

*Projections for Planning Purposes Only
Not to be Used without Updating after October 15, 2003*

**Cow-Calf Production Improved Pastures 40 Cow Herd
Central Texas (8)
2004 Projected Costs and Returns per Head**

PRODUCTION Description		Quantity	Unit	\$ / Unit	Return
CULL COWS	BEEF	0.10Hd	9.000 cwt.	44.0000	39.60
HEIFER CALVES		0.28Hd	4.500 cwt.	96.0000	120.96
STEER CALVES		0.43Hd	4.800 cwt.	100.0000	206.40
Total GROSS Income					366.96
OPERATING INPUT or CUSTOM OPERATION					
Description		Input Use	Unit	\$ / Unit	Cost
HAY	BERMUDA	24.750	cwt.	3.000	74.25
MISCELLANEOUS	COW-CALF	1.000	head	10.000	10.00
PASTURE	BERMUDA	1.800	acre	37.320	67.18
SALES COMMISSION	CULL COW	0.900	cwt.	1.250	1.13
SALES COMMISSION	STOCKER	3.180	cwt.	2.000	6.36
SALT & MINERALS		0.490	cwt.	7.930	3.89
SUPPLEMENT		1.500	cwt.	10.750	16.13
VET. MEDICINE	COW-CALF	1.000	head	7.000	7.00
Fuel					7.25
Lube					0.72
Repair					5.94
Total OPERATING INPUT and CUSTOM OPERATION Costs					199.83
Residual returns to capital, ownership labor, land, management, and profit					167.13
CAPITAL INVESTMENT Description		Quantity Invested	Unit	Rate of Return	Cost
Interest - IT Borrowed		1287.670	Dol.	0.073	93.36
Interest - OC Borrowed		115.815	Dol.	0.085	9.84
Interest - OC Earned		-17.688	Dol.	0.095	-1.68
Total CAPITAL INVESTMENT Costs					101.52
Residual returns to ownership, labor, land, management, and profit					65.61
OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)					Cost
Machinery and Equipment					41.75
Livestock					14.98
Total OWNERSHIP Costs					56.74
Residual returns to labor, land, management, and profit					8.87
LABOR COST Description		Input Use	Unit	Average Rate	Cost
Machinery and Equipment		3.108	Hr.	5.152	16.01
Other		5.400	Hr.	5.000	27.00
Total LABOR Costs					43.01
Residual returns to land, management, and profit					-34.15
LAND COST Description		Input Use	Unit	Rate of Return	Cost
BERMUDA PASTURE Annual Lease		1.800	Acre	20.000	36.00
NATIVE PASTURE Annual Lease		2.000	Acre	8.000	16.00
Total LAND Costs					52.00
Residual returns to management and profit					-86.15
Residual returns to profit					-86.15
Total Projected Cost of Production					453.11

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GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====
CULL COWS BEEF	0.10Hd	9.000	cwt.	44.0000
HEIFER CALVES	0.28Hd	4.500	cwt.	96.0000
STEER CALVES	0.43Hd	4.800	cwt.	100.0000
				=====
Total GROSS Income				366.96
VARIABLE COST Description =====				Total =====
BARN HAY				0.26
FENCING ONE MILE				2.90
HAY BERMUDA				74.25
Interest - Earned				-1.68
Interest - OC Borrowed				9.84
LIVESTOCK LABOR				27.00
MISCELLANEOUS COW-CALF				10.00
PASTURE BERMUDA				67.18
PENS & EQUIPMENT				0.81
PICKUP TRUCK 3/4 TON				25.96
SALES COMMISSIONCULL COW				1.13
SALES COMMISSIONSTOCKER				6.36
SALT & MINERALS				3.89
SUPPLEMENT				16.13
VET. MEDICINE COW-CALF				7.00
				=====
Total VARIABLE COST				251.01
GROSS INCOME minus VARIABLE COST				115.95
FIXED COST Description =====	Unit =====			Total =====
Machinery and Equipment	Acre			79.91
Livestock				70.18
Land	Acre			52.00
				=====
Total FIXED Cost				202.09
Total of ALL Cost				453.11
NET PROJECTED RETURNS				-86.15