

*Projections for Planning Purposes Only  
Not to be Used without Updating after January 1, 2010*

B-1241 (C7)

Table 8.A Estimated costs and returns per Head  
Cow-Calf, Spring Calving Herd  
Includes Ranch Overhead, West Central Texas D-7, 2010

| ITEM                 | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|----------------------|------|---------|----------|---------|-----------|
|                      |      | dollars |          | dollars |           |
| INCOME               |      |         |          |         |           |
| Cull Bull @\$45      | Hd   | 810.00  | 0.0080   | 6.48    | _____     |
| Cull Cow @\$45       | Hd   | 405.00  | 0.1500   | 60.75   | _____     |
| Heifer, 525@\$110    | Hd   | 577.50  | 0.2750   | 158.81  | _____     |
| Steer, 550@1.16      | hd   | 638.00  | 0.4250   | 271.15  | _____     |
|                      |      |         |          | -----   |           |
| TOTAL INCOME         |      |         |          | 497.19  | _____     |
| DIRECT EXPENSES      |      |         |          |         |           |
| Salt and Minerals    |      |         |          |         |           |
| Mineral              | lb   | 0.44    | 49.2000  | 21.65   | _____     |
| Health Management    |      |         |          |         |           |
| Bull Exam            | Hd   | 40.00   | 0.0400   | 1.60    | _____     |
| Fly Control          | hd   | 3.65    | 1.0000   | 3.65    | _____     |
| Implants             | Hd   | 1.60    | 0.8500   | 1.36    | _____     |
| Purchased Feed       |      |         |          |         |           |
| Hay                  | Ton  | 165.00  | 0.3000   | 49.50   | _____     |
| 20% Range Cubes      | Cwt  | 17.00   | 1.2000   | 20.40   | _____     |
| Marketing/Per Hd Exp |      |         |          |         |           |
| Sales Comm. - Bull   | Hd   | 36.00   | 0.0080   | 0.29    | _____     |
| Check-Off - Beef     | Hd   | 1.00    | 0.8580   | 0.86    | _____     |
| Sales Comm. - Cow    | Hd   | 19.80   | 0.1500   | 2.97    | _____     |
| Sales Comm. - Beef   | Hd   | 25.00   | 0.7000   | 17.50   | _____     |
| Farm & Ranch Supply  |      |         |          |         |           |
| Ranch Supplies       | Ea   | 15.00   | 1.0000   | 15.00   | _____     |
| Cowboy Day Labor     |      |         |          |         |           |
| Day labor            | Day  | 150.00  | 0.0400   | 6.00    | _____     |
| Vet. Medicine        |      |         |          |         |           |
| IBR/PI-3/BVD/BRSV    | dose | 1.45    | 2.7400   | 3.97    | _____     |
| Vibrio & Lepto       | Dose | 0.59    | 2.0800   | 1.23    | _____     |
| Dewormer-Ivermectin  | Dose | 0.38    | 1.8900   | 0.72    | _____     |
| 8-Way Clostridial    | Dose | 0.63    | 2.8900   | 1.82    | _____     |
| Pasturella+8-way Clo | Dose | 3.21    | 0.8500   | 2.73    | _____     |
| Dewormer-Albendazole | Hose | 4.20    | 1.0400   | 4.37    | _____     |
| Predator Control     |      |         |          |         |           |
| Cattle Predators     | AU   | 3.83    | 1.0000   | 3.83    | _____     |
| OPERATOR LABOR       |      |         |          |         |           |
| Tractors             | hour | 10.91   | 0.0990   | 1.08    | _____     |
| DIESEL FUEL          |      |         |          |         |           |
| Tractors             | gal  | 1.95    | 0.5350   | 1.05    | _____     |
| Ranch Overhead       | gal  | 1.95    | 18.7498  | 36.56   | _____     |
| ELECTRICITY          |      |         |          |         |           |
| Ranch Overhead       | kWh  | 0.13    | 91.9800  | 11.96   | _____     |

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|  |      |        |        |        |  |
|--|------|--------|--------|--------|--|
| GASOLINE                               |      |        |        |        |  |
| Ranch Overhead                         | gal  | 2.50   | 2.9181 | 7.30   |  |
| REPAIR & MAINTENANCE                   |      |        |        |        |  |
| Tractors                               | Head | 0.18   | 1.0000 | 0.18   |  |
| Ranch Overhead                         | Head | 65.01  | 1.0000 | 65.01  |  |
| INTEREST ON OP. CAP.                   | Head | 13.35  | 1.0000 | 13.35  |  |
|  |      |        |        | -----  |  |
| TOTAL DIRECT EXPENSES                  |      |        |        | 295.88 |  |
| RETURNS ABOVE DIRECT EXPENSES          |      |        |        | 201.31 |  |
| FIXED EXPENSES                         |      |        |        |        |  |
| Implements                             | Head | 0.09   | 1.0000 | 0.09   |  |
| Tractors                               | Head | 1.14   | 1.0000 | 1.14   |  |
| Beef Bull                              | each | 787.77 | 0.0172 | 13.61  |  |
| Ranch Overhead                         | Head | 100.64 | 1.0000 | 100.64 |  |
|  |      |        |        | -----  |  |
| TOTAL FIXED EXPENSES                   |      |        |        | 115.47 |  |
|  |      |        |        | -----  |  |
| TOTAL SPECIFIED EXPENSES               |      |        |        | 411.35 |  |
| RETURNS ABOVE TOTAL SPECIFIED EXPENSES |      |        |        | 85.84  |  |
| RESIDUAL ITEMS                         |      |        |        |        |  |
| West Central Pasture                   | acre | 70.00  | 1.0000 | 70.00  |  |
| RESIDUAL RETURNS                       |      |        |        | 15.84  |  |

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Note: Cost of production estimates are based on 2009 input prices.

