

**Cucumbers(Pickles), Irrigated**  
 Southwest (10)  
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
CUCUMBERS PICKLES	80.000	cwt.	6.0000	480.00	_____
Total GROSS Income				480.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	80.000	lb.	.230	18.40	_____
NITROGEN (DRY)	40.000	lb.	.300	12.00	_____
SEED	6.250	lb.	16.000	100.00	_____
PLANTER RENTAL	1.000	acre	6.000	6.00	_____
HERBICIDE	1.000	ACRE	15.000	15.00	_____
BEEHIVE RENT	0.500	HIVE	30.000	15.00	_____
NITROGEN (LIQ)	40.000	lb.	.300	12.00	_____
INSECTICIDE	1.000	appl	10.000	10.00	_____
FUNGICIDE	1.000	ACRE	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	4.500	4.50	_____
CONSULTING FEE	1.000	acre	12.000	12.00	_____
Fuel & Lube - Machinery		Acres		18.48	_____
- Irrigation		Acres		12.37	_____
Repairs - Machinery		Acres		4.36	_____
- Irrigation		Acres		5.45	_____
Labor - Machinery	2.978	Hour	8.236	24.53	_____
- Other	10.000	Hour	6.210	62.10	_____
- Irrigation	0.240	Hour	7.848	1.88	_____
Total PREHARVEST				344.07	_____
Interest - OC Borrowed	51.335	Dol.	0.095	4.88	_____
HARVEST					
HARV.,PACK & MKT	80.000	crtn	.750	60.00	_____
Total HARVEST				60.00	_____
Total VARIABLE COST				408.95	_____
GROSS INCOME minus VARIABLE COST				71.05	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
MISC ADMIN O/H		ACRE		8.00	_____
Machinery and Equipment		Acres		56.67	_____
Irrigation		Acres		21.01	_____
Land		Acres		30.00	_____
Total FIXED Cost				115.68	_____
Total of ALL Cost				524.62	_____
NET PROJECTED RETURNS				-44.62	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 13, 1998*

B-1241 (C10)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
10/25/98	HARVEST	A	CUCUMBERS PICKLES	80.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
08/01/98	PREHARVEST	M	SHREDDING	1.0000			.00
08/03/98	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/07/98	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
08/10/98	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/15/98	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
08/18/98	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
08/20/98	PREHARVEST	E	PHOSPHATE	80.0000	C	V	.00
08/20/98	PREHARVEST	E	NITROGEN (DRY)	40.0000	C	V	.00
08/20/98	PREHARVEST	M	CULT. & SPRAY	1.0000			.00
08/20/98	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
08/24/98	PREHARVEST	E	SEED CUCUMBER	6.2500	C	V	.00
08/24/98	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
08/24/98	PREHARVEST	E	PLANTER RENTAL CUCUMBER	1.0000	C	V	.00
08/26/98	PREHARVEST	O	IRRIGATION	1.5000			.00
08/30/98	PREHARVEST	E	HERBICIDE CUCUMBER	1.0000			.00
08/30/98	PREHARVEST	E	BEEHIVE RENT	.5000	C	V	.00
09/01/98	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
09/15/98	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
09/15/98	PREHARVEST	O	IRRIGATION	1.5000			.00
09/15/98	PREHARVEST	M	PICKUP TRUCK 3/4 TON	5.0000			.00
09/15/98	PREHARVEST	H	HIRED LABOR	4.0000	C	V	.00
09/15/98	PREHARVEST	E	NITROGEN (LIQ)	40.0000	C	V	.00
09/20/98	PREHARVEST	E	INSECTICIDE CUCUMBER	1.0000	C	V	.00
09/20/98	PREHARVEST	E	FUNGICIDE CUCUMBER	1.0000	C	V	.00
09/20/98	PREHARVEST	G	PESTICIDE APPL. CUCUMBER	1.0000	C	V	.00
09/25/98	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
09/25/98	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
09/29/98	PREHARVEST	O	IRRIGATION	1.5000			.00
10/10/98	PREHARVEST	G	CONSULTING FEE VEG	1.0000	C	V	.00
10/18/98	PREHARVEST	O	IRRIGATION	1.5000			.00
10/25/98	HARVEST	G	HARV., PACK & MKT CUCUMBER	80.0000	C	V	.00
10/25/98		K	LAND - CASH RENT CUCUMBER	1.0000		F	.00
10/25/98		E	MISC ADMIN O/H	.5000		F	.00