

**Coastal Bermudagrass Hay**  
 Central Texas (8)  
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
HAY BERMUDA	150.000	bale	2.0000	300.00	_____
Total GROSS Income				300.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
HERB, PRE-EMERGE	1.000	acre	3.000	3.00	_____
Fuel & Lube - Machinery		Acre		0.23	_____
Repairs - Machinery		Acre		0.13	_____
Labor - Machinery	0.085	Hour	5.004	0.43	_____
Total PREHARVEST				3.79	_____
FIRST CUTTING					
FERT. 18-46-0	100.000	lb.	.112	11.25	_____
FERT. 34-0-0	250.000	lb.	.080	20.00	_____
DRY FERT. RIG	1.000	acre	2.000	2.00	_____
CUSTOM BALING	60.000	bale	.650	39.00	_____
CUSTOM HAULING	60.000	bale	.400	24.00	_____
Fuel & Lube - Machinery		Acre		0.12	_____
Repairs - Machinery		Acre		0.04	_____
Labor - Machinery	0.045	Hour	5.007	0.23	_____
Total FIRST CUTTING				96.64	_____
SECOND CUTTING					
FERT. 34-0-0	250.000	lb.	.080	20.00	_____
DRY FERT. RIG	1.000	acre	2.000	2.00	_____
CUSTOM BALING	45.000	bale	.650	29.25	_____
CUSTOM HAULING	45.000	bale	.400	18.00	_____
Fuel & Lube - Machinery		Acre		0.12	_____
Repairs - Machinery		Acre		0.04	_____
Labor - Machinery	0.045	Hour	5.007	0.23	_____
Total SECOND CUTTING				69.64	_____
THIRD CUTTING					
FERT. 34-0-0	250.000	lb.	.080	20.00	_____
DRY FERT. RIG	1.000	acre	2.000	2.00	_____
CUSTOM BALING	45.000	bale	.650	29.25	_____
CUSTOM HAULING	45.000	bale	.400	18.00	_____
Fuel & Lube - Machinery		Acre		0.12	_____
Repairs - Machinery		Acre		0.04	_____
Labor - Machinery	0.045	Hour	5.007	0.23	_____
Total THIRD CUTTING				69.64	_____
Interest - OC Borrowed	16.409	Dol.	0.121	1.99	_____
Interest - Positive Cash	-13.599	Dol.	0.072	-0.98	_____
Total VARIABLE COST				240.71	_____
Break-Even Price, Total Variable Cost	\$	1.60	per bale of HAY		
GROSS INCOME minus VARIABLE COST				59.29	_____
FIXED COST Description	Unit	Total			
=====	=====	=====			
Machinery and Equipment	Acre	3.41			_____
Land	Acre	12.00			_____
Perennial Crop	Acre	11.06			_____
Total FIXED Cost		26.47			_____
Break-Even Price, Total Cost	\$	1.78	per bale of HAY		
Total of ALL Cost				267.18	_____
NET PROJECTED RETURNS				32.82	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 13, 1998*

B-1241 (L08)

Date	Stage of Production	Type of Prod.	Product	Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
06/15/98	FIRST CUTTING	A	HAY	BERMUDA	60.0000	.0000	C	.00	Y
07/15/98	SECOND CUTTING	A	HAY	BERMUDA	45.0000	.0000	C	.00	Y
11/01/98	THIRD CUTTING	A	HAY	BERMUDA	45.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input	Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
12/15/97	PREHARVEST	M	SPRAYING		1.0000			.00
12/15/97	PREHARVEST	E	HERB, PRE-EMERGE	BERMUDA	1.0000	C	V	.00
04/01/98	FIRST CUTTING	M	DRY FERT. RIG		1.0000			.00
04/01/98	FIRST CUTTING	E	FERT. 18-46-0		100.0000	C	V	.00
04/01/98	FIRST CUTTING	E	FERT. 34-0-0		250.0000	C	V	.00
06/01/98	FIRST CUTTING	G	CUSTOM BALING	HAY	60.0000	C	V	.00
06/01/98	FIRST CUTTING	G	CUSTOM HAULING	HAY	60.0000	C	V	.00
06/05/98	SECOND CUTTING	M	DRY FERT. RIG		1.0000			.00
06/05/98	SECOND CUTTING	E	FERT. 34-0-0		250.0000	C	V	.00
07/01/98	SECOND CUTTING	G	CUSTOM BALING	HAY	45.0000	C	V	.00
07/05/98	THIRD CUTTING	M	DRY FERT. RIG		1.0000			.00
07/05/98	THIRD CUTTING	E	FERT. 34-0-0		250.0000	C	V	.00
07/05/98	SECOND CUTTING	G	CUSTOM HAULING	HAY	45.0000	C	V	.00
10/15/98	THIRD CUTTING	G	CUSTOM BALING	HAY	45.0000	C	V	.00
10/15/98	THIRD CUTTING	G	CUSTOM HAULING	HAY	45.0000	C	V	.00
12/31/98		K	CASH RENT	PASTURE	1.0000	C	F	.00
12/31/98		L	COASTAL	BERMUDA	1.0000		F	.00