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Table 8.B Estimated resource use and costs for field operations, per Head  
 Cow-Calf, Spring Calving Herd  
 Includes Ranch Overhead, West Central Texas D-7, 2010

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |        |       | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|--------|-------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE  | COST  |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |        |       |               |
| Bale Fork                     | Bale          | 2WD 105            | 0.033      | 1.00 | Dec | 0.41              | 0.38  |                | 0.03  | 0.03        | 0.36 |                         |        |       | 1.18          |
| Mineral                       | lb            |                    |            |      |     |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| Hay                           | Ton           |                    |            |      |     |                   |       |                |       |             |      | 0.1000                  | 165.00 | 16.50 | 16.50         |
| 20% Range Cubes               | Cwt           |                    |            |      |     |                   |       |                |       |             |      | 0.4000                  | 17.00  | 6.80  | 6.80          |
| Bale Fork                     | Bale          | 2WD 105            | 0.033      | 1.00 | Jan | 0.41              | 0.38  |                | 0.03  | 0.03        | 0.36 |                         |        |       | 1.18          |
| 20% Range Cubes               | Cwt           |                    |            |      |     |                   |       |                |       |             |      | 0.4000                  | 17.00  | 6.80  | 6.80          |
| Hay                           | Ton           |                    |            |      |     |                   |       |                |       |             |      | 0.1000                  | 165.00 | 16.50 | 16.50         |
| Mineral                       | lb            |                    |            |      |     |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| Bale Fork                     | Bale          | 2WD 105            | 0.033      | 1.00 | Feb | 0.41              | 0.38  |                | 0.03  | 0.03        | 0.36 |                         |        |       | 1.18          |
| Mineral                       | lb            |                    |            |      |     |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| 20% Range Cubes               | Cwt           |                    |            |      |     |                   |       |                |       |             |      | 0.4000                  | 17.00  | 6.80  | 6.80          |
| Hay                           | Ton           |                    |            |      |     |                   |       |                |       |             |      | 0.1000                  | 165.00 | 16.50 | 16.50         |
| Mineral                       | lb            |                    |            | 1.00 | Mar |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| Mineral                       | lb            |                    |            | 1.00 | Apr |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| Cattle Predators              | AU            |                    |            | 1.00 | May |                   |       |                |       |             |      | 1.0000                  | 3.83   | 3.83  | 3.83          |
| Work Bulls- Spring            |               |                    |            | 1.00 | May |                   |       |                |       |             |      |                         |        |       |               |
| Day labor                     | Day           |                    |            |      |     |                   |       |                |       |             |      | 0.0200                  | 150.00 | 3.00  | 3.00          |
| IBR/PI-3/BVD/BRSV             | dose          |                    |            |      |     |                   |       |                |       |             |      | 0.0400                  | 1.45   | 0.06  | 0.06          |
| Vibrio & Lepto                | Dose          |                    |            |      |     |                   |       |                |       |             |      | 0.0400                  | 0.59   | 0.02  | 0.02          |
| Dewormer-Ivermectin           | Dose          |                    |            |      |     |                   |       |                |       |             |      | 0.0400                  | 0.38   | 0.02  | 0.02          |
| Bull Exam                     | Hd            |                    |            |      |     |                   |       |                |       |             |      | 0.0400                  | 40.00  | 1.60  | 1.60          |
| Work Cows-Spring              |               |                    |            | 1.00 | May |                   |       |                |       |             |      |                         |        |       |               |
| Dewormer-Ivermectin           | Dose          |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 0.38   | 0.38  | 0.38          |
| IBR/PI-3/BVD/BRSV             | dose          |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 1.45   | 1.45  | 1.45          |
| 8-Way Clostridial             | Dose          |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 0.63   | 0.63  | 0.63          |
| Fly Control                   | hd            |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 3.65   | 3.65  | 3.65          |
| Vibrio & Lepto                | Dose          |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 0.59   | 0.59  | 0.59          |
| Work Calves-Spring            |               |                    |            | 1.00 | May |                   |       |                |       |             |      |                         |        |       |               |
| 8-Way Clostridial             | Dose          |                    |            |      |     |                   |       |                |       |             |      | 0.8500                  | 0.63   | 0.54  | 0.54          |
| IBR/PI-3/BVD/BRSV             | dose          |                    |            |      |     |                   |       |                |       |             |      | 0.8500                  | 1.45   | 1.23  | 1.23          |
| Implants                      | Hd            |                    |            |      |     |                   |       |                |       |             |      | 0.8500                  | 1.60   | 1.36  | 1.36          |
| Mineral                       | lb            |                    |            |      |     |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| Mineral                       | lb            |                    |            | 1.00 | Jun |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |
| Sales Comm. - Bull            | Hd            |                    |            |      |     |                   |       |                |       |             |      | 0.0080                  | 36.00  | 0.29  | 0.29          |
| Check-Off - Beef              | Hd            |                    |            |      |     |                   |       |                |       |             |      | 0.0080                  | 1.00   | 0.01  | 0.01          |
| Ranch Supplies                | Ea            |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 15.00  | 15.00 | 15.00         |
| Mineral                       | lb            |                    |            | 1.00 | Jul |                   |       |                |       |             |      | 4.1000                  | 0.44   | 1.80  | 1.80          |

