

*Projections for Planning Purposes Only  
Not to be Used without Updating after January 1, 2008*

B-1241 (C8)

Table 6.A Estimated costs and returns per Acre  
Coastal Bermudagrass Hay  
2008 Projected Cost and Returns per Acre

| ITEM                                   | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--|------|---------|----------|---------|-----------|
|  |      | dollars |          | dollars |           |
| INCOME                                 |      |         |          |         |           |
| hay bermuda                            | bale | 60.00   | 1.5000   | 90.00   | _____     |
| hay bermuda                            | bale | 60.00   | 1.0000   | 60.00   | _____     |
| hay bermuda                            | bale | 60.00   | 2.0000   | 120.00  | _____     |
|  |      |         |          | -----   |           |
| TOTAL INCOME                           |      |         |          | 270.00  | _____     |
| DIRECT EXPENSES                        |      |         |          |         |           |
| CUSTOM                                 |      |         |          |         |           |
| Land Renovation                        | acre | 15.00   | 1.0000   | 15.00   | _____     |
| custom spraying                        | acre | 4.00    | 3.0000   | 12.00   | _____     |
| custom cut & bale                      | acre | 35.00   | 3.0000   | 105.00  | _____     |
| FERTILIZER                             |      |         |          |         |           |
| fert - (17-4-9)                        | lb   | 0.30    | 300.0000 | 90.00   | _____     |
| fert 34-0-0                            | lb.  | 0.40    | 200.0000 | 80.00   | _____     |
| HERBICIDE                              |      |         |          |         |           |
| herb - pre&post emer                   | acre | 6.75    | 1.0000   | 6.75    | _____     |
| OPERATOR LABOR                         |      |         |          |         |           |
| Tractors                               | hour | 9.10    | 0.0200   | 0.18    | _____     |
| DIESEL FUEL                            |      |         |          |         |           |
| Tractors                               | gal  | 2.65    | 0.0514   | 0.13    | _____     |
| REPAIR & MAINTENANCE                   |      |         |          |         |           |
| Implements                             | Acre | 0.01    | 1.0000   | 0.01    | _____     |
| Tractors                               | Acre | 0.08    | 1.0000   | 0.08    | _____     |
| INTEREST ON OP. CAP.                   | Acre | 8.40    | 1.0000   | 8.40    | _____     |
|  |      |         |          | -----   |           |
| TOTAL DIRECT EXPENSES                  |      |         |          | 317.57  | _____     |
| RETURNS ABOVE DIRECT EXPENSES          |      |         |          | -47.57  | _____     |
| FIXED EXPENSES                         |      |         |          |         |           |
| Implements                             | Acre | 0.04    | 1.0000   | 0.04    | _____     |
| Tractors                               | Acre | 0.14    | 1.0000   | 0.14    | _____     |
|  |      |         |          | -----   |           |
| TOTAL FIXED EXPENSES                   |      |         |          | 0.18    | _____     |
|  |      |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES               |      |         |          | 317.76  | _____     |
| RETURNS ABOVE TOTAL SPECIFIED EXPENSES |      |         |          | -47.76  | _____     |

Projections for Planning Purposes Only  
 Not to be Used without Updating after January 1, 2008

B-1241 (C8)

Table 6.B Estimated resource use and costs for field operations, per Acre  
 Coastal Bermudagrass Hay  
 2008 Projected Cost and Returns per Acre

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | TRACTOR<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | TRACTOR COST      |       | EQUIP COST |       | ALLOC LABOR |      | OPERATING INPUT   |       |        | TOTAL<br>COST |
|-------------------------------|---------------|-----------------|--------------|---------------|-----|-------------------|-------|------------|-------|-------------|------|-------------------|-------|--------|---------------|
|                               |               |                 |              |               |     | DIRECT            | FIXED | DIRECT     | FIXED | HOURS       | COST | AMOUNT            | PRICE | COST   |               |
|                               |               |                 |              |               |     | -----dollars----- |       |            |       | dollars     |      | -----dollars----- |       |        |               |
| Land Renovation               | acre          |                 |              | 1.00          | Jan |                   |       |            |       |             |      | 1.0000            | 15.00 | 15.00  | 15.00         |
| dry fert rig                  |               | 50 hp           | 0.003        | 1.00          | Mar | 0.03              | 0.02  | 0.01       | 0.02  | 0.003       | 0.03 |                   |       |        | 0.12          |
| fert - (17-4-9)               | lb            |                 |              |               |     |                   |       |            |       |             |      | 300.0000          | 0.30  | 90.00  | 90.00         |
| custom spraying               | acre          |                 |              | 1.00          | May |                   |       |            |       |             |      | 1.0000            | 4.00  | 4.00   | 4.00          |
| herb - pre&post emer          | acre          |                 |              |               |     |                   |       |            |       |             |      | 1.0000            | 6.75  | 6.75   | 6.75          |
| custom cut & bale             | acre          |                 |              | 1.00          | May |                   |       |            |       |             |      | 1.0000            | 35.00 | 35.00  | 35.00         |
| Hay Spear                     |               | 50 hp           | 0.005        | 1.00          | May | 0.06              | 0.04  | 0.00       | 0.00  | 0.005       | 0.05 |                   |       |        | 0.16          |
| custom spraying               | acre          |                 |              | 1.00          | May |                   |       |            |       |             |      | 1.0000            | 4.00  | 4.00   | 4.00          |
| fert 34-0-0                   | lb.           |                 |              |               |     |                   |       |            |       |             |      | 100.0000          | 0.40  | 40.00  | 40.00         |
| custom cut & bale             | acre          |                 |              | 1.00          | Jun |                   |       |            |       |             |      | 1.0000            | 35.00 | 35.00  | 35.00         |
| Hay Spear                     |               | 50 hp           | 0.005        | 1.00          | Jun | 0.06              | 0.04  | 0.00       | 0.00  | 0.005       | 0.05 |                   |       |        | 0.16          |
| custom spraying               | acre          |                 |              | 1.00          | Jun |                   |       |            |       |             |      | 1.0000            | 4.00  | 4.00   | 4.00          |
| fert 34-0-0                   | lb.           |                 |              |               |     |                   |       |            |       |             |      | 100.0000          | 0.40  | 40.00  | 40.00         |
| custom cut & bale             | acre          |                 |              | 1.00          | Aug |                   |       |            |       |             |      | 1.0000            | 35.00 | 35.00  | 35.00         |
| Hay Spear                     |               | 50 hp           | 0.005        | 1.00          | Aug | 0.06              | 0.04  | 0.00       | 0.00  | 0.005       | 0.05 |                   |       |        | 0.16          |
| TOTALS                        |               |                 |              |               |     | 0.22              | 0.14  | 0.01       | 0.04  | 0.020       | 0.18 |                   |       | 308.75 | 309.36        |
| INTEREST ON OPERATING CAPITAL |               |                 |              |               |     |                   |       |            |       |             |      |                   |       |        | 8.40          |
| UNALLOCATED LABOR             |               |                 |              |               |     |                   |       |            |       |             |      |                   |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                 |              |               |     |                   |       |            |       |             |      |                   |       |        | 317.76        |