Projections for Planning Purposes Only -- Not to be Used without Updating 2013 Estimated Costs and Returns per Acre
Cotton-Gen. Modified Seed, Conv. 24 Row, Dryland, 800 lb . Yield Goal - 500 Acres
Lower Coastal Bend, Coastal Bend Extension District - 11

| Crop Acres | 500 |  | \$/Unit | Total | Enterprise Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Quantity | Units |  |  |  |
| Cotton Lint | 800.00 | Pound | \$0.69 | \$552.00 | \$276,000.00 |
| Cottonseed | 0.66 | Ton | \$250.00 | \$165.00 | \$82,500.00 |
| Other Revenue | 0.00 | Acre | \$0.00 | \$0.00 | \$0.00 |
| Total Revenue |  |  |  | \$717.00 | $\begin{gathered} \$ 358,500.00 \\ \text { Enterprise } \end{gathered}$ |
| VARIABLE COSTS | Quantity | Units | \$/Unit | Total | Total |
| Production Costs |  |  |  |  |  |
| Fertilizer |  |  |  |  |  |
| 24-8-0 | 0.1665 | Ton | \$378.58 | \$63.03 | \$31,516.79 |
| Custom |  |  |  |  |  |
| Fertilizer Application | , | Acre | \$5.25 | \$5.25 | \$2,625.00 |
| Pick and Module | 800 | Pounds | \$0.12 | \$96.00 | \$48,000.00 |
| Ginning - Picker | 800 | Pounds | \$0.11 | \$88.00 | \$44,000.00 |
| Herbicide |  |  |  |  |  |
| Glyphosate | 2.375 | Quart | \$5.04 | \$11.96 | \$5,982.03 |
| Triflurilan | 2 | Pint | \$2.71 | \$5.42 | \$2,708.33 |
| Defoliants - Picker | 0.2 | Pound | \$17.34 | \$3.47 | \$1,734.38 |
| 2, 4D | 1 | Pound | \$4.25 | \$4.25 | \$2,125.00 |
| Insecticide |  |  |  |  |  |
| Fleahopper Control | 3.2 | Ounce | \$0.96 | \$3.08 | \$1,541.67 |
| Bollworm Control | 2.5 | Ounce | \$3.20 | \$8.01 | \$4,003.91 |
| Boll Weevil Program | 1 | Acre | \$23.14 | \$23.14 | \$11,570.00 |
| Seed |  |  |  |  |  |
| Cotton Seed - B2RF | 52.8 | Thousand | \$0.59 | \$31.15 | \$15,576.00 |
| Tech Fee - B2RF | 1 | Acre | \$40.69 | \$40.69 | \$20,345.00 |
| Cotton Seed - Insect Treatme | 52.8 | Thousand | \$0.15 | \$7.92 | \$3,960.00 |
| Other |  |  |  |  |  |
| Pickup Milage Charge | , | Acre | \$3.88 | \$3.88 | \$1,940.00 |
| Crop Insurance -Cotton | 1 | Acre | \$13.22 | \$13.22 | \$6,610.00 |
| Growth Regulators |  |  |  |  |  |
| Mepiquat Chloride | 5 | Ounce | \$0.20 | \$1.02 | \$507.81 |
| Surfactant/Adjuvant |  |  |  |  |  |
| Silicone Surfactant | 1.6 | Ounce | \$0.70 | \$1.13 | \$562.50 |
| Diesel Fuel |  |  |  |  |  |
| Tractors | 3.61 | Gallons | \$3.30 | \$11.93 | \$5,964.07 |
| Self Propelled | 0.69 | Gallons | \$3.30 | \$2.29 | \$1,142.86 |
| Repairs \& Maintenance |  |  |  |  |  |
| Implements | 1 | Acre | \$4.68 | \$4.68 | \$2,339.53 |
| Tractors |  | Acre | \$4.31 | \$4.31 | \$2,153.56 |
| Self Propelled | 1 | Acre | \$2.72 | \$2.72 | \$1,361.31 |
| Operator Labor 0 l |  |  |  |  |  |
| Tractors | 0.29 | Hours | \$13.75 | \$3.99 | \$1,993.75 |
| Self Propelled | 0.07 | Hours | \$13.75 | \$0.99 | \$495.00 |
| Hand Labor |  |  |  |  |  |
| Tractors | 0.01 | Hours | \$7.50 | \$0.05 | \$26.63 |
| Self Propelled | 0.07 | Hours | \$7.50 | \$0.54 | \$270.00 |
| Interest on Credit Line |  |  | 5.00\% | \$8.94 | \$4,468.55 |
| Total Variable Costs |  |  |  | \$451.05 | \$225,523.67 |
| Planned Returns Above Variable Costs: |  |  |  | \$265.95 | \$132,976.33 |
| Breakeven Price to Cover Variable Costs |  |  | \$0.36 | Pound |  |
| FIXED COSTS | Quantity | Units | \$/Unit | Total | Enterprise Total |
| Machinery |  |  |  |  |  |
| Implements | 1 | Acre | \$9.11 | \$9.11 | \$4,556.35 |
| Tractors | 1 | Acre | \$8.97 | \$8.97 | \$4,485.09 |
| Self Propelled | 1 | Acre | \$4.80 | \$4.80 | \$2,399.32 |
| Management Charge | \$717.00 | Dollars | 5.00\% | \$35.85 | \$17,925.00 |
| LCB - Land Charge | 1 | Acre | \$55.00 | \$55.00 | \$27,500.00 |
| Total Fixed Costs |  |  |  | \$113.73 | \$56,865.75 |
| Total Specified Costs |  |  |  | \$564.78 | \$282,389.42 |

Returns Above Specifiied Costs
\$152.22 \$76,110.58

| Breakeven Price to Cover Total Costs |  |  | $\$ 0.50$ | Pound |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Breakeven Prices |  |  |  |  |
| Yield | Yield | Variable Costs | Total Costs |  |  |  |
| Percent | Pound | Full | Tenant | Full | Tenant | Landlord |
| $75 \%$ | 600.00 | $\$ 0.48$ | $\$ 0.48$ | $\$ 0.67$ | $\$ 0.67$ | $\$ 0.00$ |
| $90 \%$ | 720.00 | $\$ 0.40$ | $\$ 0.40$ | $\$ 0.56$ | $\$ 0.56$ | $\$ 0.00$ |
| $100 \%$ | 800.00 | $\$ 0.36$ | $\$ 0.36$ | $\$ 0.50$ | $\$ 0.50$ | $\$ 0.00$ |
| $110 \%$ | 880.00 | $\$ 0.33$ | $\$ 0.33$ | $\$ 0.45$ | $\$ 0.45$ | $\$ 0.00$ |
| $125 \%$ | 1000.00 | $\$ 0.29$ | $\$ 0.29$ | $\$ 0.40$ | $\$ 0.40$ | $\$ 0.00$ |

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation.

