appl	3.830	3.83	
IRRIGATION	1.000	AcIn	9.000	9.00	
Fuel & Lube - Machinery		Acre		13.29	
Repairs - Machinery		Acre		6.76	
Labor - Machinery	5.791	Hour	7.501	43.44	
- Other	24.000	Hour	6.500	156.00	
- Irrigation	3.500	Hour	5.750	20.13	
<b>Total PREHARVEST</b>				<b>635.41</b>	
<b>HARVEST</b>					
HARVEST	100.000	cwt.	9.000	900.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PACK & COUNT	100.000	cwt.	2.400	240.00	
MARKETING	100.000	cwt.	.500	50.00	
Labor - Other	6.000	Hour	6.500	39.00	
<b>Total HARVEST</b>				<b>1229.00</b>	
Interest - OC Borrowed	174.453	Dol.	0.095	16.57	
Interest - Positive Cash	-3.933	Dol.	0.030	-0.12	
<b>Total VARIABLE COST</b>				<b>1880.87</b>	
<b>GROSS INCOME minus VARIABLE COST</b>				<b>344.13</b>	
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		144.68	
Land		Acre		85.00	
<b>Total FIXED Cost</b>				<b>229.68</b>	
<b>Total of ALL Cost</b>				<b>2110.55</b>	
<b>NET PROJECTED RETURNS</b>				<b>114.45</b>	

Projections for Planning Purposes Only  
 Not to be Used without Updating after February 13, 1999

B-1241 (C12)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
06/10/99	HARVEST	A	JALAPENOS	100.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
12/10/98	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
12/15/98	PREHARVEST	M	PLOWING 4 BOTTOM	1.0000			.00
12/20/98	PREHARVEST	M	CHISELING 18 FT	1.0000			.00
12/30/98	PREHARVEST	M	DISCING-OFFSET 13 FT	1.0000			.00
01/05/99	PREHARVEST	M	FLOATING	1.0000			.00
01/10/99	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
01/20/99	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
01/25/99	PREHARVEST	M	ROTOVATING	1.0000			.00
01/30/99	PREHARVEST	E	HERBICIDE PEPPERS	1.0000	C	V	.00
01/30/99	PREHARVEST	M	SPRAYING	1.0000			.00
02/05/99	PREHARVEST	E	PHOSPHATE	80.0000	C	V	.00
02/05/99	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
02/10/99	PREHARVEST	E	SEED JALAPENO	3.0000	C	V	.00
02/10/99	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
02/20/99	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
02/25/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
02/25/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
02/25/99	PREHARVEST	E	FUNGICIDE JALAPENO	1.0000	C	V	.00
02/25/99	PREHARVEST	H	HIRED LABOR	6.0000			.00
02/27/99	PREHARVEST	M	DITCHING	1.0000			.00
02/28/99	PREHARVEST	O	IRRIGATION	1.0000			.00
02/28/99	PREHARVEST	E	NITROGEN (LIQ) PEPPERS	120.0000	C	V	.00
03/10/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
03/10/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
03/14/99	PREHARVEST	M	DITCHING	1.0000			.00
03/15/99	PREHARVEST	O	IRRIGATION	1.0000			.00
03/20/99	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
03/25/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
03/25/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
03/25/99	PREHARVEST	E	FUNGICIDE JALAPENO	1.0000	C	V	.00
03/25/99	PREHARVEST	H	HIRED LABOR	6.0000			.00
03/30/99	PREHARVEST	O	IRRIGATION	1.0000			.00
03/31/99	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
04/10/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
04/10/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
04/14/99	PREHARVEST	M	DITCHING	1.0000			.00
04/15/99	PREHARVEST	O	IRRIGATION	1.0000			.00
04/25/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
04/25/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
04/25/99	PREHARVEST	E	FUNGICIDE JALAPENO	1.0000	C	V	.00
04/25/99	PREHARVEST	H	HIRED LABOR	6.0000			.00
04/30/99	PREHARVEST	O	IRRIGATION	1.0000			.00
05/10/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
05/10/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
05/14/99	PREHARVEST	M	DITCHING	1.0000			.00
05/15/99	PREHARVEST	O	IRRIGATION	1.0000			.00
05/25/99	PREHARVEST	E	INSECTICIDE JALAPENO	1.0000	C	V	.00
05/25/99	PREHARVEST	G	PESTICIDE APPL. JALAPENO	1.0000	C	V	.00
05/25/99	PREHARVEST	E	FUNGICIDE JALAPENO	1.0000	C	V	.00
05/25/99	PREHARVEST	H	HIRED LABOR	6.0000			.00
05/30/99	PREHARVEST	O	IRRIGATION	1.0000			.00
06/10/99	HARVEST	G	HARVEST JALAPENO	100.0000	C	V	.00

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
06/10/99	HARVEST	H	HIRED LABOR	6.0000			.00
06/10/99	HARVEST	G	PACK & COUNT JALAPENO	100.0000	C	V	.00
06/10/99	HARVEST	G	MARKETING JALAPENO	100.0000	C	V	.00
06/15/99		K	CASH-RENT JALAPENO	1.0000			.00