Projections for Planning Purposes Only Not to be Used without Updating after October 15, 2003

Stocker Calf Budget - Grazeout Texas Rolling Plains (3) 2004 Projected Costs and Returns per Head

| PRODUCTION Description | Quantity | Unit | \$ / Unit | Return | | | | |
|---|----------------------|--------------|-------------------|-------------------|--|--|--|--|
| FEEDER STEERS HEAVY | 0.99Hd 8.050 | cwt. | 80.0000 | 637.56 | | | | |
| Total GROSS Income | | | | 637.56 | | | | |
| OPERATING INPUT or CUSTOM OPER | ATION | | | ======== | | | | |
| Description | Input Use | Unit | \$ / Unit | Cost | | | | |
| HAY MISCELLANEOUS STOCKER | 6.000 1.000 | bale head | 2.000 | 12.00 | | | | |
| SALT & MINERAL STOCKER | 14.000 | lb. | 0.150 | 2.10 | | | | |
| STOCKER STEERS | 4.500 | cwt. | 95.000 | 427.50 | | | | |
| VET. MEDICINE STKR 1 | 1.000 | head | 12.000 | 12.00 | | | | |
| VET. MEDICINE STKR 2 WHEAT PASTURE | 0.250 400.000 | head lb. | 16.800 0.320 | 4.20 128.00 | | | | |
| HAULING & MKTG. STOCKERS | 1.000 | Hd. | 7.500 | 7.50 | | | | |
| Fuel | | | | 2.46 | | | | |
| Lube | | | | 0.25 | | | | |
| Repair | | | | 0.68 | | | | |
| Total OPERATING INPUT and CUST | | | | 598.69 | | | | |
| Residual returns to capital, o | wnership | | | | | | | |
| labor, land, management, and | .profit ========= | | .======== | 38.87 ======== | | | | |
| CAPITAL INVESTMENT Description | Quantity Invested | Unit | Rate of Return | Cost | | | | |
| Interest - IT Equity | 42.161 | Dol. | 0.100 | 4.22 | | | | |
| Interest - OC Borrowed | 301.920 | Dol. | 0.100 | 30.19 | | | | |
| Total CAPITAL INVESTMENT Costs | | | | 34.41 | | | | |
| Residual returns to ownership, land, management, and profit | | | | 4.46 | | | | |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance) | | | | | | | | |
| Machinery and Equipment | | | | | | | | |
| Livestock | | | | 0.05 | | | | |
| Total OWNERSHIP Costs | | | | 7.10 | | | | |
| Residual returns to labor, lan | d, management, ar | nd prof | it | -2.64 | | | | |
| ======================================= | | | | | | | | |
| LABOR COST Description | Input Use | Unit | Average Rate | Cost | | | | |
| Machinery and Equipment | 1.232 | Hr. | 6.000 | 7.39 | | | | |
| Total LABOR Costs | | | | 7.39 | | | | |
| Residual returns to land, management, and profit | | | | | | | | |
| Residual returns to management and profit | | | | | | | | |
| Residual returns to profit | | | | | | | | |
| Total Projected Cost of Produc | | | | 647.59 | | | | |

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| GROSS INCOME Desc | - | | | intity | | | Unit | |
|--|--|----------|-------|--------|--------|---------|--------|--|
| FEEDER STEERS | | | | | | | | 637.56 |
| Total GROSS Income | е | | | | | | | 637.56 |
| VARIABLE COST Des | _ | | | | | | | Total |
| HAULING & MKTG. HAY Interest - OC B MISCELLANEOUS PICKUP TRUCK SALT & MINERAL STOCKER STEERS TRAILER VET. MEDICINE VET. MEDICINE WHEAT Total VARIABLE CO | STOCKERS OPPOSED STOCKER 3/4 TON STOCKER STOCK STKR 1 STKR 2 PASTURE | | | | | | | 7.50 12.00 30.19 2.00 10.60 2.10 427.50 0.18 12.00 4.20 128.00 =================================== |
| Break-Even Price | e, Total | Variable | Cost | \$ 7 | 9.83 p | er cwt. | of FEE | DER STEERS |
| GROSS INCOME minu | s VARIABI | LE COST | | | | | | 1.28 |
| FIXED COST Descri | - | | | | Unit | | | Total |
| Machinery and Edivestock | quipment | | | | Acre | | | 11.14 0.17 |
| Total FIXED Cost | | | | | | | | 11.31 |
| Break-Even Price | e, Total | Cost \$ | 81.25 | per c | wt. of | FEEDER | STEERS | |
| Total of ALL Cost | | | | | | | | 647.59 |
| NET PROJECTED RET | URNS | | | | | | | -10.03 |