

Fresh Market Spinach, Irrigated
 Southwest (10)
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
SPINACH FRESH	275.000	bu.	7.0000	1925.00	
Total GROSS Income				1925.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
PHOSPHATE	150.000	lb.	.230	34.50	
NITROGEN (N32)	90.000	lb.	.200	18.00	
FERTILIZER APPL.	1.000	acre	1.500	1.50	
HERBICIDE	1.000	ACRE	12.500	12.50	
SEED	8.000	lb.	8.000	64.00	
NITROGEN (DRY)	60.000	lb.	.300	18.00	
CONSULTING FEE	1.000	acre	8.000	8.00	
INSECTICIDE	1.000	APPL	20.000	20.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	APPL	20.000	20.00	
FUNGICIDE	1.000	APPL	7.000	7.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	APPL	20.000	20.00	
FUNGICIDE	1.000	APPL	7.000	7.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
Fuel & Lube - Machinery		Acre		18.95	
- Irrigation		Acre		20.62	
Repairs - Machinery		Acre		4.60	
- Irrigation		Acre		9.09	
Labor - Machinery	3.734	Hour	8.236	30.75	
- Other	4.000	Hour	6.210	24.84	
- Irrigation	0.400	Hour	7.848	3.14	
Total PREHARVEST				355.98	
HARVEST					
HARV., PACK & MKT	375.000	bu.	4.500	1687.50	
Total HARVEST				1687.50	
Interest - OC Borrowed	117.245	Dol.	0.095	11.14	
Total VARIABLE COST				2054.62	
GROSS INCOME minus VARIABLE COST				-129.62	
FIXED COST Description		Unit		Total	
MISC ADMIN O/H		ACRE		12.00	
Machinery and Equipment		Acre		63.08	
Irrigation		Acre		35.01	
Land		Acre		30.00	
Total FIXED Cost				140.09	
Total of ALL Cost				2194.71	
NET PROJECTED RETURNS				-269.71	

Projections for Planning Purposes Only
 Not to be Used without Updating after February 13, 1998

B-1241 (C10)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
01/25/98	HARVEST	A	SPINACH FRESH	275.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
08/01/97	PREHARVEST	M	SHREDDING	1.0000			.00
08/03/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/05/97	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
08/07/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/10/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/15/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
08/15/97	PREHARVEST	E	PHOSPHATE	150.0000	C	V	.00
08/20/97	PREHARVEST	E	NITROGEN (N32)	90.0000	C	V	.00
08/20/97	PREHARVEST	G	FERTILIZER APPL.	1.0000			.00
08/25/97	PREHARVEST	E	HERBICIDE SPINACH	1.0000			.00
08/25/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
09/10/97	PREHARVEST	E	SEED SPINACH	8.0000	C	V	.00
09/10/97	PREHARVEST	M	PLANTING 4 ROW	1.0000			.00
09/10/97	PREHARVEST	O	IRRIGATION	2.0000			.00
09/15/97	PREHARVEST	E	NITROGEN (DRY)	60.0000	C	V	.00
09/25/97	PREHARVEST	O	IRRIGATION	2.0000			.00
09/30/97	PREHARVEST	G	CONSULTING FEE SPINACH	1.0000	C	V	.00
10/10/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/20/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/25/97	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
10/25/97	PREHARVEST	G	PESTICIDE APPL. FSPINACH	1.0000			.00
10/25/97	PREHARVEST	H	HIRED LABOR	2.0000			.00
10/25/97	PREHARVEST	O	IRRIGATION	2.0000			.00
11/20/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
11/25/97	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
11/25/97	PREHARVEST	E	FUNGICIDE SPINACH	1.0000			.00
11/25/97	PREHARVEST	G	PESTICIDE APPL. FSPINACH	1.0000			.00
11/25/97	PREHARVEST	H	HIRED LABOR	2.0000			.00
11/25/97	PREHARVEST	O	IRRIGATION	2.0000			.00
11/30/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
12/15/97	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
12/15/97	PREHARVEST	E	FUNGICIDE SPINACH	1.0000			.00
12/15/97	PREHARVEST	G	PESTICIDE APPL. FSPINACH	1.0000			.00
01/15/98	PREHARVEST	O	IRRIGATION	2.0000			.00
01/25/98	HARVEST	G	HARV., PACK & MKT SPINACH	375.0000	C	V	.00
01/31/98		K	LAND - CASH RENT SPINACH	1.0000		F	.00
01/31/98		E	MISC ADMIN O/H	.7500		F	.00