

Coastal Bermuda Hay, Irrigated
 Southwest (10)
 1998 projected Costs and Returns per Acre

| GROSS INCOME Description | Quantity | Unit | \$ / Unit | Total | Your Estimate |
|---------------------------|----------|------|-----------|--------|---------------|
| HAY BERMUDA | 10.000 | ton | 85.0000 | 850.00 | |
| Total GROSS Income | | | | 850.00 | |
| VARIABLE COST Description | Quantity | Unit | \$ / Unit | Total | |
| FIRST CUTTING | | | | | |
| NITROGEN (DRY) | 60.000 | lb. | .200 | 12.00 | |
| PHOSPHATE | 60.000 | lb. | .230 | 13.80 | |
| MOW, RAKE & BALE | 66.660 | bale | .700 | 46.66 | |
| CUSTOM HAULING | 66.660 | bale | .500 | 33.33 | |
| Fuel & Lube - Machinery | | Acre | | 0.97 | |
| - Irrigation | | Acre | | 10.31 | |
| Repairs - Machinery | | Acre | | 0.22 | |
| - Irrigation | | Acre | | 5.07 | |
| Labor - Machinery | 0.240 | Hour | 8.239 | 1.97 | |
| - Irrigation | 0.233 | Hour | 7.853 | 1.83 | |
| Total FIRST CUTTING | | | | 126.17 | |
| SECOND CUTTING | | | | | |
| NITROGEN (DRY) | 60.000 | lb. | .300 | 18.00 | |
| CUSTOM HAULING | 66.660 | bale | .500 | 33.33 | |
| MOW, RAKE & BALE | 66.660 | bale | .700 | 46.66 | |
| Fuel & Lube - Machinery | | Acre | | 1.24 | |
| Repairs - Machinery | | Acre | | 0.28 | |
| Labor - Machinery | 0.386 | Hour | 8.236 | 3.18 | |
| Total SECOND CUTTING | | | | 102.69 | |
| THIRD CUTTING | | | | | |
| NITROGEN (DRY) | 60.000 | lb. | .300 | 18.00 | |
| MOW, RAKE & BALE | 66.660 | bale | .700 | 46.66 | |
| CUSTOM HAULING | 66.660 | bale | .500 | 33.33 | |
| Fuel & Lube - Machinery | | Acre | | 0.97 | |
| - Irrigation | | Acre | | 5.15 | |
| Repairs - Machinery | | Acre | | 0.22 | |
| - Irrigation | | Acre | | 2.54 | |
| Labor - Machinery | 0.240 | Hour | 8.239 | 1.97 | |
| - Irrigation | 0.117 | Hour | 7.853 | 0.91 | |
| Total THIRD CUTTING | | | | 109.76 | |
| FOURTH CUTTING | | | | | |
| NITROGEN (DRY) | 60.000 | lb. | .300 | 18.00 | |
| MOW, RAKE & BALE | 66.660 | bale | .700 | 46.66 | |
| CUSTOM HAULING | 66.660 | bale | .500 | 33.33 | |
| Fuel & Lube - Machinery | | Acre | | 9.08 | |
| - Irrigation | | Acre | | 5.15 | |
| Repairs - Machinery | | Acre | | 2.09 | |
| - Irrigation | | Acre | | 2.54 | |
| Labor - Machinery | 2.068 | Hour | 8.235 | 17.03 | |
| - Irrigation | 0.117 | Hour | 7.853 | 0.91 | |
| Total FOURTH CUTTING | | | | 134.80 | |
| FIFTH CUTTING | | | | | |
| NITROGEN (DRY) | 60.000 | lb. | .300 | 18.00 | |
| MOW, RAKE & BALE | 66.600 | bale | .700 | 46.62 | |
| CUSTOM HAULING | 66.600 | bale | .500 | 33.30 | |
| Fuel & Lube - Machinery | | Acre | | 0.97 | |
| - Irrigation | | Acre | | 5.15 | |
| Repairs - Machinery | | Acre | | 0.22 | |
| - Irrigation | | Acre | | 2.54 | |
| Labor - Machinery | 0.240 | Hour | 8.239 | 1.97 | |
| - Irrigation | 0.117 | Hour | 7.853 | 0.91 | |

*Projections for Planning Purposes Only
Not to be Used without Updating after February 13, 1998*

B-1241 (C10)

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|----------------------------------|-------|-------|-------|-------|--------|--|
| Total FIFTH CUTTING | | | | ===== | 109.69 | |
| Interest - OC Borrowed | 8.965 | Dol. | 0.095 | | 0.85 | |
| | | | | ===== | | |
| Total VARIABLE COST | | | | | 583.97 | |
| GROSS INCOME minus VARIABLE COST | | | | | 266.03 | |
| | | | | | | |
| FIXED COST Description | | Unit | | | Total | |
| ===== | | ===== | | | ===== | |
| MISC ADMIN O/H | | ACRE | | | 8.00 | |
| Machinery and Equipment | | Acre | | | 39.49 | |
| Irrigation | | Acre | | | 53.51 | |
| Land | | Acre | | | 30.00 | |
| Perennial Crop | | Acre | | | 21.74 | |
| | | | | | ===== | |
| Total FIXED Cost | | | | | 152.73 | |
| Total of ALL Cost | | | | | 736.70 | |
| | | | | | | |
| NET PROJECTED RETURNS | | | | | 113.30 | |