Information presented is prepared solely as a general guide & not intended to recognize or predict the costs & returns from any one operation.  
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|                               |        |      |     |       |        |        |        |        |        |      |  |        |        |
|-------------------------------|--------|------|-----|-------|--------|--------|--------|--------|--------|------|--|--------|--------|
| Mineral                       | lb     | 1.00 | Aug |       |        | 4.1000 | 0.44   | 1.80   | 1.80   |      |  |        |        |
| Work Calves-Fall              |        | 1.00 | Sep |       |        |        |        |        |        |      |  |        |        |
| Day labor                     | Day    |      |     |       |        | 0.0200 | 150.00 | 3.00   | 3.00   |      |  |        |        |
| Mineral                       | lb     |      |     |       |        | 4.1000 | 0.44   | 1.80   | 1.80   |      |  |        |        |
| Pasturella+8-way Clo          | Dose   |      |     |       |        | 0.8500 | 3.21   | 2.73   | 2.73   |      |  |        |        |
| Dewormer-Ivermectin           | Dose   |      |     |       |        | 0.8500 | 0.38   | 0.32   | 0.32   |      |  |        |        |
| IBR/PI-3/BVD/BRSV             | dose   |      |     |       |        | 0.8500 | 1.45   | 1.23   | 1.23   |      |  |        |        |
| Work Cows-Fall                |        | 1.00 | Sep |       |        |        |        |        |        |      |  |        |        |
| 8-Way Clostridial             | Dose   |      |     |       |        | 1.0000 | 0.63   | 0.63   | 0.63   |      |  |        |        |
| Vibrio & Lepto                | Dose   |      |     |       |        | 1.0000 | 0.59   | 0.59   | 0.59   |      |  |        |        |
| Dewormer-Albendazole          | Hose   |      |     |       |        | 1.0000 | 4.20   | 4.20   | 4.20   |      |  |        |        |
| Work Bulls-Fall               |        | 1.00 | Sep |       |        |        |        |        |        |      |  |        |        |
| 8-Way Clostridial             | Dose   |      |     |       |        | 0.0400 | 0.63   | 0.03   | 0.03   |      |  |        |        |
| Vibrio & Lepto                | Dose   |      |     |       |        | 0.0400 | 0.59   | 0.02   | 0.02   |      |  |        |        |
| Dewormer-Albendazole          | Hose   |      |     |       |        | 0.0400 | 4.20   | 0.17   | 0.17   |      |  |        |        |
| Mineral                       | lb     | 1.00 | Oct |       |        | 4.1000 | 0.44   | 1.80   | 1.80   |      |  |        |        |
| Check-Off - Beef              | Hd     |      |     |       |        | 0.1500 | 1.00   | 0.15   | 0.15   |      |  |        |        |
| Sales Comm. - Cow             | Hd     |      |     |       |        | 0.1500 | 19.80  | 2.97   | 2.97   |      |  |        |        |
| Mineral                       | lb     | 1.00 | Nov |       |        | 4.1000 | 0.44   | 1.80   | 1.80   |      |  |        |        |
| Check-Off - Beef              | Hd     |      |     |       |        | 0.7000 | 1.00   | 0.70   | 0.70   |      |  |        |        |
| Sales Comm. - Beef            | Hd     |      |     |       |        | 0.7000 | 25.00  | 17.50  | 17.50  |      |  |        |        |
| Beef Bull                     | each   | 1.00 | Jan |       | 13.61  | 0.0172 |        |        | 13.61  |      |  |        |        |
| Ranch Overhead                | 100 AU |      | Jan |       | 120.82 | 0.0100 |        |        | 221.45 |      |  |        |        |
|                               |        |      |     | ----- |        |        |        |        |        |      |  |        |        |
| TOTALS                        |        |      |     |       | 1.23   | 1.14   | 120.82 | 114.33 | 0.09   | 1.08 |  | 159.40 | 398.00 |
| INTEREST ON OPERATING CAPITAL |        |      |     |       |        |        |        |        |        |      |  |        | 13.35  |
| UNALLOCATED LABOR             |        |      |     |       |        |        |        |        |        |      |  |        | 0.00   |
| TOTAL SPECIFIED COST          |        |      |     |       |        |        |        |        |        |      |  |        | 411.35 |

Note: Cost of production estimates are based on 2009 input prices.